Your Metro, The Way Forward

Strategic Transformation Plan Update 2025



Purpose of the Strategic Transformation Plan

Your Metro, The Way Forward was adopted in FY23 to guide Metro's strategy and actions over the next 5+ years. This updated plan continues that role, **serving as both a long-term strategy and a tool for annual priority** setting as Metro works to meet the evolving needs of its customers, employees, and the region.

We have made significant progress in the past 3 years – this is an appropriate time to Refresh our strategic transformation plan to ensure we are aspirational in our Goals, Objectives, and Key Results.



Board, staff, and community input have shaped updates to Strategic Transformation Plan

Visioning workshops with Board + Staff

40+ interviews with Board and Staff

Surveys

Staff town halls

Benchmarking from transit peers

Conversations with regional partners + community groups



A few noteworthy accomplishments since we adopted the Strategic Transformation Plan in 2023

Service Excellence

- ✓ Maintained >85% customer satisfaction for rail & bus in FY24/FY25
- ✓ Reduced Part 1 crime by over 50% since FY23
- ✓ Implemented Tap.Ride.Go for Rail

Talented Teams

- ✓ Established the MTPD Criminal Justice Academy
- ✓ Accelerated hiring through job fairs, helping fill frontline roles quickly
- ✓ Launched tech-driven employee training for critical safety roles

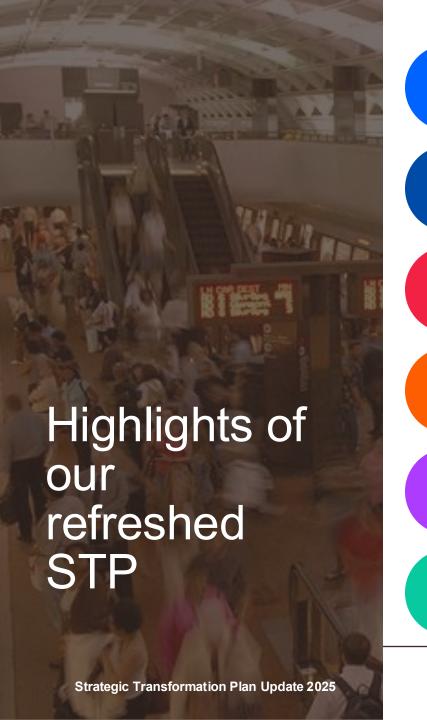
Regional Opportunity & Partnership

- ✓ Launched Better Bus Network in 2025
- ✓ Served 250M trips in 2024
- ✓ Broke ground on 5 transit-oriented development projects

Financial Stewardship & Resource Management

- ✓ Reduced fare evasion on rail by ~82% since FY23
- ✓ Approved new subsidy allocation formulas for bus and rail
- ✓ **Identified \$532M in cost savings** over past 3 years





Reinforced our ambition to provide world-class transit and be the primary connector of people and places across the DMV Region

Elevated and expanded Metro's focus on achieving Financial & Organizational Efficiency as a core goal

Recognized Regional Partnership & Long-Term Transit Planning as a critical cross-cutting enabler across all 3 goals

Elevated "Continuously Improving" as a new guiding value and set new standards for customer service including internal processes

Refreshed how we activate the plan to emphasize community engagement and ties to the capital plan

Streamlined priorities to focus on critical programs **empowering our team** to deliver on our ambition

Metro's vision is guided by 3 refreshed aspirational goals

Vision: The region's trusted way to move more people safely and efficiently

Service Excellence

Our goal is to...

Deliver safe, reliable, convenient, accessible, and world class service that customers can trust, across Modes

Talented Teams

Our goal is to...

Attract, develop, and retain world class talent where individuals feel valued, supported, and proud of their contribution

Financial & Organizational Efficiency

Our goal is to...

Steward public resources and efficiently allocate resources where they drive the most value, to ensure service delivery



Strategic Transformation Plan updated framework

Your Metro, The Way Forward					
Values	Safe Customer	Centric Ethical Innova	tive Continuously Improving	_	
Mission	Your Metro: Connecting you to possibilities				MissionWhat we do and why we exist
Vision	The region's trusted	l way to move more people safe	•—	Vision What we aspire to be	
Goals	Service Excellence	Talented Teams	Financial & Organizational Efficiency	•—	 Goals How we will achieve the vision
Objectives	Safety and Security	 Recruitment and Retention 	 Financial Responsibility 	_	
& Key Results	Reliability	Learning and Development	 Organizational Efficiency 		Objectives & Key Results Our priorities & targets to
	Convenience	 Customer Service Mindset 	Energy Management	achieve our goals	
Activation	Regional Partnership & Long-Term Transit Planning			•	Activation
	Streamlined Reporting & Performance Management	Investment Risk Manage	ement Community Engagement	Core cross-cutting enablers & practices to deliver on key results	



Refocused goals and objectives to reflect progress to date and new aspirations and priorities

Goal	Service Excellence	Talented Teams	Financial & Organizational Efficiency
Objective	Safety & Security: Ensure all customers and employees feel safe and secure using and delivering services	Recruitment & Retention: Attract and retain the best talent to deliver Metro's future vision	Financial Stewardship: Ensure Metro's long-term financial health and stability
	Reliability: Provide dependable service that the community trusts	Learning & Development: Train and equip staff to excel and continuously improve	Organizational Efficiency: Streamline operations and efficiently allocate resources where they drive the most value
	Convenience: Deliver frequent, accessible, and easy to use service to enhance the customer experience	Customer Service Mindset: Make the process of delivering service as easy as possible for internal and external customers	Energy Management: Optimize energy usage and steward natural resources



Appendix



Service Excellence | Refined objectives, key results and programs

Goal Level Key Results (FY26-FY28)
Objectives

Key Results Programs

25M+ Monthly Ridership **Safety & Security**

- Part 1 crime
- Customer & employee injury rate
- · Customer dissatisfaction on crime
- Fare evasion (rail & bus)

 Proactive safety and incident management, crime prevention, and safety risk reduction

85% Customer Satisfaction

> 7% Regional Mode Share

Reliability

- On-time performance
- Service disruptions

- Service design and management
- Rail modernization
- Track and structures rehab, safety and access modernization
- Fleet management (Bus/Rail/Access)
- Asset management modernization

Convenience

- Make it easy to plan, pay, access, & navigate the region across all modes
- Customer satisfaction on cleanliness
- Service frequency
- Coverage & destination access

- Customer service improvements
- Fare modernization and integration



Talented Teams | Refined objectives, key results and programs

Goal Level Key Results (FY26-FY28)
Objectives

<u>Key Results</u> <u>Programs</u>

Internal Customer Satisfaction Recruitment & Retention

- Time from job vacancy to availability
- Employee Net Promoter Score (NPS)
- Internal mobility

Workforce planning and availability optimization

Learning & Development

- Completion of first cohort in "Metro U" supervisor training program
- Staff feel supported by their supervisor
- Staff know expectations to succeed
- Staff receive help to learn & grow

 Leadership development and training center of excellence

Operational Staff Availability

Customer Service Mindset

- Internal customers satisfied with critical business processes
- External customers satisfied with staff interactions
- Competency frameworks defined for priority cohorts

 Performance management and accountability



Financial & Organizational Efficiency | Refined objectives, key results and programs

Goal Level
Key Results

(FY26-FY28)
Objectives

Key Results

Programs

Financial Stewardship

- · Capital plan funded & utilized
- Bond rating & audit
- Non-subsidy revenue sources
- New transit-oriented development projects

- Implement predictable, sustainable capital funding aligned with regional partners (e.g., supported by DMV*Moves*)
- Joint development partnerships near highcapacity transit
- Increase revenue from non-subsidy sources

Operating cost per rev. mile growing slower than inflation

Organizational Efficiency

Administrative efficiency

- ERP management and sustainment
- Procurement and supply chain transformation and modernization
- Digital and AI ecosystem acceleration

Energy Management

Energy intensity

Resource management



Virginia Code 33.2-1526.1 (M) | Strategic plan requirements

The strategic plan shall require:

- a) An assessment of state of good repair needs
- b) A review of the performance of fixed-route bus service, including schedules, route design, connectivity, and vehicle sizes
- c) An evaluation of the opportunities to improve operating efficiency of the transit network, including reliability of trips and travel speed
- d) An examination and identification of opportunities to share services where multiple transit providers' services overlap
- e) An examination of opportunities to improve service in underserved areas

Metro's path forward:

- Integrate these standards into the refreshed Strategic Transformation Plan to build on existing efforts around each
- Planned comment period and adoption:
 - Open for public comment from Oct. 11th through Nov. 4th
 - Public Hearing on October 30th, 2025
 - Planned Board adoption December 11th, 2025

