



## About the Project



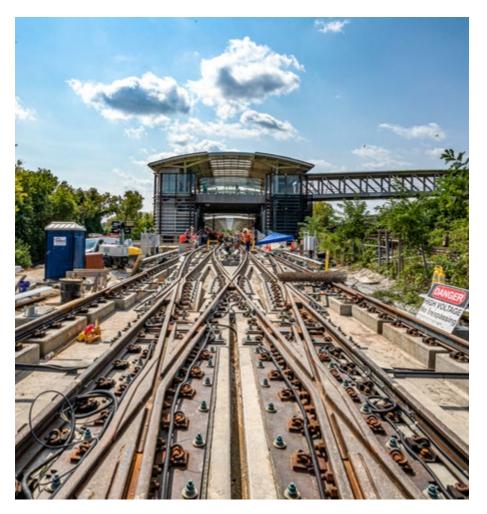
#### PROJECT OVERVIEW

In September 2022, Metro began constructing new track to connect the future Potomac Yard Station to the Metrorail system, and concurrently, began an eight-month rehabilitation of the Yellow Line tunnel and bridge between Pentagon and L'Enfant Plaza stations.

Due to the Potomac Yard cutover work, six Yellow and Blue Line stations south of Reagan National Airport – Braddock Rd, King St-Old Town, Van Dorn St, Franconia-Springfield, Eisenhower Ave, and Huntington – closed with no rail service from September 10 through November 6.

Metro used a construction strategy that temporarily closed stations with no rail service while crews completed the work. This strategy kept customers and construction crews safe and expedited the process.

During the first phase of this shutdown, Metro provided seven free shuttle options, which allowed customers to travel between the closed stations and their destinations. After the six stations reopened, three shuttles remained to accommodate the Yellow Line closure and provide another transportation option across the Potomac River.



## Target Audience & Objectives







#### COMMUNICATIONS AND OUTREACH STRATEGY

The communications team developed a comprehensive communications plan and outreach campaign in spring 2022 to provide timely project impacts to stakeholders and the public before, during, and after station closures.

Because the project is similar in scope to Metro's Platform Improvement Project (PIP), the communications plan built on best practices and lessons from PIP to apply to this communications effort.

The communications campaign included a mixture of traditional and digital tactics to reach various audiences through multiple channels, including in-person outreach, social media and digital ads, blog updates, e-blasts, advertisements in multilingual newspapers, pop-up events, printed collateral, and signage.

Additionally, the communications plan ensured that Metro met Title VI requirements. Beyond meeting basic requirements, tactics in the plan also met Metro's Public Participation Plan (PPP) standards. The federally mandated, Board-approved PPP meets or exceeds Title VI requirements.

This report summarizes the communications and outreach strategy and results.

#### **CAMPAIGN DURATION**

Four months (June 15, 2022 - May 10, 2023)

## Target Audiences & Objectives

#### **AUDIENCES**

- External: Metro customers, specifically Blue and Yellow Line customers who use stations south of National Airport, all Yellow Line customers, and impacted Blue Line customers; Metro social media followers; local elected officials; jurisdictional partner staff; business/community stakeholders, including business improvement districts, Community-Based Organizations, and homeowners' associations; media members; and the informed public.
- Internal: Metro employees, Metro Board of Directors, and Committees (Riders' Advisory Council, Accessibility Advisory Committee).

#### **GOAL**

Inform customers, strengthen regional partnerships, and build public trust through relevant, timely, and transparent communications.



#### **OBJECTIVES**

- Announce project scope, locations, and service impacts.
- Coordinate with internal and external stakeholders.
- Announce service alternatives.
- Drive customer awareness of project impacts and alternatives.
- Provide customer service at impacted stations.
- Provide ongoing project updates.
- Promote return to service to retain ridership.
- Prioritize customer and employee safety and fiscal responsibility.
- Ensure communication and outreach materials, activities, and tactics meet Metro's PPP requirements.
- Highlight Metro's Capital Program and its achievements, including bringing a new infill station online and ensuring the tunnels and bridges are safe for years to come.
- Celebrate the hard work, success, and improvements, and thank customers for their patience during construction.



Before Shutdown



May 10, 2022 – September 9, 2022



**During Shutdown** 



September 10, 2022 – November 5, 2022



After Shutdown



November 6, 2022 – May 1, 2023

#### **TACTICS**

- Web page
- Stakeholder coordination
- Email communications
- Customer signage
- Fact sheet
- Service and station maps

- Handouts
- Photo and video content
- Employee communications
- In-person outreach
- Pop-up events
- Newsletters and e-blasts
- Blog updates

- Owned and paid media
- Press releases
- Media tours
- Service advisories
- Customer research
- Advertisements in multilingual newspapers

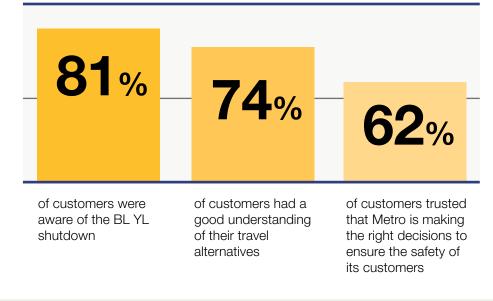
#### LOOKING BACK ON THE COMMUNICATIONS CAMPAIGN

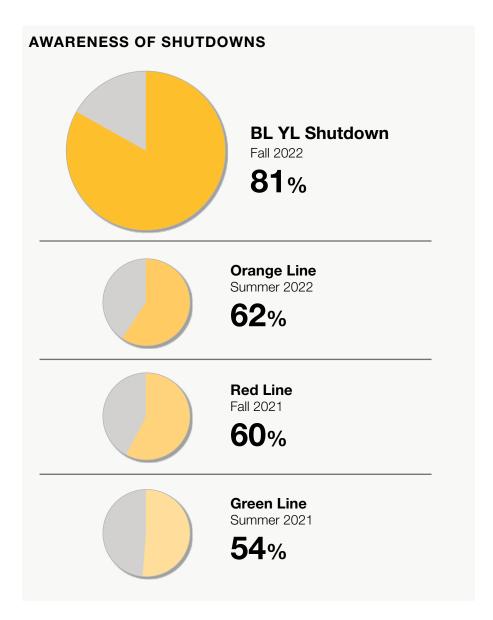
Metro used several Key Performance Indicators (KPIs) throughout the project's first phase to provide insight into customer behavior and sentiments while measuring the success of the communications campaign.

Metro listened to customers to reach the target audiences with the most useful information and adjusted communications tactics and messaging based on their feedback, which resulted in an effective communications campaign for the project. However, customers were still skeptical about construction being completed on time.

Based on the research, awareness of the Major Blue and Yellow Line Construction project was much stronger than the measures of awareness measured during any other shutdowns that occurred during the pandemic (i.e., 2020 to 2022).

#### **KEY PERFORMANCE INDICATORS**





#### BY THE NUMBERS









average newsletter click rate

9.1% 5.3%

Spanish



Number of **Newsletter Recipients** 

> 6,559 English

Spanish



QR code scans















<sup>\*</sup>The average open rate for a similar newsletter is 21 percent

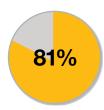
#### LOOKING BACK ON THE COMMUNICATIONS CAMPAIGN

- Based on a project survey, the more frequently a customer rides
   Metrorail, the more likely they were aware of the shutdown.
- The measures of awareness of Metro's Major Blue and Yellow Line Construction were much stronger than those measured during any other shutdowns during the pandemic (i.e., 2020 to 2022).
- Compared to the past pandemic-era shutdowns (i.e., the summer 2022 Orange Line shutdown, the fall 2021 Red Line shutdown, or the summer 2021 Green/Yellow Line shutdown), Metrorail riders during this shutdown more likely agreed that:
  - o They are more likely to know why Metro shut down their station
  - o They have more trust that the shutdown is necessary
  - o They have a better understanding of their alternative travel options
- There was a lack of confidence from customers regarding the timely completion of the Major Blue and Yellow Line Construction.
  - o In hindsight, customers were correct to be skeptical as the major construction on the Blue Line was completed on November 6, approximately two weeks behind schedule.
  - I just want to tell you all, 'Great Work!' I am new to city life and closures like this make the commute downtown even more intimidating. Your communication has been spot on and I feel confident in the alternatives you have in place. Keep it up!
    - -Ryan Headrick, via Facebook

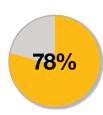




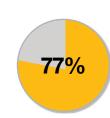
#### **KEY PERFORMANCE INDICATORS**



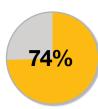
of customers were aware of the shutdown



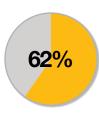
of customers trusted that the major construction on the Yellow Line was necessary



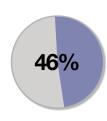
of customers knew why Metro was having major construction on the Yellow Line from September 2022 to May 2023



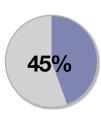
of customers had a good understanding of their travel alternatives



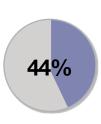
of customers trusted that Metro was making the right decisions to ensure the safety of its customers



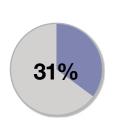
of customers understood why the major construction was scheduled to happen from September 2022 to May 2023 (instead of earlier in the pandemic or later in 2022/2023)



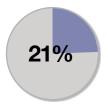
of customers trusted that it was essential to completely close the Blue Line south of the airport from September 2022 to Late October 2022 (instead of single tracking, weekend shutdowns, etc.)



of customers trusted that it was essential to close the Yellow Line completely from September 2022 to May 2023 (instead of single tracking, weekend shutdowns, etc.)



of customers believed that major construction on the Blue Line would be completed by Late October 2022



of customers believed that major construction on the Yellow Line would be completed by next May

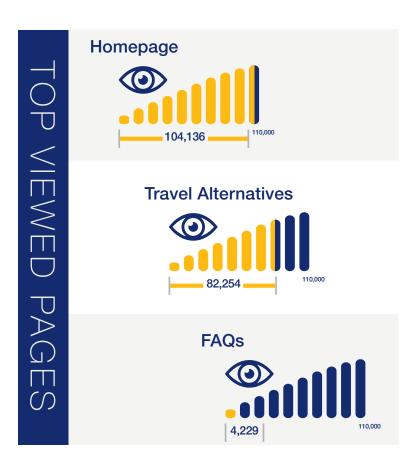
Awareness of Metro's Major Blue and Yellow Line Construction project were much stronger than those measured during any other shutdowns during 2020 to 2022.

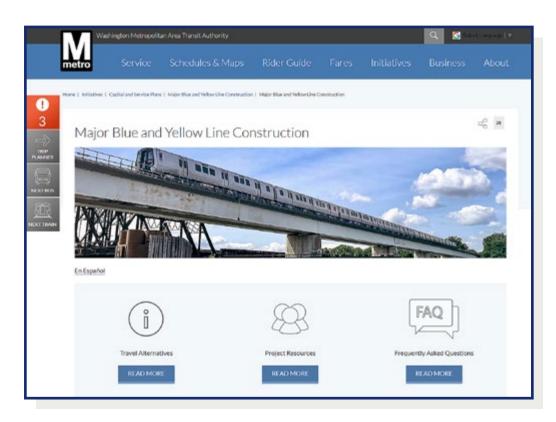
#### **GOING DIGITAL:**

www.wmata.com/majorconstruction









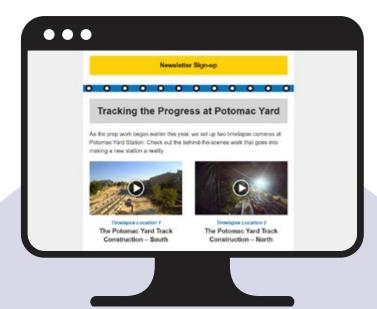
#### **SHARING UPDATES: NEWSLETTERS**





• Total number of newsletter/e-blast recipients

6,559



• Number of subscribers by month:

August e-blast		1,000
	477	
September		
	541	
September e-blast		
	643	
October		
	700	
November		
	719	
December		
	1003	3
February		
	1050	
March		
	1135	)

#### **OPEN RATES**



#### **HELPING HANDS: CUSTOMER OUTREACH**



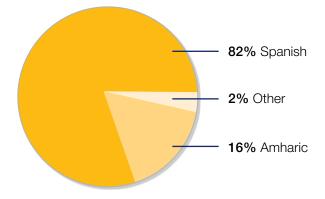








• Percent of non-English engagements:





- Common customer questions:
- o How long will this station be closed/shut down?
- o Why is the closure happening on the Yellow Line?
- o When are the shuttles running?
- o How often are the shuttles running?
- o How long will the shutdown be?
- o How do I get to...?

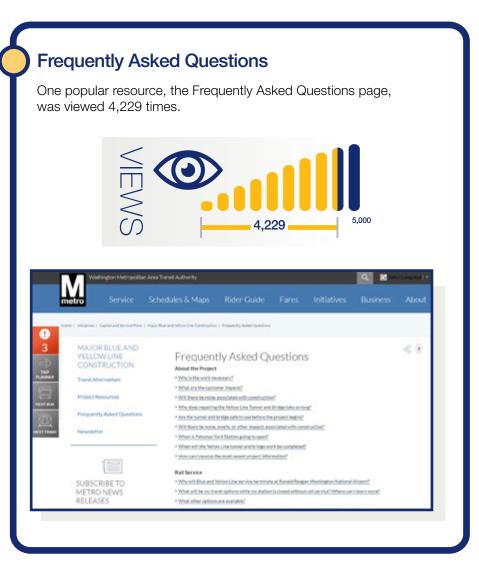
#### **CUSTOMER SERVICE INQUIRES**

- Number of inquiries through customer service department: 285
- Common customer inquiries:
  - o When will the new station open?
  - o What are the travel alternatives during the shutdown?
  - o What time does the shuttle bus leave...?
  - o Suggested directions for shuttle bus drivers

#### **BUILDING PARTNERSHIPS: STAKEHOLDER OUTREACH**

A communications toolkit with English and Spanish resources, including suggested newsletter and social media text, maps, fact sheets, and other project resources, was posted on the project website.







#### AMPLIFYING THE MESSAGE: MEDIA & ADVERTISING

• Impressions from paid media:





• Percentage of owned media: 15.4%



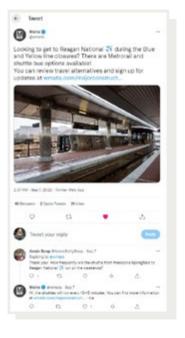
**182,085** impressions

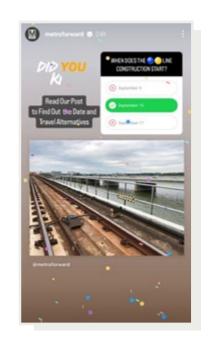


258,481 impressions



152,983 impressions











• The advertising campaign delivered more than 3.2 million impressions.





**901,372** impressions

Historical Geo-fencing Mobile Device Full-Screen



**249,779** impressions

Live Geo-fencing Mobile Device



249,175 impressions

Live Geo-fencing Mobile Device Full-Screen



**12,707** impressions

Desktop and Laptop Display



**984,587** impressions

Premium National and Local News, Weather & Traffic Networks



**311,092** impressions

Streaming Audio (English & Spanish)



255,842 impressions

YouTube Pre-Roll Video



**158,254** impressions

Site Retargeting



**64,651** impressions

Historical Geo-fencing Mobile Device



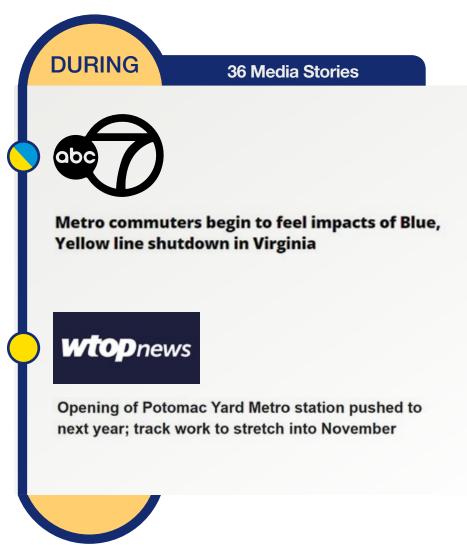
**78,824** impressions

### **Key Fact:**

The geo-targeted paid media campaign informed key audiences who might not have been exposed to earned media (news stories).

### A Closer Look: June – November 2022





### A Closer Look: June – November 2022

AFTER

7 Media Stories

# 4 WASHINGTON

6 Metro Stations Reopen Along Blue and Yellow Lines

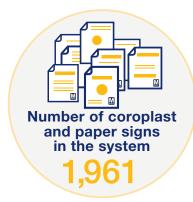


6 Metro stations along Blue, Yellow Lines in Virginia reopen after construction related closure



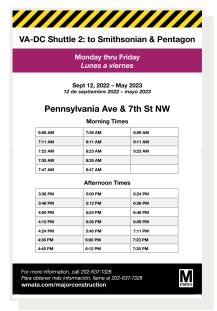


#### **NAVIGATING CHANGE: STATION SIGNAGE**











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For more information, call 202-637-1328



**Temporary Bus Stop Relocation** 

EFFECTIVE: Sept 10 - Oct 22, 2022









# Yellow Line Reopening: April 1 - May 9, 2023

The Yellow Line between L'Enfant Plaza and Pentagon stations was closed for 8 months to rehabilitate the deteriorating Potomac River tunnel and bridge, which were constructed in the 1970s and nearing the end of their useful life expectancies. Rehabilitation work was required to ensure that both structures could function safely for years to come. Construction crews worked around the clock to reconstruct the tunnel and bridge and free shuttle buses were provided to customers while the Yellow Line was closed. On May 7, 2023 at 7:00 a.m., the Yellow Line reopened.

On Saturday, May 6, Metro hosted the Yellow Brick Road event to thank Yellow Line riders for their patience during the 8-month shutdown. Attendees included Metro General Manager and CEO Randy Clarke, the Yellow Line project team, Metro employees, media, government relations staff, and social media contest winners. Guests received a lanyard and a yellow swag bag. The event featured a train tour that departed from L'Enfant Plaza, through the tunnel and on the bridge, arriving at Reagan National Airport. During the tour, the operator stopped at various points to highlight the work completed.

The following information is based on information from April 1 - May 9, 2023



# Outreach May 2 - May 9, 2023

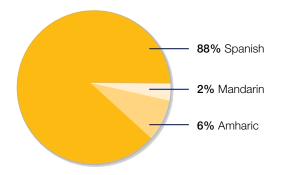
- Outreach teams were positioned at Metrorail Stations between Huntington to Greenbelt and Franconia-Springfield and Van Dorn St.
- They informed the public about the Yellow Line reopening and the new Potomac Yard Station opening
- They also distributed yellow Metro-branded tote bags

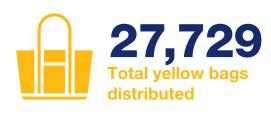


57,218
Total Yellow Line Reopening Take-Ones distributed

30,337 number of Non-English engagements







# Outreach May 2 - May 9, 2023

CUSTOMER COMMENTS RECEIVED BY OUTREACH TEAMS AT THE STATIONS

"Thank you for informing me about the reopening."

"I appreciate you being **here for us**."

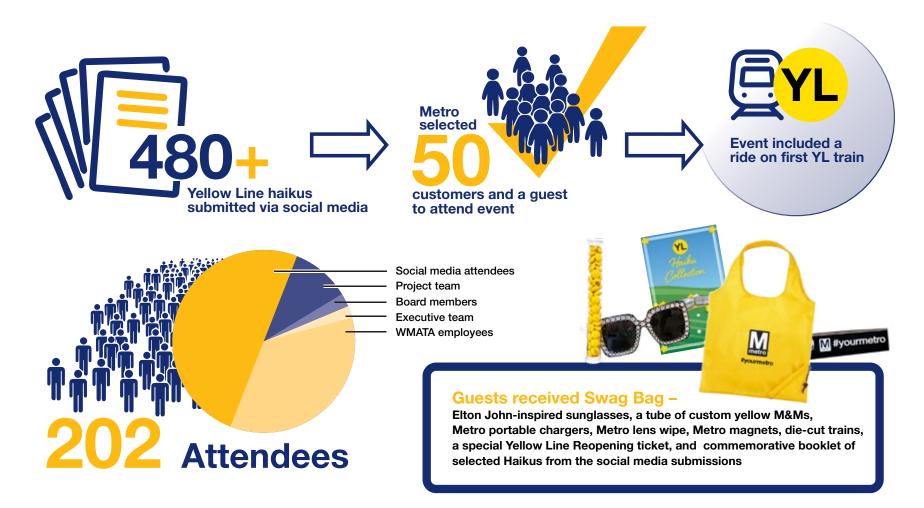
"Happy to hear the Yellow Line will reopen this Sunday!"

"Thank you so much for working for Metro, you guys are **so helpful!**"

"Glad you guys are **out here informing customers** about Metro changes."



# Yellow Brick Road Event - May 6, 2023







We are thrilled to be celebrating this occasion with our customers who are the true champions of public transit, and all of our project team and staff who worked so hard to complete this project on time and under budget. This is an incredible accomplishment, one in which everyone should be proud, and we cannot say enough how much we appreciate the patience of our customers. This is a great day for Metro, our customers, and the region.

### 21 Media Stories

99



66

99

22

(This quote was captured several times after YL reopened on 5/7.)



### **10 Media Stories**







## Project Team Accomplishments



### **Applied**

coats of paint & primer to steel plates, some by hand





Worked with more than

agencies to obtain

75+ permits





6,200+
linear feet of fire
standpipe replaced



On the bridge, we replaced

88 bearings at 11 piers

& 23 expansion joints

# Multilanguage Advertising

**Total Impressions: 165,400** 







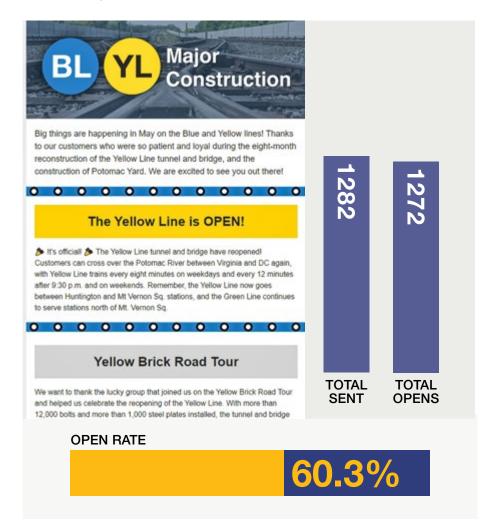
### April 4, 2023

Metro Announces Yellow Line Reopening Date



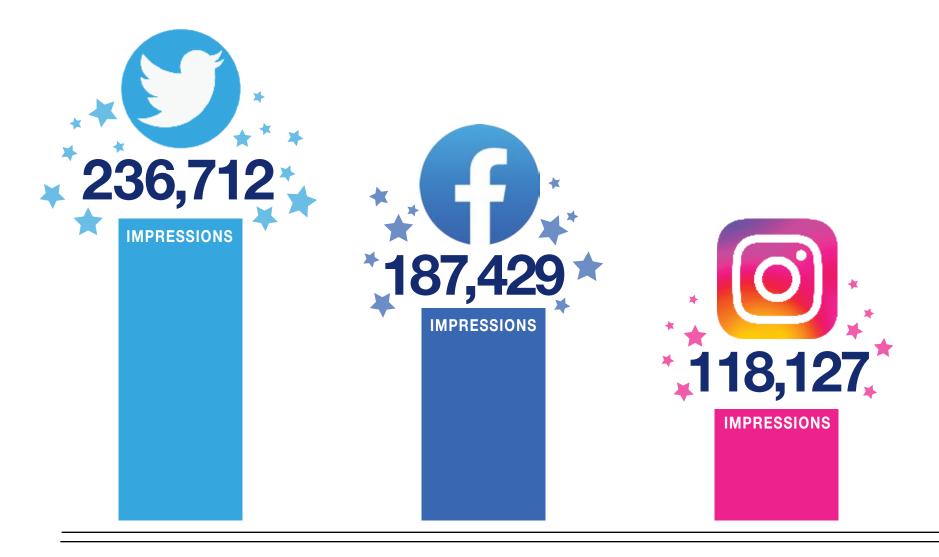
### May 11, 2023

Metro's Major Blue and Yellow Line Construction



## Social Media Stats for the Yellow Line Reopening

April 1 - May 10, 2023



## Additional Details

#### **APPENDIX A: CUSTOMER DEMOGRAPHICS**

Station	Minority %	Low-Income %	Asain %	African American %	Latino %	Top LEP Languages
Braddock Rd	24%	6%	4%	10%	6%	_
Crystal City	36%	7%	7%	18%	8%	Spanish, Chinese
Eisenhower Ave	34%	4%	5%	19%	3%	Spanish
Franconia-Springfield	38%	7%	7%	18%	9%	-
Huntington	37%	9%	5%	19%	10%	Spanish
King St-Old Town	39%	8%	10%	18%	8%	_
L'Enfant Plaza	44%	3%	7%	28%	6%	_
Metro Center	35%	7%	6%	18%	8%	Chinese
Pentagon	41%	6%	6%	23%	9%	_
Pentagon City	42%	8%	11%	18%	10%	Spanish
Ronald Regan Washington National Airport	41%	18%	6%	25%	9%	Chinese
Van Dorn St	44%	9%	5%	29%	10%	Spanish, Amharic
Route	Minority %	Low-Income %	Asain %	African American %	Latino %	Top LEP Languages
11Y	33%	0%	6%	16%	11%	_
16C	82%	50%	13%	41%	38%	Spanish
16Y	46%	10%	14%	16%	16%	Spanish

## Additional Details

#### **APPENDIX B: STATION RIDERSHIP**

Station	2022 Weekday Ridership	August 2022 Weekday Ridership	September 2022 Weekday Ridership	October 2022 Weekday Ridership
Metrorail System	226,977	240,290	261,406	269,490
Braddock Rd	1,322	1,854	542	300
Crystal City	3,706	3,793	4,638	4,928
Eisenhower Ave	619	766	633	3
Franconia-Springfield	1,812	2,350	858	5
Huntington	2,118	2,605	1,328	4
King St-Old Town	2,287	2,810	1,368	3
L'Enfant Plaza	5,725	6,497	6,197	6,637
Metro Center	8,499	8,743	10,074	11,266
Pentagon	4,607	5,165	5,916	6,434
Pentagon City	4,295	4,749	4,757	4,910
Ronald Regan Washington National Airport	3,707	3,914	4,166	4,507
Van Dorn St	867	1,101	1,090	0
Route	2022 Weekday Ridership	August 2022 Weekday Ridership	September 2022 Weekday Ridership	October 2022 Weekday Ridership
11Y	179,312	186,319	213,206	219,863
16C	785	782	875	976
16Y	283	311	359	363

## Additional Details

#### AVERAGE WEEKDAY SHUTTLE RIDERSHIP (ALL ROUTES) BY WEEK

Week	Phase	Weekday Ridership
1		13,984
2		14,064
3		14,297
4		14,389
5	Phase 1	14,349
6		15,659
7		15,017
8		14,974
9		1,034
10	Phase 2	1,219
11		564
12		1,213
13		1,247
14		943