

# Strategic Transformation Plan Update 2025

**Draft for Public Comment** 

October 2025



# **Table of Contents**

Tal	ble o	f Contents	1
Ex	ecuti	ve Summary	2
1.	I	ntroduction	5
1	.1	Agency Overview	5
1	.2	Regional Impact	
1	.3	Progress over the Last Three Years	
	.4	Striving to be World-Class	
2.		Strategic Transformation Plan – Purpose & Development	
	2.1	Strategic Plan Purpose and Overview	
	2.2	Strategic Transformation Plan Refresh	
3.		Strategic Transformation Plan - Framework	
3	5.1	Plan Framework	16
3	3.2	Values	17
3	3.3	Mission	17
3	3.4	Vision	18
3	3.5	Goals, Objectives, and Key Results Structure	18
4.	(	Goals, Objectives, and Key Results	20
4	.1	Goal 1: Service Excellence	21
	4.1.		
	4.1.2	2 Objective 1B: Reliability	24
	4.1.3	3 Objective 1C: Convenience	27
4	.2	Goal 2: Talented Teams	29
	4.2.		
	4.2.2		
	4.2.3		
4	.3	Goal 3: Financial & Organizational Efficiency	36
	4.3.	·	
	4.3.2	Objective 3B: Organizational Efficiency	40
	4.3.3	·	
5.	P	Plan Management and Progress Tracking	44

### **Executive Summary**

The Washington Metropolitan Area Transit Authority (Metro) is the nation's second-largest heavy rail system and sixth-largest bus system, serving the District of Columbia, Maryland, and Virginia. Metro is critical to the region's economy as a proud employer of over 13,000 people who serve customers every day.

Metro's first Strategic Transformation Plan was approved by the Board of Directors in February 2023. Over the past three years, Metro has delivered tangible results. Today, Metro leads the nation in ridership growth, and its customer satisfaction rates are at historic highs. Metro's entire bus network underwent its most significant redesign in 50 years, and Metro Rail service was expanded by returning the 7000-series railcar fleet to service and rehabilitating key infrastructure like the Yellow Line tunnel.

Metro is modernizing services for customers, from updated wayfinding and digital displays in stations and bus stops to technical advances, such as faster, simpler contactless fare payment options. In addition, Metro has made great strides in public safety, achieving an eight-year low in crime and an 82% reduction in fare evasion on rail. It has also invested heavily in developing and training its workforce, closed major budget gaps through \$500 million in savings, and advanced energy management practices that reduce long-term operating costs, minimize risk, and improve financial predictability.

As a result of these achievements, as well as others, Metro was recognized as the 2025 Transit Agency of the Year by the American Public Transportation Association (APTA). Metro is striving for continuous improvement and is now positioned to accelerate towards world-class standards.



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For Metro, world-class transit means delivering safe, frequent, accessible service, powered by a talented workforce, supported by strong finances, and lauded in the communities it serves. The updated "Your Metro: The Way Forward Strategic Transformation Plan" (the plan) remains grounded in the mission, vision, and values that have enabled Metro to achieve recent progress, while refining the goals and objectives to reflect future ambitions. This updated version of the plan will guide Metro's overall strategy for the next three years and beyond.

The plan was developed by the Board of Directors (Board) and Senior Executive Team members with active input from employees, customers, and regional stakeholders. It defines Metro's priorities and connects Metro's mission, vision, values, and goals with programs and projects that drive improvements and innovation. This approach enhances transparency, builds trust, and aligns the organization around a shared direction.

The plan advances three goals, developed through extensive review of the latest data and direct input from customers, employees, and stakeholders:

- 1. **Service Excellence**: Deliver safe, reliable, convenient, accessible, and world-class service that customers can trust, across modes.
- 2. **Talented Teams**: Attract, develop, and retain world-class talent where individuals feel valued, supported, and proud of their contribution.
- 3. **Financial & Organizational Efficiency**: Steward public resources and efficiently allocate resources where they drive the most value, to ensure service delivery.

Each goal is supported by objectives and measurable key results, which will be delivered through detailed priority programs and tactical projects. Some initiatives are currently underway, while others are proposed and will be prioritized through the annual budget process in the coming years.

To monitor progress, Metro will track key results for goals and objectives. Goal-level key results represent ambitious top-line performance measures that the entire organization works to achieve. Objective-level key results are tied to goal metrics and are achieved through the execution of priority programs and tactical projects. Metro will share progress with internal and external stakeholders through regular reports, leveraging public forums and feedback channels to continuously improve and refine how the plan is executed.

The plan reflects a simple commitment: Metro will continue to improve, innovate, and partner with the community. By setting a strategic direction that prioritizes service delivery, people, and efficiency, Metro will provide safe, modern, efficient transit that strengthens the region and sets the stage for world-class transit for generations to come.

	Α.	Your Metro, The Way Forward	• Way Forw	ard				
Values	Safe Custo	Customer Centric	Ethical	Ethical Innovative		Continuously Improving		W. C.
Mission	You	Your Metro: Connecting you to possibilities	cting you to	possibilitie	Sí			What we do and why we exist
Vision	The region's trus	trusted way to move more people safely and efficiently	ve more pec	pple safely	and efficient	lly	1	<b>Vision</b> What we aspire to be
Goals	Service Excellence		Talented Teams	SU	Fina Organizatio	Financial & Organizational Efficiency		Goals
Objectives	<ul> <li>Safety and Security</li> </ul>	Recruit	<ul> <li>Recruitment and Retention</li> </ul>		<ul> <li>Financial Responsibility</li> </ul>	sponsibility		How we will achieve the vision
& Key	<ul> <li>Reliability</li> </ul>	<ul> <li>Learnin</li> </ul>	<ul> <li>Learning and Development</li> </ul>		<ul> <li>Organizational Efficiency</li> </ul>	nal Efficiency	1	Objectives & Key Results
Nesalis	<ul> <li>Convenience</li> </ul>	<ul> <li>Custom</li> </ul>	<ul> <li>Customer Service Mindset</li> </ul>		<ul> <li>Energy Management</li> </ul>	agement		our priorities & targets to achieve our goals
.,	Regi	Regional Partnership & Long-Term Transit Planning	ip & Long-Te	erm Transit	Planning		1	Activation
Activation	Streamlined Reporting & Performance Management	Investment Prioritization		Risk Management		Community Engagement		Core cross-cutting enablers & practices to deliver on key results

### 1. Introduction

### 1.1 Agency Overview

Metro unites the region and drives economic activity by providing safe and reliable transit solutions. Metro supports the region's vitality by connecting people to jobs, schools, attractions, key destinations, and recreation. As the largest public transit agency serving the nation's capital, Metro's service enables the region to safely and securely host national and international events such as the National Cherry Blossom Festival, Fourth of July celebrations, presidential inaugurations, and global summits. Metro is also an engine for economic growth, attracting development, creating housing opportunities, and generating new tax revenue. As residents' and businesses' travel patterns evolve, Metro continues to foster connections and transform service to meet the region's needs.

The Metro network operates more than 4,500 vehicles across rail, bus, paratransit, and non-revenue fleets. Its infrastructure includes 98 rail stations, more than 7,500 bus stops, and over 270 facilities. Metro provides the following services:

- Metro Rail: Heavy-rail transit service
- Metro Bus: Local and regional fixed-route service, including bus rapid transit (BRT)
- **Metro Access**: Shared-ride, door-to-door paratransit service for people who cannot independently use the accessible bus and/or rail system due to a disability

Metro Rail	Metro Bus	Metro Access
1,200+ Active Fleet	1,300 Active Fleet	650+ Active Fleet
98 Rail Stations	7,500+ Bus Stops	1,000 Square Mile Service Area

### 1.2 Regional Impact

As home to the nation's capital, the DMV (DC, MD, and VA) is a dynamic cultural, historic, and entertainment destination that draws people from around the world and houses some of the country's most important government institutions. In this thriving and growing region, strong public transportation is a cornerstone of healthy communities and a thriving local economy.

Since its inception in the 1960s, Metro has served as the region's backbone for transit, acting as a critical connector across jurisdictions. Today, the system supports an average of 850,000 daily trips across Metro Rail, Metro Bus, and Metro Access, with a 9% increase in ridership in fiscal year 2025 alone — putting the agency in reach of carrying more than 1 million passengers daily across modes. Over half of the region's 240,000 businesses — and more than 70% of its 2.5 million jobs — are within a half-mile of a Metro Rail station or bus stop. Station areas have also hosted 65% of new office development, 50% of new multifamily rental housing, and 25% of affordable housing in recent years. <sup>1</sup>



<sup>&</sup>lt;sup>1</sup> WMATA 2024 Benefits of Transit Study Technical Report: U.S. Census Bureau, Fehr & Peers, 2024: WMATA BoT TechReport.pdf

Metro strengthens communities and expands opportunities by connecting people to jobs, schools, healthcare, and essential services. As one of the region's largest and most diverse employers, with more than 13,000 employees, Metro also supports prosperity from within — supporting staff training, leadership development, and career paths that make transit not just a service, but a cornerstone of the region's workforce.

At the same time, Metro is committed to long-term transit planning that looks to 2050 and beyond, with a \$17.3B pipeline of capital projects planned for the next decade. From continued investment in automatic train operations, to the expansion of rapid bus corridors and systemwide modernization, Metro is reimagining transit to deliver faster, more seamless, and more dependable service across the region.

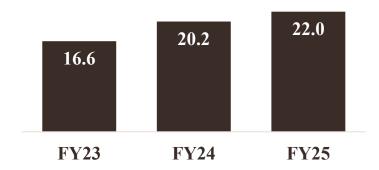


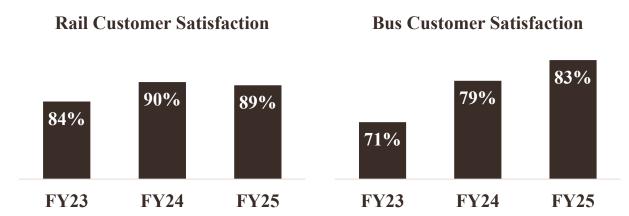
Source: WMATA 2024 Benefits of Transit Study Technical Report: U.S. Census Bureau, Fehr & Peers, 2024: WMATA BoT TechReport.pdf

### 1.3 Progress over the Last Three Years

Since adopting the first version of the Strategic Transformation Plan in February 2023, Metro has successfully addressed many of its biggest challenges and is now poised to aim higher and pursue system modernization to deliver world-class transit.

33% increase in monthly ridership



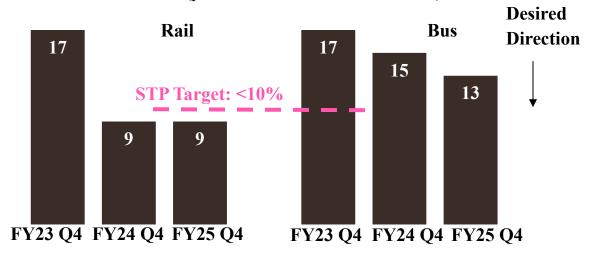


When the initial plan was adopted in 2023, Metro was facing a series of challenges. The agency had emerged from the pandemic facing low ridership, reduced service, customer concerns about safety, and a looming fiscal cliff as federal pandemic relief funds were exhausted. This required a focus on the basics:

1. Enhancing safety in the system. To address customer concerns about safety and disorder, Metro undertook a multipart approach: installed new faregate barriers to deter fare evasion, reinstated fare enforcement after securing enabling legislation in the District of Columbia, deployed special police officers in stations and on trains to deter crime and provide a visible security presence, and increased the presence of sworn officers across the system in partnership with local police agencies. The result was an 82% reduction in rail fare evasion, a sharp drop in crime, and improved customer perceptions of safety.

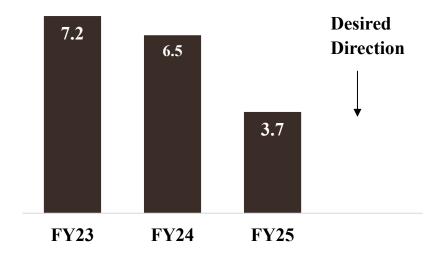
# Improvement in Perceptions of Safety From Crime / Harassment

(percent of customers dissatisfied)



50% Reduction in Part 1 Crime Rate

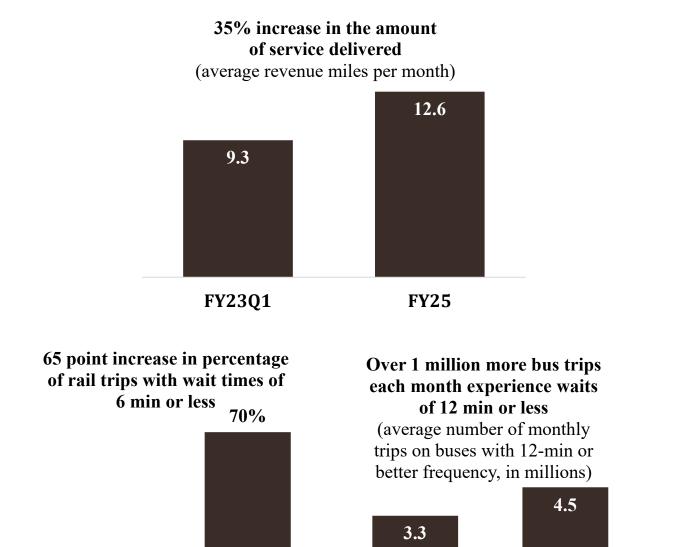
(# of crimes per million passenger trips)



2. **Making service more frequent and reliable**. Metro addressed service disruptions caused by operator shortages and the sidelining of the 7000-series railcars by accelerating operator hiring to restore staffing levels, returning the 7000-series trains to operation, and adding more frequent trips to improve reliability and reduce travel time. Metro also redesigned the bus network to better align with current travel patterns and increase efficiency. The result was more service delivered, shorter wait times, and a more useful network that has driven consecutive years of ridership growth.

5%

**FY23Q1** 



3. **Building talented teams.** Metro needs to attract and retain the talent required to deliver safe and reliable service. To strengthen its workforce, Metro addressed a historic bus and rail operator shortage by accelerating hiring and training, holding expedited job fairs, and expanding simulation-based training for safety-critical roles. The result was faster hiring — reducing average time to hire by 11 days between fiscal year 2023 and 2025 — and lower voluntary turnover, creating a stronger, more stable workforce ready to serve customers every day.

**FY25** 

**FY23Q1** 

**FY25** 

- 4. **Progressing with regional partnerships**: Since May 2024, Metro has participated in DMV*Moves* a collaborative regional effort that brings together local jurisdictions, state governments, and regional partners to define a unified vision and sustainable funding model for public transit in the DMV region. By working closely with these partners, Metro has helped support and will continue to develop a shared vision for long-term transit operations and capital investment. Out of this collaboration came clear recommendations that now guide Metro's highest priority programs and projects from bus priority corridors to fare integration. DMV*Moves* and other regional opportunities and partnerships will continue to support the activation of strategic priorities moving forward.
- 5. **Addressing the fiscal cliff.** Facing a major budget shortfall after the expiration of federal pandemic relief, Metro and its partners successfully closed the gap through a combination of cost savings, revenue growth, and additional operating commitments from local jurisdictions. This stabilized the operating budget, ensuring continued service and avoiding drastic cuts. The region has also convened DMV*Moves* to shape a long-term capital funding solution ahead of federal funding expiring in fiscal year 2029.

As a result of these achievements and others over the past three years, Metro was recognized in September 2025 with the Outstanding Public Transit Agency of the Year Award from the American Public Transportation Association.

Building on these achievements and ensuring fiscal security are the long-term goals facing Metro. The arrival of autonomous taxi services reinforces that customers have choices in how they travel. As technology continues to evolve, Metro must embrace its own modernization investments. Sustained ridership growth depends on continued service improvements to deliver a more useful network for customers, but the funding model generally requires Metro to operate within a 3% annual subsidy growth cap. To meet this challenge, Metro must modernize organizationally and improve efficiency to fund service improvements and other key initiatives.

While Metro has achieved higher performance from existing systems and assets, the region needs to continue working towards the global standard for world-class transit. Metro has improved service and grown ridership. However, it is approaching the limits of its current infrastructure. Buses and trains operate less frequently and reliably than world-class systems, and Metro lacks modern rail signaling infrastructure and expanded bus-priority infrastructure on roadways.

By attaining the global standard with rail automation and bus priority investments, Metro has an opportunity to make its network more useful to customers — faster, more frequent, and more reliable — while also improving operational efficiency by reducing unit costs of service through higher speeds and automation. These investments are essential to delivering world-class, cost-effective transit that maximizes ridership and supports a growing, dynamic economy.

### 1.4 Striving to be World-Class

### Metro's founding mission

President Lyndon B. Johnson's direction for Metro's designers and engineers was to search for inspiration across the globe for ideas to make Metro "an example for the nation and to take its place among the most attractive in the world<sup>2</sup>."

With steady leadership and investment over decades, Metro achieved its founding goal when it first opened in 1976. Its success is evident not just from the stately architecture found in its stations, but also in the scope of its transit network. The Washington region delivered the full 98-mile system envisioned in the 1960s — and expanded it to more than 7,500 bus stops and 1,300 buses — demonstrating the enduring value of a robust transit network.

Metro's designers took the mandate broadly, examining not just architecture and aesthetics, but also the overall design and operation of the world's best transit systems. Many of those inspirations were incorporated into Metro, including:

- Automated train control and operation
- Accessible station design
- Unified bus system
- High-capacity design, planned for future growth and expansion

In the decades since, Metro adopted best practices and innovated the system through:

- Metro's Joint Development program and the region's Transit-Oriented Development (TOD) policies
- Low-floor buses with accessible ramps to replace wheelchair lifts
- Creation and adoption of a regionally integrated smart card for fare payment
- Innovative construction techniques to build the Metro Rail system
- Abilities-Ride as an alternative to Metro Access

### Today's standard of world-class transit

Since the Metro system was designed, peer systems around the world have raised the bar of 'world-class' transit.

<sup>&</sup>lt;sup>2</sup> Eavesdropping on the design icons who made Washington's Metro - Curbed

#### What does world class transit look like?

- The world's most reliable Metro Rail systems consistently achieve 99% on-time performance, operate
  multiple fully automated lines, and use advanced asset management practices focused on reliability-centered
  maintenance. Trains arrive every two to three minutes in the system's core at the busiest times, railcars are
  connected via gangways, and customers seamlessly transfer across modes.
- World-class bus operators achieve near 90% on-time performance and operate four to seven times more bus lanes than Metro.
- World-class paratransit services pick up customers quickly and are accessible to people of all abilities, ages, circumstances, and needs.
- The world's most efficient transit agencies invest in automation and robotics while also developing revenue streams that supplement fares.

World-class systems function as integrated networks, not just lines on a map. They deliver seamless journeys for customers, with coordinated schedules across modes and operators. Frequent local buses connect to subway and metro systems. Regional rail networks link surrounding communities with central hubs, and development around stations ensures access to jobs, housing, and other destinations across the region. The systems are fully accessible and easy to use for customers of all abilities. For customers who need paratransit service, trips can be reserved quickly online, payment is integrated with other modes, and service is delivered reliably.

Modern infrastructure enables efficient all-day operation, with the best operators maximizing return on investment by providing maximum service throughout the day. That service is coordinated regionally with other operators and smaller bus systems, creating a seamless experience for customers. Typically, a single regional agency or coordinating entity oversees the entire transit network, keeping the customer at the center.

In addition, the world's best transit systems have reliable and sufficient funding to sustain operations and infrastructure. Stable funding makes abundant service possible — without it, transit operators cannot deliver the best experience for customers.

Metro and stakeholders across the region have spent decades investing in transit, from accessible buses, vans, and trains to rail yards and bus divisions. With the right future investments, Metro can expand service and maintain cost efficiency. However, unless Metro and the region commit to world-class transit standards that make better use of existing assets, the system will soon reach the limits of potential gains in safety, frequency, capacity, reliability, and efficiency.

# 2. Strategic Transformation Plan – Purpose & Development

## 2.1 Strategic Plan Purpose and Overview

This updated plan will guide Metro over the next three years as the agency continues to modernize operations, deliver excellent service, and respond to evolving customer needs. The plan has been shaped by customer, employee, and community input, Board and senior leadership aspirations, and a desire to maintain safe, reliable, convenient, accessible, and enjoyable transportation for all.

### The plan's purpose is to:

- Guide Metro's long-term strategy and near-term activities through a vision, mission, and set
  of values supported by goals, objectives, key results, priority programs, and tactical projects
  to execute the strategy.
- Improve the customer experience by meeting the region's needs with more frequent daily service, improved customer communications, enhanced safety, new fare simplifications and integrations, and capital improvements.
- Strengthen the experience of Metro employees and other stakeholders by aligning efforts with regional partners to expand opportunity, improve access, and support regional economic prosperity and long-term growth.
- Inform future capital programs and operating budgets by aligning funding with program portfolios and tactical projects tied to goals and objectives

The next three years present a pivotal opportunity for Metro to accelerate progress. Delivering a world-class system requires investing in people, technology, and partnerships that support long-term growth. By modernizing infrastructure, embracing innovation, and strengthening its workforce, Metro can enhance the service it provides to the region. The plan lays out the priorities to guide that journey, ensuring Metro continues to evolve as a trusted provider of regional transit and model of world-class service.

### 2.2 Strategic Transformation Plan Refresh

Metro completed workshops with the Board of Directors and the Senior Executive Team and held meetings with staff and management throughout the summer of 2025. These sessions refined Metro's mission, vision, and values, and defined updated goals, objectives, key results, priority programs, and tactical projects to drive progress. A key focus was reaching agreement on measurable, outcome-oriented metrics to ensure accountability, transparency, and consistent tracking of results.

# Board, staff, and community input have shaped updates to Strategic Transformation Plan



### 2.2.1 Baseline data gathering and stakeholder input

The initial STP development and this refresh drew on qualitative and quantitative data to ensure the plan is evidence-based, outcome-oriented, and community-driven. This includes:

- **Employee baseline**: Data derived from interviews, surveys, town halls with staff, Board workshops, Senior Executive Team input, and management engagement.
- **Performance baseline**: Review of previous Metro efforts, statistics, and peer institution comparisons.
- Customer and community baseline: Data from current and prospective Metro customers, including community forums and surveys to capture perceptions, experiences, needs, and perceived opportunities.

### 2.2.2 Community and stakeholder engagement forums

After drafting the refreshed plan, Metro gathered input from internal and external stakeholders, as well as the public. Participants included Metro staff and bargaining units, senior leadership, advisory committees, customers and community members, public advocates and nonprofits, the business community, and government partners.

See illustrative list of selected stakeholders engaged in this process on following page:

Public Stakeholders	
Riders' Advisory Council	Joint Coordinating Committee
Metro Message	COG Board
Accessibility Advisory Committee	Washington Suburban Transit Coalition
	<ul> <li>Northern Virginia Transit Commission</li> </ul>
	<ul> <li>DC Government Officials</li> </ul>
	<ul> <li>Federal Congressional Staff Briefing</li> </ul>

### 3. Strategic Transformation Plan - Framework

Metro's prior Strategic Transformation Plan was adopted in fiscal year 2023 to guide the agency's strategy and actions for the next three years. Over the past three years, Metro has become safer, faster, and more reliable than ever before.

It is now an appropriate time to refresh the Strategic Transformation Plan to ensure goals, objectives, and key results target world-class transit service. The updated Strategic Transformation Plan sets an aspirational path forward to guide both long-term strategy and annual priorities, as Metro continues to work to meet the evolving needs of its customers, employees, and the region. The framework and core components of the plan are detailed in the following sections.

### 3.1 Plan Framework

Metro's Strategic Transformation Plan framework defines:

• Values: what Metro lives by

• **Mission**: what Metro does and why it exists

Vision: what Metro aspires to beGoals: where Metro wants to go

• Objectives and Key Results: Metro priorities and targets to achieve the vision

• Activation: how Metro will get there

		You	r Metro, Th	e Way For	ward	
Values	Safe	Custome	r Centric	Ethical	Innovative	Continuously Improving
Mission		Your N	letro: Conne	ecting you t	o possibilitie	es .
Vision	The re	gion's truste	d way to mo	ve more pe	ople safely	and efficiently
Goals	Service E	Excellence	Т	alented Tea	ims	Financial & Organizational Efficiency
Objectives	<ul><li>Safety and</li></ul>	Security	<ul> <li>Recruit</li> </ul>	ment and R	etention •	Financial Responsibility
& Key Results	<ul><li>Reliability</li></ul>		<ul><li>Learning</li></ul>	g and Deve	lopment •	Organizational Efficiency
Results	<ul> <li>Convenience</li> </ul>	ce	<ul><li>Custom</li></ul>	ner Service I	Mindset •	Energy Management
		Region	al Partnersh	ip & Long-	Term Transit	t Planning
Activation	Streamlined Re Performan Managem	nce	Investmen Prioritizatio	. Di	sk Manageme	ent Community Engagement

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The plan's values, mission, and vision were established through a stakeholder engagement and development process. They define what Metro lives by and does, what Metro aspires to be, and where the agency wants to go.

### 3.2 Values

Metro has a core set of values that form the foundation for all decisions and actions the organization and its employees make to accomplish its mission. The table below defines each of the agency's core values.

#### Metro values

Value	Description
Safe	Metro does everything with the safety of customers and employees top of mind.
<b>Customer Centric</b>	Metro exists to serve customers and the region; everything Metro does is in pursuit of better service for customers.
Ethical	Metro is ethical and transparent.
Innovative	Metro thinks boldly and challenges the status quo to create new solutions to meet the region's needs.
<b>Continuously Improving</b>	Metro commits to constantly learn, adapt, and raise the standard of transit excellence across the region.

### 3.3 Mission

The mission statement defines what Metro lives by and does, both in providing transit service and in internal business operations. Metro's mission statement reflects the agency's enduring role in connecting people, places, and opportunities: "Your Metro: Connecting you to possibilities."

The mission statement was affirmed through coordination with the Board of Directors, the Senior Executive Team, and engagement with staff across the organization.

Metro exists to serve the DMV by providing connections and mobility to everyone that lives in or visits the area. Metro does so by connecting:

- Children to schools, opening pathways to brighter futures.
- Talent to employers, fueling opportunity and powering a stronger regional economy.
- People to healthcare, supermarkets, entertainment, culture, and sports, nurturing a vibrant and robust metropolitan area.
- Visitors to the nation's capital, providing access to the region's one-of-a-kind history, attractions, landmarks, nature, and art.

• Families to friends and each other, helping keep communities close and connected.

These connections are made possible through a safe, reliable, efficient Metro system and a dedicated team of committed, hardworking employees. Together, Metro and its employees drive access, prosperity, and quality of life for the region.

### 3.4 Vision

The vision statement guides Metro's aspirations for transformation over the next three years and beyond. Metro has refined the vision statement for this updated Strategic Transformation Plan to acknowledge progress towards service excellence and regional connectivity across the DMV. Metro's vision statement is: "The region's trusted way to move more people safely and efficiently."

To continue to deliver on this vision, Metro aims to be the region's preferred way to travel, delivering safe, reliable, enjoyable service that evolves with customer needs. By continuously improving to stay innovative, efficient, and customer centric, Metro can set the standard for what world-class transit looks like in the DMV.

### 3.5 Goals, Objectives, and Key Results Structure

The updated plan adopts a goal, objective, key result structure to guide Metro and ensure that resources, projects, and daily actions are prioritized to directly support Metro's mission and long-term vision. Goals define Metro's desired long-term outcomes. Objectives break goals down into specific focus areas, providing the structure for key results and the programs that drive them. Key results are delivered through the activation of priority programs and tactical projects, which represent daily actions and initiatives that support objectives and improve performance. Priority programs are derived from strategic operational priorities, regional priorities, and the six-year Capital Investment Plan (CIP). Priority programs are largely representative of the CIP, which represents Metro's major investments to maintain and modernize the system. The full structure consists of:

Goals	The long-term outcomes Metro strives to achieve
Objectives	Thematic focus areas that define what Metro must accomplish to realize each Goal
Key Results	Measurable targets that track progress toward each Objective
Priority Programs	Major portfolios of work, supported by key projects, that structure and sequence investment to deliver Objectives and Key Results
Tactical Projects	Tactical, high-impact initiatives that tangibly advance Objectives and Key Results within Priority Programs  Not exhaustive of all annually planned Metro initiatives. The annual budget process determines which specific projects are funded each year

This structure is designed to be dynamic and adaptive. As customer needs and priorities evolve, Metro will refine key results and reprioritize programs to stay focused on what matters most.

Detailed definitions of key results and their respective targets can be found in Appendix A. Undetermined targets will be established as baselines and updated over the course of implementation, and Appendix A will be updated accordingly. Priority program definitions can be found in Appendix B.

### 4. Goals, Objectives, and Key Results

Metro has three strategic goals that define the long-term outcomes of the updated plan. These goals show how Metro will achieve the vision outlined earlier. Outcomes related to regional opportunities and partnerships are embedded across goals, when relevant, and serve as core drivers of plan activation. Each goal includes clear objectives, measurable key results, and priority programs and tactical projects to structure the path forward, measure progress, and track success.

Goal	Service Excellence	Talented Teams	Financial & Organizational Efficiency
Objective	Safety & Security: Ensure all customers and employees feel safe and secure using and delivering services	Recruitment & Retention: Attract and retain the best talent to deliver Metro's future vision	Financial Stewardship: Ensure Metro's long-term financial health and stability
	Reliability: Provide dependable service that the community trusts	Learning & Development: Train and equip staff to excel and continuously improve	Organizational Efficiency: Streamline operations and efficiently allocate resources where they drive the
	Convenience: Deliver frequent, accessible, and easy to use service to enhance the customer experience	Customer Service Mindset: Make the process of delivering service as easy as possible for internal and external customers	most value  Energy Management: Optimize energy usage and steward natural resources

### 4.1 Goal 1: Service Excellence

Service Excellence is at the core of Metro's mission — delivering safe, reliable, convenient, and accessible transit that customers can count on every day, across all modes. For Metro, this means running buses, trains, and paratransit services frequently and on time, making it easy to plan and pay for a trip, keeping stations and vehicles clean and easy to navigate, and ensuring that customers feel safe and secure throughout their journeys.

Since adopting the initial Strategic Transformation Plan in 2023, Metro has advanced a series of transformative projects and operational improvements. Today, customers are seeing results across the system. Metro Bus and Metro Rail customers both report satisfaction greater than 80%, with Metro Bus customer satisfaction up more than 10 percentage points since fiscal year 2023. Service reliability has strengthened: Metro Bus and Metro Rail both delivered more than 97% of scheduled service, and Metro Access delivered 97.8% of scheduled service. Ridership has grown by millions, and safety outcomes are continuing to move in the right direction. Crime across the Metro service is significantly reduced, and employee injury rates are steadily declining.



**1M** trips provided by 7000-series railcars returned to service



**123** bus routes redesigned to better meet customer needs



**82%** reduction in Metrorail fare evasion from new station faregates

Acco	omplishments in 2023-2025…		d accomplishments where Metro exceeded ous strategic plan expectations
<b></b> ✓	Redesigned the entire Metro Bus network		Reached an 8-year low in crime on Metro
<b>V</b>	Rehabilitated the Yellow Line tunnel and bridge	☆	Added 23 miles of bus lanes
<b>✓</b>	Opened new Metro Integrated Command Center (MICC)	☆	Implemented Tap. Ride. Go, enabling contactless fare payment
<b>(</b>	Delivered ~1M trips on 7000-series railcars returned to service	☆	Used operator-assisted Automatic Train Operations (ATO) on almost 1 million stops a month
<b>V</b>	Retrofitted all station faregates, driving an 82% drop in Metro Rail fare evasion	☆	Launched the MetroPulse mobile app
<b>V</b>	Rolled out better wayfinding signage and more digital screens in stations and at bus stops	☆	Over 70% of rail trips have scheduled wait times of 6 min or less, up from 5% at the beginning of FY23
	Implemented a Safety Management System	☆	Reached goal to carry 1M riders for 12 days in FY25
		☆	Achieved record Metro Rail customer satisfaction, >85% in FY24 and FY25
		☆	Equipped 210 buses with real-time cameras to keep unauthorized vehicles out of bus-only lanes
		☆	Over 13,000 enrolled in reduced fare program
		☆	Opened a new garage, transforming one of Metro's oldest assets (c. 1962) into one of the most advanced facilities

Progress towards world-class Service Excellence will be measured through goal-wide key results that define success across all modes.

# Service Excellence | Goal-wide Key Results

	FY23		Today (FY25)	FY28 (target)
Monthly ridership	16.6M	<b>→</b>	22.0M →	25M+
Customer satisfaction	Rail: <b>84%</b> Bus: <b>71%</b> Access: <b>77%</b> (Q4)	<b>→</b>	Rail: <b>89</b> % Bus: <b>83</b> %  Access: <b>78</b> %	Rail: <b>85%</b> Bus: <b>85%</b> Access: <b>85%</b>
Regional mode share	<b>4.8%</b> (CY22)	$\longrightarrow$	<b>6.4%</b>	7%+

To deliver on goal-wide key results Metro will focus on three objectives:

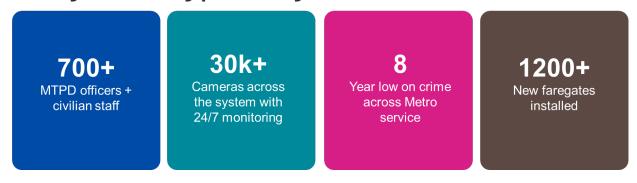


### 4.1.1 Objective 1A: Safety & Security

*Objective statement:* Ensure all customers and employees feel safe and secure using and delivering services.

Overview and progress since 2023: Safety and security are the foundation of customer trust in Metro. Over the past three years, Metro has continuously worked to make service safer for customers, achieving an 8-year low in crime and an 82% reduction in fare evasion on rail. Metro is increasing its uniformed presence across operations, including the addition of body-worn cameras on specialized police teams and a new in-house police academy. A robust new safety management system and incident management protocol adds another layer of protection, helping Metro swiftly respond to incidents and build customer confidence systemwide.

# Safety & Security | Metro by the numbers



Over the next three years, Metro's top priority is to relentlessly and continuously improve safety and security for customers and employees. Metro will strive to raise the bar year after year by working to actively reduce crime and injuries, maintain a trusted security presence throughout the network, deploy advanced tools and training to prevent risks, and respond to incidents quickly and effectively. The key results below will be used to measure progress on Safety and Security:

Objective	Key Result
	Reduce Part 1 crime rate
	Reduce customer & employee injury rate
Safety & Security	Decrease customer dissatisfaction on crime across service (Metro Rail and Metro Bus)
	Reduce fare evasion on Metro Bus and sustain progress on Metro
	Rail

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects
	Targeted reduction of safety risks and high-risk crime trends
Proactive incident	Safety Management System program
management, crime Fare evasion prevention, and safety risk	Fare evasion reduction
reduction	MICC continuous improvement
reduction	Roadway Worker Safety program

### 4.1.2 Objective 1B: Reliability

Objective statement: Provide dependable service that the community trusts.

Overview and progress since 2023: Reliability remains a key driver of confidence in the Metro system. Over the past three years, service reliability has steadily improved — Metro delivered 97.4% of its scheduled service on Metro Rail and Metro Bus, and 97.8% on Metro Access in fiscal year 2025, near established targets for all modes. Metro returned its 7000-series railcars to service, rehabilitated the Yellow Line tunnel and bridge, and implemented a redesign of the entire Metro Bus network to better align service to customer travel patterns — helping sustain ridership growth across the region.



# Project deep dive: Metro Integrated Command & Communications Center (MICC)

Did you know...In 2023, Metro opened a new 14-story central hub for operations in Alexandria, Virginia. Supported by over 1,400 employees, the MICC brings together multiple critical functions — safety, cybersecurity, maintenance, and customer communications — all under one roof.

Coming up...Metro is preparing to expand the MICC's role as the backbone of system operations by integrating more real-time data from railcars, buses, and stations to improve incident response, enhance predictive maintenance, and unify customer communications.

In addition...The facility was designed with energy efficiency in mind. It is also designed to meet the LEED Gold certification to reduce environmental impact.

# Reliability | Metro by the numbers

3,100+
Vehicles across
Rail, Bus, Access

**98**Metro Rail stations

7,500+
Bus stops across the region

**4,000+**Maintenance staff

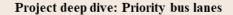
Over the next three years, Metro will strive to achieve world-class on-time performance and deliver reliable service that customers can count on. Metro will improve infrastructure, strengthen fleet management, and use predictive maintenance to prevent disruptions. The key results below will be used to measure progress on Reliability:

Objective	Key Result	
Reliability	Increase on-time performance across service	
	Reduce disruptions to service	

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects		
Service design and management	Bus network redesign implementation and continuous improvement		
	Rail service optimization and continuous improvement		
	Develop regional rapid bus corridors		
	Implement transit signal priority		
Rail modernization	Modernize signal infrastructure (e.g., Communications Based Train Control lines)		
	Evaluate and plan for rail system automation phasing		
Track and structures rehab,	Track rehabilitation program		
safety and access	Traction Power, Tagging Relay and Supervisory Control Upgrade		
modernization	Track access and proactive efficiency		
	Fleet reliability and preventative maintenance		
	8000 series railcar project		
Fleet management	Bus fleet acquisition		
	Rolling stock digitization		
	Modernize Metro Access scheduling		
	Elevator and escalator maintenance and upgrades		
Asset management modernization	Establish new maintenance facilities		
	Predictive maintenance modeling and implementation		
	Business process transformation and asset management software		
	upgrade		
	Facilities master plan		





Did you know... Metro is working with regional partners to expand bus priority lanes across the District, Maryland, and Virginia. Investments in red-painted lanes, transit signal priority, and queue jumps reduce travel time, grow ridership, reduce bus operation costs, and expand access and safety for all road users.

Coming up... Through *DMV Moves*, Metro is partnering with the region's road owners to plan and build an **interconnected bus priority network on six corridors**. This will allow buses and bus customers to travel faster and more reliably, enabling a 15% reduction in service hours while still running the same frequency and hours of operation.

In addition... Bus priority lanes reflect Metro's commitment to safety. Priority lanes have resulted in 56% fewer crashes on Pennsylvania Ave SE and 28% fewer crashes on 16th Street NW.

### 4.1.3 Objective 1C: Convenience

Objective statement: Deliver frequent, accessible, and easy to use service to enhance the customer experience.

Overview and progress since 2023: In the past three years, Metro has focused on delivering faster, more consistent service, helping connect customers to the nearly 2.5 million jobs across the region. Metro has invested in infrastructure and tools to make trips easier and more seamless, including more real-time information on digital platforms, adding more digital screens to improve wayfinding in stations and at bus stops, and modernizing fare systems with contactless payment through initiatives like Tap. Ride. Go. Together, these advancements have made the system easier to navigate, improving the customer journey for all who ride.



Over the next three years, Metro will provide a convenient transit system that is effortless to use, frequent enough to compete with driving and other transit modes, and accessible to all. Metro's priorities will include improving frequency on both Metro Rail and Metro Bus, simplifying the customer journey with modern tools, and ensuring that stations and vehicles are easy to navigate. An enhanced focus on digital tools, wayfinding, accessibility, and frequency improvements will help create a world-class experience so more people choose Metro for their travel. The key results below will be used to measure progress on Convenience:

Key Result	
Make it easier to plan, pay, access, and navigate the region across all modes of transit	
Increase customer satisfaction on cleanliness	
Increase service frequency (% of customer trips <6 min for Metro	
Rail; <12 min for Metro Bus)	
Increase coverage and destination access	

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects		
Customer service improvements	New customer trip planning website		
	Upgraded wayfinding and access capabilities		
	Customer Call Center process and system enhancements		
	Station beautification		
Fare modernization and integration	Fare vending kiosk program		
	Open payment deployment across bus fleet and parking		
	Modernized regional payment system integrated with other		
	operators		
	Standardized fare policies with regional transit partners		



### Project deep dive: Tap & Go Payment deployment

**Did you know...** In May 2025, **Metro launched Tap. Ride. Go.**, a payment method that allows Metro Rail customers to tap contactless credit or debit cards directly at the faregate - no need to register or add fare to a Smart Trip card. Since launch, customers have taken more than 5 million trips using Tap. Ride. Go.

Coming up... In the next three years, Metro anticipates launching Tap. Ride. Go on Metro Bus and at parking facilities. This upgrade is anticipated to improve fare compliance and increase ridership.

In addition... Through DMV Moves, Metro is partnering with the region's other transit providers to develop a regional fare policy framework with uniform fare types, rates, and passes — all supported by shared payment technology. This work will result in a modernized regional payment system with standardized fare policies integrated with other operators. Alongside these system upgrades, Metro is expanding access through fare programs such as U-Pass for students and Metro Lift for income-qualified customers.

### 4.2 Goal 2: Talented Teams

Delivering excellent service depends on the people who make it possible. Metro is committed to attracting, developing, and retaining a strong workforce dedicated to powering the region's transit system every day. This means ensuring employees are supported, empowered, and proud of the contributions they make and the service they provide to customers.

Meeting this vision requires sustained focus on recruitment, learning and development, and customer service for both customers and staff. Since adopting the initial Strategic Transformation Plan in 2023, Metro has advanced a series of workforce initiatives to strengthen talent pipelines, expand professional growth opportunities, and build a more collaborative and innovative culture across the agency.



22 recruits completed the MTPD Criminal Justice Academy in the inaugural class



147 job fairs and hiring events during FY25



**1,600+** employees completed voluntary trainings in FY25

## Accomplishments in 2023-2025...

# ...and accomplishments where Metro exceeded previous strategic plan expectations

Stablished a new in-house MTPD Criminal Justice Academy	😭 Increased staff perception of Metro as a great place to wo	ork
Completed new hiring through targeted job fairs	Launched Metro Tank and Idea Labs, allowing employees test new ideas to improve operations and customer exper	s to rience
✓ Launched Metro Elevate to structure succession planning	initiated tech-driven employee training for critical safety re	oles
✓ Partnered with local schools to expand talent pools	Began using AI to enhance HR operations, including scho and performance mgmt.	eduling

Today, Metro employees are seeing the results of these initiatives. The agency's workforce has grown to more than 13,000 employees — one of the largest employers in the region. New employees are being hired faster, voluntary turnover remains low, and staff are excited to continue working for Metro in the future. Hiring and employee engagement have been bolstered by targeted job fairs, tech-driven training programs, and the launch of new recognition channels. Metro is

Strategic Transformation Plan Update 2025 Draft for public comment

making measurable progress in building a strong, resilient, capable workforce that serves customers effectively.

Goal-wide key results to build and sustain a high-performing workforce include:

- **Internal customer satisfaction** for every department: How satisfied Metro staff are with the service and support they receive from other departments.
- **Operational staff availability** for all critical positions (vs. workforce need): Whether staffing levels in operations-critical positions meet service demand.

To make progress towards goal-wide key results and engage and support staff, Metro has established **three objectives:** 

2A: Recruitment & Retention

2B: Learning & Development 2C: Customer Service Mindset

### 4.2.1 Objective 2A: Recruitment & Retention

Objective statement: Attract and retain the best talent to deliver Metro's future vision.

Overview and progress since 2023: Recruitment and retention are critical to sustaining a Metro workforce capable of delivering safe, reliable, excellent service for customers. Over the past three years, Metro has undertaken several initiatives to strengthen the talent ecosystem, including establishing the new MTPD Criminal Justice Academy, signing updated labor agreements, hosting expedited hiring fairs, and launching succession planning programs. These initiatives are beginning to show results: the average time-to-hire dropped from 129 days in fiscal year 2023 to 118 days in fiscal year 2025, and voluntary turnover remains low at 2.7%, better than the target of less than 2.85%.

# **Customer Service Mindset | Metro by the numbers**



Over the next three years, Metro will build a strong workforce by hiring quickly, retaining employees, and supporting career growth. To do so, Metro will step up outreach for critical jobs like bus operators and expand training, recognition programs, and advancement opportunities. A steady pipeline of skilled staff will keep Metro's service safe, reliable, and customer-focused. The key results below will be used to measure progress on Recruitment and Retention:

Objective	Key Result	
Recruitment & Retention	Reduce time from job vacancy to availability	
	Increase Employee Net Promoter Score	
	Internal mobility – internal candidates see pathways for promotion (TBD)	

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects	
Workforce planning and availability optimization	Workforce planning, recruitment, and forecasting for key roles	
	Absenteeism management	
	Potential frontline scheduling modification	
	Expedited hiring for priority cohorts	
	Recognition programs and communication	
	Enhanced leadership succession planning	



#### Project deep dive: Job fairs

**Did you know...**Metro participated in 147 job fairs in fiscal year 2025 as part of a multifaceted recruitment approach designed to maximize reach and engagement. As part of this strategy, Metro collaborated with 18 key jurisdictional partners and visited 17 colleges and universities to attract top talent.

**Coming up...**Metro continues to keep many mission critical positions like bus operators, mechanics, and transit police open year-round, while also recruiting for more specialized and professional roles.

In addition...Metro organized and executed 3 accelerated hiring events in April, May, and August of 2025. These events streamlined the candidate selection process, bringing in 44 new hires. This expedited strategy helped Metro expand its talent pipeline while also reducing time-to-hire and improving the candidate experience.

### 4.2.2 Objective 2B: Learning & Development

Objective statement: Train and equip staff to excel and continuously improve.

Overview and progress since 2023: Learning and development are essential for building the Metro workforce of tomorrow and the next generation of Metro leaders. To build a future-forward workforce, Metro has launched programs to build leadership skills, strengthen technical expertise, and support staff innovation. Metro has created structured pathways for internal succession planning and leadership development, as well as new tech-enabled, simulation-based training programs for high-risk, safety-critical roles.

# Learning and Development | Metro by the numbers



Over the next three years, Metro will embed continuous learning into every stage of an employee's career. Metro will expand leadership development trainings for supervisors and managers, strengthen technical and digital training programs, and make career pathways visible so employees can pursue advancement opportunities within the organization. With these priorities, Metro will ensure its workforce is able to deliver safe, reliable, world-class service for the region and its customers every day across all modes. The key results below will be used to measure progress on Learning and Development:

Objective	Key Result		
Learning & Development	Leadership development: Launch Supervisor "Metro U"		
	Staff feel supported by their supervisors to do their job well		
	Staff feel they know the expectations to succeed in their job		
	Staff say they receive the help they need to learn and grow		
	professionally		

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects	
Leadership development and training center of excellence	"Metro U" program for all supervisors to develop next generation of leaders	
	Build a new Metro Training Center of Excellence	
	Enhance focus group and staff communications to assess root causes of survey feedback	
	Standardization of training across core roles	
	Skill equivalency across DMV certifications/standards	
	Rollout 360 feedback to assess management performance	



#### Project deep dive: Metro Training Center

**Did you know...**Metro is developing a new **state-of-the-art training center** that will consolidate training across the agency. It will feature classrooms with a replica Metro Rail station and tunnel, complete with actual railcars, all designed to provide hands-on, immersive, and flexible learning environments.

**Coming up...**The project is moving into phased design and construction, beginning with core classrooms, labs, and administrative offices. Metro is targeting a **LEED Silver rating** and is incorporating BIM technology to ensure a 50-year service life.

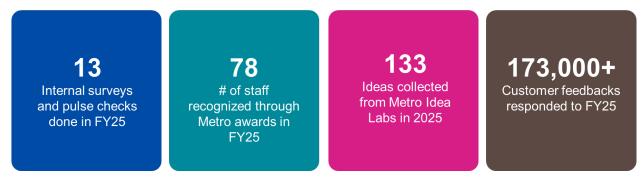
In addition...The training center is central to Metro's broader leadership development program, ensuring employees have the skills, tools, and professional development opportunities they need to deliver safe, reliable service to the region.

### 4.2.3 Objective 2C: Customer Service Mindset

Objective statement: Make the process of delivering service as easy as possible for internal and external customers.

Overview and progress since 2023: Strong internal customer service helps Metro deliver better external service to customers. This requires a culture of customer service where employees are empowered, and departments collaborate effectively. Metro has launched empowerment and award programs to give staff more voice and recognition, as well as initiatives like Metro Idea Labs to test new ideas and solutions. Strong external customer service helps Metro deliver better service to the region. Initiatives like updated wayfinding and digital displays in stations and bus stops help customers navigate the system more easily, improving customer experience.

# **Customer Service Mindset | Metro by the numbers**



Over the next three years, Metro will create a culture where employees are empowered, recognized, and supported. Metro will improve collaboration across departments, streamline processes, and expand recognition programs. By embedding a "How can I help you?" mindset internally and externally, Metro will create an organization where delivering excellent service is seamless for staff and translates into world-class customer service for all customers, every time they ride. The key results below will be used to measure progress on Customer Service Mindset:

Objective	Key Result	
Customer Service Mindset	Internal customers are satisfied with service for critical internal business processes (i.e., IT, HC, Procurement)	
	External customers are satisfied with staff interactions	
	Competency frameworks defined for priority cohorts (e.g., station managers, MICC, Procurement)	

Refer to Appendix A for FY2028 targets for each Key Result

### **Priority programs and example tactical projects** include:

<b>Priority Programs</b>	Tactical Projects	
Performance management and accountability	Identify priority internal business processes for improvement (e.g., IT, HC, Procurement)	
	Launch customer service pulse check (quick feedback survey)	
	Define competency framework for priority cohorts (with employee capabilities for Good/Better/World-Class)	



### Project deep dive: MetroPulse

**Did you know... Metro launched** *MetroPulse*, a new mobile app that gives customers real time tools for riding with more ease and confidence. Customers can plan trips, get arrival times, view performance data, report system issues, and chat with customer service — including sending photos and videos.

**Coming up...** This app builds on the earlier web version of *MetroPulse* launched in 2023 by bringing features into a **native app environment**, making them easier to access on-the-go. Metro will continue adding refinements over time to make the app more robust and responsive to customer feedback

**In addition...** *MetroPulse* highlights Metro's customer service mindset by giving customers an easy way to connect directly with staff, report issues in real time, and receive timely responses - strengthening trust and creating a more responsive, customer-focused culture.

### 4.3 Goal 3: Financial & Organizational Efficiency

Financial & Organizational Efficiency reflects Metro's responsibility to steward public resources while ensuring service delivery and modernizing how the agency operates. Efficiency means getting the most from every dollar, so customers see better service and staff have the tools to deliver it. For Metro, this requires aligning budgets to outcomes, streamlining core processes such as procurement and IT, and ensuring effective management of energy resources.

Meeting this vision requires continued attention to cost control, revenue growth, and long-term sustainability. Metro must carefully manage day-to-day expenses while ensuring that every dollar spent delivers measurable value for customers. At the same time, the agency needs to expand revenue sources beyond fares and subsidies. Achieving sustainability depends on securing predictable long-term funding and making disciplined investments that balance short-term needs with long-term growth.



\$15M in local tax revenue generated from joint development real estate projects in the past 3 years



\$532M in cost savings identified over past two years



~1,300 new residential units from transit-oriented development projects

#### Accomplishments in 2023-2025...

# ...and accomplishments where Metro exceeded previous strategic plan expectations

- Generated \$15M in local tax revenue from joint development real estate projects

  Implemented new digital display improvements for advertising

  Secured a 10-year electricity supply agreement in Maryland, providing long-term favorable pricing for 30% of Metro's needs

  Approved new bus and rail subsidy allocation formulas

  Achieved 5% of revenue from non-fare, non-subsidy sources through an improved advertising and real-estate strategy

  Broke ground on 5 new transit-oriented development projects near rail properties

  Balanced the FY25 budget despite an expected \$750M deficit
  - ★ Energized 10 megawatts of solar carports at four stations

Today, Metro has strengthened its financial foundation and taken meaningful steps to improve efficiency. In fiscal year 2025, revenue from non-fare, non-subsidy sources reached 5% of operating revenue, surpassing the target of 4.3%. Operating costs per vehicle revenue mile remain competitive and are trending downward. Energy efficiency is improving, with energy intensity levels below targets. To deliver world-class service, Metro will need to continue balancing cost control, revenue growth, and long-term investment with organizational reforms to boost effectiveness and efficiency.

Progress towards Financial & Organizational Efficiency will be measured through **goal-wide key** results:

# Financial & Organizational Efficiency | Goal-wide key results

	FY23	Today (FY25)	FY28 (target)
Operating cost per revenue mile, Rail	\$11.65	→ \$11.44 → (budget)	Growing slower than inflation
Operating cost per revenue mile, Bus	\$19.90	→ <b>\$22.09</b> (budget)	

To enhance efficiency, strengthen long-term financial stability, and improve energy management, Metro has established **three objectives:** 

3A: Financial
Stewardship

3B: Operational
Efficiency

3C: Energy Management

### 4.3.1 Objective 3A: Financial Stewardship

Objective statement: Ensure Metro's long-term financial health and stability.

Overview and progress since 2023: Metro manages a combined annual budget of more than \$5 billion, with roughly \$2.4 billion for operations and \$2.6 billion for capital investments. While overall budget levels have remained stable since fiscal year 2023, balancing them has required major efficiency gains. Over the past two years, Metro identified more than \$500 million in budgeted savings, updated subsidy formulas for Metro Bus and Metro Rail to better reflect service delivery, and secured long-term energy contracts to reduce exposure to cost volatility. The fiscal year 2025 budget was balanced despite a projected \$750 million shortfall, and non-fare, non-subsidy revenue grew to 5% of total operating revenue through expanded advertising, partnerships, and joint development. These actions demonstrate disciplined financial management and a strong foundation for the future.

# Financial Stewardship | Metro by the numbers



Over the next three years, Metro will secure lasting, predictable funding and build financial resilience. This will include advancing DMV*Moves* and other regional initiatives to create a sustainable operating and capital funding model, expanding joint development and advertising partnerships to grow non-fare revenue, and restoring operating reserves to provide a buffer against economic shifts and ridership swings. At the same time, Metro will strengthen financial controls, enhance performance reporting, and increase transparency to ensure every dollar is spent effectively. By moving beyond short-term fixes toward structural stability, Metro will build the

financial foundation to sustain safe, reliable service and invest in modernization for the region's future. The key results below will be used to measure progress on Financial Stewardship:

Increase percent of capital plan funded & utilized
Maintain AA bond rating and clean audit
Grow revenue from non-subsidy sources
Partner to develop new transit-oriented development projects near
high-capacity transit
_

Refer to Appendix A for FY2028 targets for each Key Result

### **Priority programs and example tactical projects** include:

<b>Priority Programs</b>	Tactical Projects
Implement predictable, sustainable capital funding aligned with regional partners (e.g., supported by DMV <i>Moves</i> )	DMV <i>Moves</i> partners agree on long-term dedicated funding solution
Joint development partnerships near high-capacity transit	Implementation of real estate strategic plan
Increase revenue from non-	Expand advertising partnerships strategy
subsidy sources	Enhance private sector regional partnerships



### Project deep dive: Transit-oriented development

**Did you know...** Developments on Metro-owned land contribute to the tax base of the region. Over the past three years, new transit-oriented development has **added \$15M in annual tax revenue**. Historically, Metro's completed joint development projects account for \$220 million of annual tax revenue.

Coming up... There is future development potential at 41 metro stations, totaling 29M SF, including 26,000 new housing units. This would add over \$300M in annual tax revenue to the region.

**In addition...** Metro is **partnering with local jurisdictions**, such as Montgomery County to support transit-oriented development that promotes housing, commercial spaces, and transit connectivity.

### 4.3.2 Objective 3B: Organizational Efficiency

*Objective statement:* Streamline operations and efficiently allocate resources where they drive the most value.

Overview and progress since 2023: Metro is one of the region's most complex organizations, with hundreds of facilities operating daily across the DMV. Over the past three years, Metro has made progress in controlling costs and improving productivity. For Metro Rail, operating costs per vehicle revenue mile fell from \$11.65 in fiscal year 2023 to a budget of \$11.44 in fiscal year 2025 as Metro increased service with the return of the 7000-series fleet and supported higher ridership. For Metro Bus, costs rose from \$19.09 in fiscal year 2023 to a budget of \$22.09 in fiscal year 2025, though they remain below the target established in the initial plan. Coordinating such a vast system requires thousands of internal processes, which Metro must modernize to achieve greater organizational efficiency.

# Organizational Efficiency | Metro by the numbers



Over the next three years, Metro will modernize and simplify its core business processes to free time and resources for reinvestment in service. Priorities include full implementation of the new enterprise resource planning (ERP) system across finance, human capital, and grants to standardize processes and reduce delays, accelerated procurement and supply chain modernization to shorten timelines, improve transparency, and identify cost savings, and expanded digital and AI solutions, such as digitizing forms to improve efficiency in frontline workflows. By embedding these programs, Metro will raise performance standards, reduce administrative burdens, and ensure staff can focus on delivering excellent service to customers across the region. The key results below will be used to measure progress on Organizational Efficiency:

Objective	Key Result
Organizational Efficiency	Increase administrative efficiency

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects
ERP management & sustainment	ERP implementation and adoption of best practices (Finance, Human Capital, and Grants)
	ERP sustainment and continuous process improvements
Procurement & Supply Chain transformation and modernization	Procurement process improvements, system modernization, and risk management
	Supply chain process redesign and implementation
	Supply Chain Warehouse upgrades
Digital and AI ecosystem acceleration	Enterprise video enabled operations
	Network fabric
	Frontline digitalization (bus, facilities, etc.)
	Enterprise data platform and AI enablement



#### Project deep dive: Frontline digitization

**Did you know...** Metro is working to reimagine its frontline workflows with digitalization and Al, accelerating how we deliver service while achieving key efficiencies in staff responsibilities.

Coming up... Metro will deploy digital products across key, high-value use cases like an Al rule book & warranty management to digitize operational rules, manuals, and other components — enabling fast search, contextual updates, and greater accessibility.

**In addition...**The agency is reshaping and sustaining digitized workflows to move the needle on key business problems and upskill staff around modern ways of working.

### 4.3.3 Objective 3C: Energy Management

Objective statement: Optimize energy usage and steward natural resources.

Overview and progress since 2023: Energy is essential to delivering Metro service – powering trains, buses, and paratransit, and the facilities that keep them running. Metro consumes about 5.6 trillion Btu of energy each year, with annual costs of roughly \$140 million. At this scale, even small efficiency gains or favorable contract terms translate into millions in savings and directly support Metro's fiscal health. As one of the region's largest energy users, Metro's energy choices matter, making energy management a strategic priority for both the agency and the region. Since 2022, Metro has improved systemwide energy efficiency by 9% through operational upgrades, facility modernization, and enhanced data management. The agency also engaged actively in the energy market, securing an innovative 10-year electricity supply agreement in Maryland that reduces exposure to energy market volatility and provides long-term price stability.

# **Energy Management | Metro by the numbers**



Over the next three years, Metro will continue building a more efficient, data-driven, and resilient energy program to reduce costs and manage risk. Priorities include advancing facility upgrades to improve efficiency across bus garages, rail yards, and administrative buildings, and exploring new opportunities in energy markets. Embedding these efforts into Metro's financial and operational strategy will reduce exposure to volatile utility costs and ensure resources are used as efficiently as possible.

### The key results below will be used to measure progress on Energy Management:

Objective	Key Result	
Energy Management	Reduce energy intensity	
D. C. (1. 1. 1. 1. C. EV)020 ( (C. 1. V. D. 1. V.		

Refer to Appendix A for FY2028 targets for each Key Result

### Priority programs and example tactical projects include:

<b>Priority Programs</b>	Tactical Projects
Resource Management	Advance strategic energy supply procurements
	Optimize energy and resource consumption across infrastructure



### Project deep dive: Smart energy investments

Did you know... Metro has energized 10 megawatts (MW) of solar carports across four stations to date, turning parking lots into community power plants. These installations provide new energy for the region, generate revenue for Metro, improve safety, and offer shaded parking for customers.

**Coming up...** Metro secured a 10-year electricity contract that will cover 30% of its supply. This long-term contract provides stable pricing and supports the development of new power sources in the region.

**In addition...** Metro continues to control utility expenses by investing in energy efficiency and actively engaging energy markets to reduce long-term operating costs, minimize risk, and improve financial predictability. Managing energy costs is a priority for Metro to help maintain reliable and affordable service.

### 5. Plan Management and Progress Tracking

Activating the Strategic Transformation Plan means establishing the right management, reporting, and tracking mechanisms to deliver progress. Since the previous strategic plan, Metro has taken important steps in this direction by implementing the following:

- Live, public performance dashboards: Track and share progress across key metrics
- Regular updates by goal: Detail progress against long-term outcomes
- General Manager's Report: Provides updates on key performance metrics, ongoing initiatives, and financial and operational matters
- Staff surveys and engagement forums: Gather feedback and track employee sentiment

# Examples | How Metro tracks & communicates progress







Live public performance dashboard

Goal progress reports

Staff surveys and pulse checks

### As Metro pursues the next stage of world-class transit, Metro will also focus on:

- **Annual priorities:** Setting annual fiscal year priorities and high-priority investments (such as rail modernization, workforce planning, procurement) with senior staff and the Board of Directors, which would be incorporated into the long-range capital plan
- **Staff alignment:** Connecting the Strategic Transformation Plan's priorities to day-to-day responsibilities, performance management, and recognition programs with Metro employees
- Public engagement: Maintaining regular communications, public forums, and other feedback channels to gather input and share progress with regional partners and the broader DMV community

### Activation enables Metro to continuously improve the plan

Metro aims to continuously adapt and improve the plan each year through a cycle of feedback, flexibility, and accountability. This approach includes:

- **Flexibility:** Retaining the ability to integrate new projects into the plan framework as needs change
- **Annual reprioritization:** Reviewing and reprioritizing select, high-impact projects each year for Board review and input
- **Data and benchmarking**: Continuously collecting data, establishing baselines, and updating benchmarks to establish targets still to be defined

Through disciplined governance, transparency, operational alignment, and continuous improvement, Metro will fully activate the refreshed Strategic Transformation Plan, delivering tangible outcomes for customers, employees, and the region.