

### **About the Project**



### **Project Overview**

From Saturday, June 1 through Saturday, August 31, 2024, Metro completed a three-month construction project on the Red Line to perform critical safety repairs, perform essential maintenance, and improve the customer experience in coordination with the construction of a new mezzanine at the Silver Spring Station for the future Maryland Transit Administration (MTA) Purple Line.

During construction, Red Line service was not available between Glenmont and Takoma stations. In addition, the closure extended to Fort Totten from Saturday, June 1 to Thursday, June 27, 2024, closing Takoma station.

During the shutdown, Metro:

- Replaced six switch machines, 6,000 feet of grout pads, and 12 train control processors to improve ride quality.
- Installed more than 102,000 linear feet of fiber-optic cables between Glenmont and Fort Totten. The cable improves signal and communications systems, and paves the way for next-generation train signaling systems.
- Restored 6,500 square feet of concrete and repaired 857 leaks between Glenmont and Fort Totten.

- Replaced 6,500 feet of deteriorated rail to improve the safety of the rail network and train service on the Red Line.
- Replaced 345 signs at entrances, mezzanines, and platforms to improve way-finding experience and access to information.
- Added 650 insulators to the third rail power cables. The insulation provides a moisture barrier and will ensure the safe and efficient operation of the electrified third rail, which provides power to the trains.
- Cleaned 40,000 feet of track bed and 8,500 feet of drains.

Free shuttle buses replaced trains during the shutdown.

In response to customer feedback and construction in the area, Metro introduced two new express shuttle options on Monday, July 1, to provide customers with direct, one-stop options for their tips. The new Forest Glen Express shuttle provided service between the Forest Glen and Fort Totten stations. The new Silver Spring Express shuttle provided service between the Silver Spring and Fort Totten stations.

## **Communications and Outreach Strategy**







Metro conducted an extensive communications and outreach campaign to ensure customers were aware of the impacts and travel alternatives available to help them complete their journeys during construction. The communications and outreach effort informed and engaged Metro customers, stakeholders, and other target audiences; built awareness of why the work was necessary; and communicated the benefits to communities around the impacted stations.

The team used lessons learned from Metro's Blue and Yellow Line Major Construction and the 2023 Summer and Winter Construction projects to build a plan and create materials that would resonate with customers. The communications plan included a mixture of traditional and digital tactics to reach various audiences through multiple channels. Tactics included in-person outreach at impacted Metro stations, coordination with local stakeholders and governments, social media posts, digital ad campaigns, advertisements in multilingual newspapers, printed collateral, and signage.

The communications plan ensured Metro met Title VI requirements and Metro's federally-mandated and Board-approved Public Participation Plan (PPP). This report summarizes the communications and outreach strategy and results.

### **Campaign Duration**

Four months (May 18 - August 31, 2024)

## **Target Audience and Objectives**

#### **Audiences**

- External: Metro customers, elected officials, interagency/government stakeholders, community stakeholders, and media
- Internal: Metro employees, Metro Board of Directors, and committees (Riders' Advisory Council, Accessibility Advisory Committee)

#### Goal

Inform customers, strengthen regional partnerships, and build public trust through relevant, prompt, and transparent communications.



### **Objectives**

- Announce project scope, locations, service impacts, and travel alternatives.
- Coordinate with internal and external stakeholders.
- Drive customer awareness of project impacts and alternatives.
- Provide customer service at impacted stations.
- Provide ongoing project updates.
- Promote return to service to retain ridership.
- Prioritize customer and employee safety and fiscal responsibility.
- Ensure communication and outreach materials, activities, and tactics to meet Metro's PPP requirements.
- Show the "why" and "how" behind the work why it is necessary and how customers will benefit from the improvements.
- Celebrate the hard work, success, and improvements, and thank customers for their patience during maintenance and modernization.









May 18, 2024

June 1 - August 31, 2024

September 1 - 4, 2024

### **Tactics**

- Web page
- Stakeholder meetings
- Business community meetings
- Stakeholder toolkit
- Customer signage
- E-newsletter

- Fact sheet
- Service and station maps
- Handouts
- Photo and video content
- Employee communications
- In-person outreach

- Owned and paid media
- Press releases
- Service advisories
- Advertisements in multilingual newspapers
- Digital advertising

## Results

#### LOOKING BACK ON THE COMMUNICATIONS CAMPAIGN

Metro used several Key Performance Indicators (KPIs) throughout the project phases to gather insight into customer behavior and sentiments while measuring the success of the communications campaign.

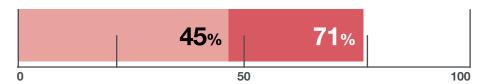
Metro used the information from prior planned trackwork efforts to determine the most effective tools and tactics. The team also used the feedback received during the previous closures to adjust communications techniques for the summer work.

The Customer Research team conducted surveys before, during, and after the Red Line construction. For all phases, the customers that were surveyed indicated they used Metrorail in the last 30 days.

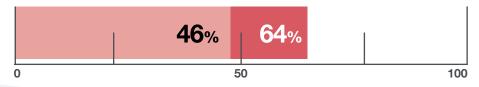
#### **AWARENESS OF ALTERNATIVE TRANSPORTATION OPTIONS**

Before April 22-24 After May 30-31

Public awareness of alternative transportation options increased by 26 percent after the two week notification campaign.

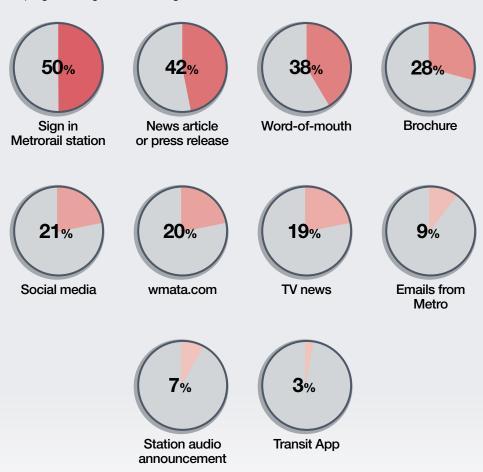


Public awareness of the purpose of the Red Line closure increased by 18 percent after the two week notification campaign.



#### **AWARENESS OF CLOSURE**

The awareness of the June 1 - August 31, 2024 closure was initially at 73 percent. Awareness rose to 90 percent after the two week notification campaign. Respondents indicated that they found out about the service change during the two week notification campaign, through the following methods:



## Results

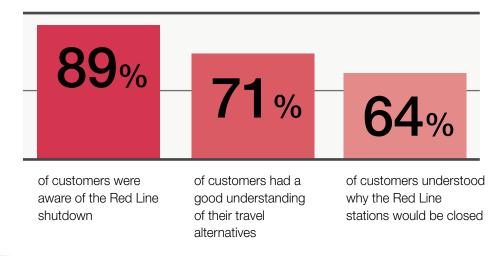
# LOOKING BACK ON THE COMMUNICATIONS CAMPAIGN

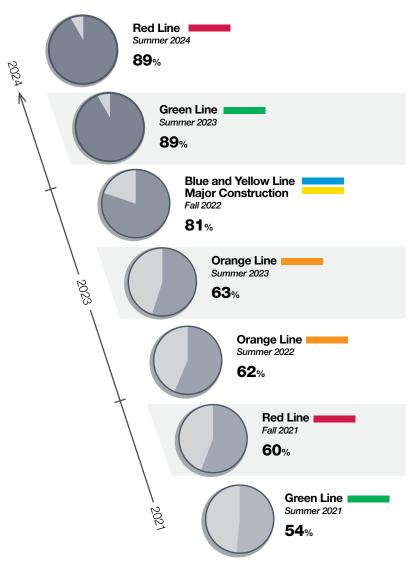
Metro used several Key Performance Indicators (KPIs) throughout the project to provide insight into customer behavior and sentiments while measuring the success of the communications campaign.

Metro listened to customers, delivered relevant information to their target audiences, and adjusted their communications tactics and messaging based on customer feedback. The result: an effective communications campaign for the project.

Based on the research, awareness of the Summer 2024 Red Line Construction project was much stronger than past shutdowns. Customer awareness reached 89%, matching the awareness levels of the Summer 2023 Green Line closure and showing an impressive 35% increase over the Summer 2021 Green Line closure.

#### **KEY PERFORMANCE INDICATORS**





\*KPI's were measured one or two days before each closure

### **Results**

### By the Numbers























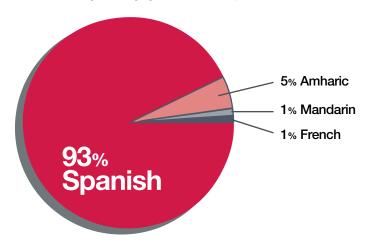


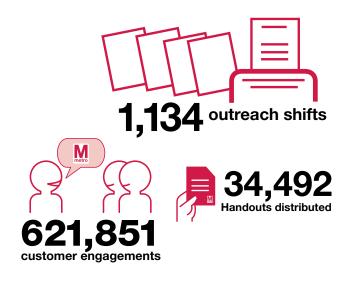
<sup>\*</sup>The average open rate for a similar newsletter is 21 percent

### A Closer Look

### **Helping Hands: Customer Outreach**

Percent of non-English engagements: **31.7%**Total non-English engagements: **194,498** 









Metro staff provided information about the closure, assisted customers navigate the free shuttle bus service as well as ensured they on were going in the right direction on the platforms.

### **Website**

#### A PROJECT INFORMATION HUB WAS HOSTED

AT WMATA.COM/MAJORCONSTRUCTION.



Unique homepage views **95,194** 



Project Resources Page **1,085 page views** 



Average time spent on page **68 seconds** 

### **Going Digital**

#### SHUTTLE BUS AND TRAVEL ALTERNATIVES

The most visited page on the website was the Travel Alternatives page. Due to service impacts, the team created an extensive list of Metrobus and other local bus options, as well as provided more detailed shuttle information.



#### FREQUENTLY ASKED QUESTIONS

Similar to other closures, the Frequently Asked Questions page was a popular resource. It was viewed 2,609 times.



## **Building Partnerships**

### Stakeholder Outreach and Communications

The team created a bilingual social media toolkit with images and suggested posts before and during the closure. An updated version was released in late June to help stakeholders inform their audiences about the new shuttle patterns. Stakeholders used the toolkit to spread awareness on their social media platforms.

Stakeholders who utilized the toolkit include:

- Maryland Department of Transportation
- Montgomery County Department of Transportation
- Northern Virginia Transportation Commission
- District Department of Transportation
- Washington Area Bicyclist Association

An essential partnership was created with the DC Department of Transportation (DDOT), Maryland Department of Transportation State Highway Administration (MDOT SHA), and Montgomery County Department of Transportation (MCDOT) to establish "Bus Only" lanes in crucial travel corridors during the closure. In partnership with MDOT SHA, more than seven miles of busonly lanes were created along sections of Georgia Ave between Glenmont and Silver Spring, as well as signal timing adjustments to prioritize buses. In the District, Metro engaged with DDOT on signal timing and additional mitigations, which provided faster, more reliable shuttle bus service and other measures that alleviated congestion.

Metro, MCDOT, MDOT SHA, DDOT, and other impacted agencies held weekly meetings to discuss concerns and exchange experiences to ensure the best possible service for customers.



### **Building Partnerships**

The team also provided Montgomery County with 1,500 brochures to disseminate among their departments to amplify the travel alternatives.

The outreach team communicated with 325 individuals to provide Red Line updates to 178 community-based organizations that provide direct services to communities. The team provided updated schedule and shuttle information, which started on July 1, a link to the project website, and an invitation to subscribe to the e-newsletter.

Metro also launched the Metro Messages effort in June. This virtual meeting series is designed to connect with community leaders and share timely information. The team invited more than 614 individuals who work with 374 community-based organizations to participate in a virtual conversation about ongoing Metro projects. During its inaugural call, Metro shared information on several efforts, including Better Bus, fare and service changes, and the Summer 2024 Red Line closure.

Additionally, the marketing team partnered with Downtown Silver Spring to offer discounts to more than 15 shops and restaurants during the closure. Metro customers showed their SmarTrip® card to receive their discount.



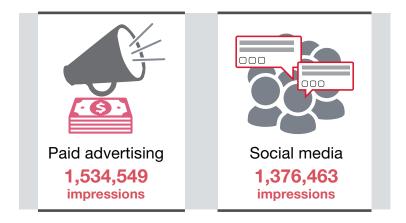








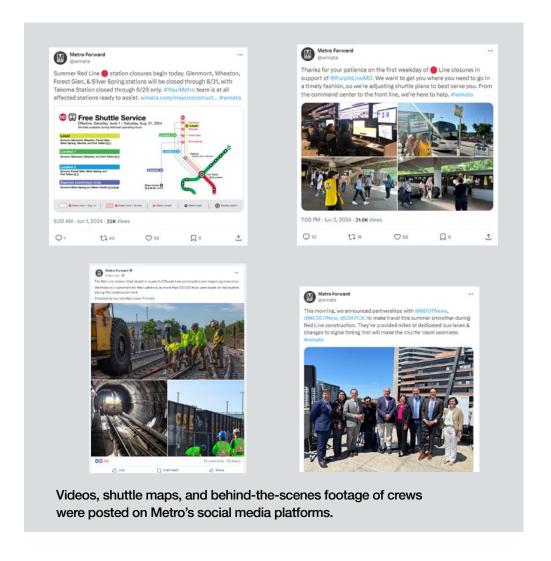
## **Social Media and Advertising**











**Note:** Reach is the total number of unique users who have seen the content at least once. **Impressions** is the number of times the content is being seen.

## **Advertising**

The comprehensive advertising campaign, which included print and digital ads, delivered more than **1.5** million impressions. The click through rate for the campaign was **1.18%**, which is above the industry average 0.21%.

Geo-targeted high-impact mobile banners (Spanish and Mandarin)



**597,547** impressions



impressions

Paid and boosted advertisements on social media



**187,186** impressions

Geo-targeted digital audio, also known as streaming radio (Spanish)



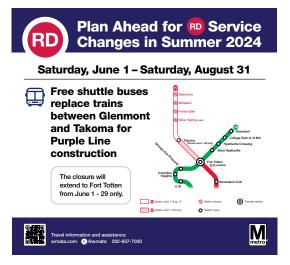
impressions

Local print publications (Spanish, Chinese, Vietnamese, Amharic, Korean)



**329,000** impressions

### **Print Ads**



### **Digital Ads**







## **Navigating Change: Station Signage**

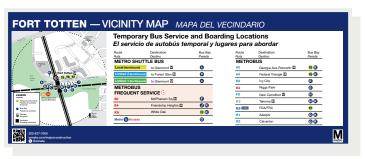
We created a comprehensive sign installation plan which detailed the placement of each sign at all impacted stations. The 300+ page document included English, Spanish, banners, blades, flags, and ground decals. At the Silver Spring Station, braille signs were created and placed at the station gates and bus bays to support the local low-vision community.











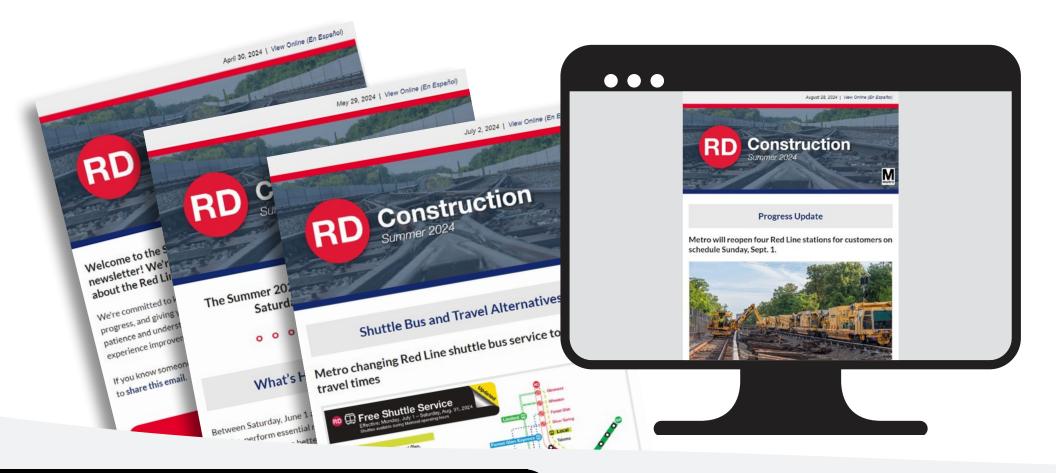


## **A Closer Look**

#### SHARING UPDATES: NEWSLETTERS

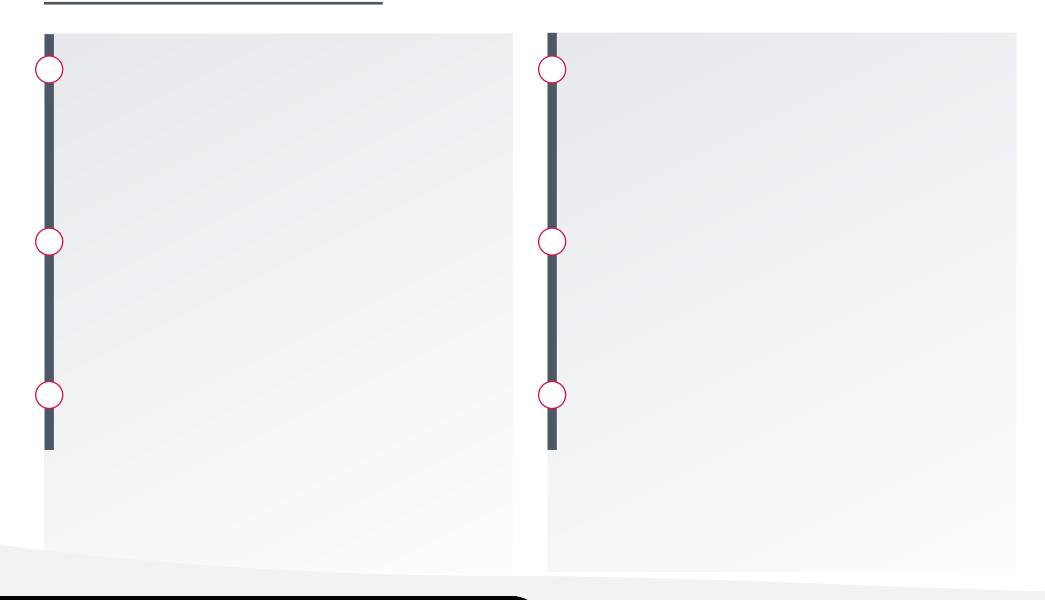
newsletters distributed subscribers with an open rate of about 62%

2,555 total number of newsletter recipients



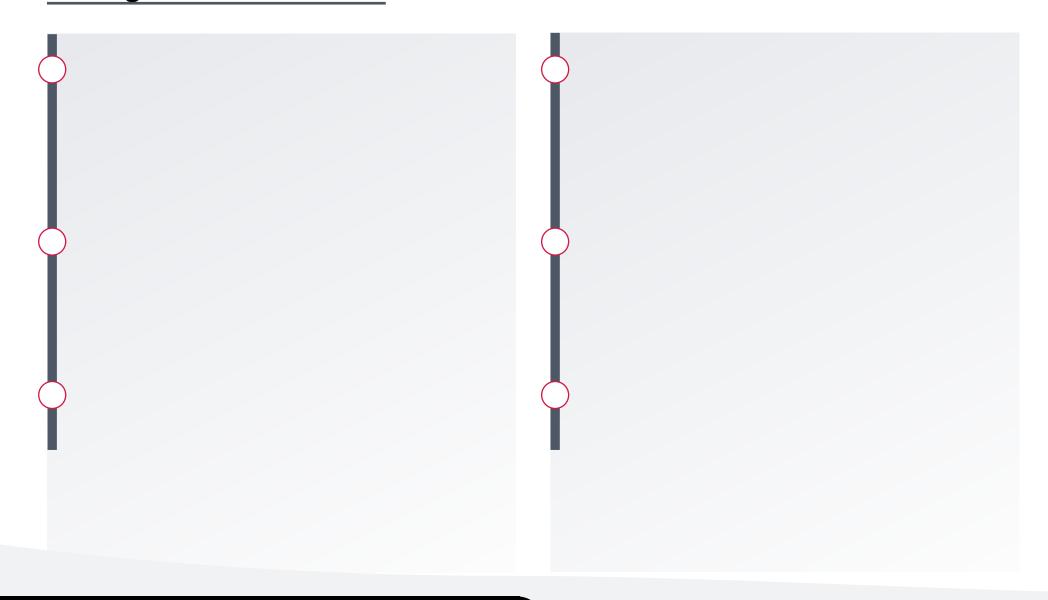
## **Media Stories**

# **Before** Earned Media - 46 Stories



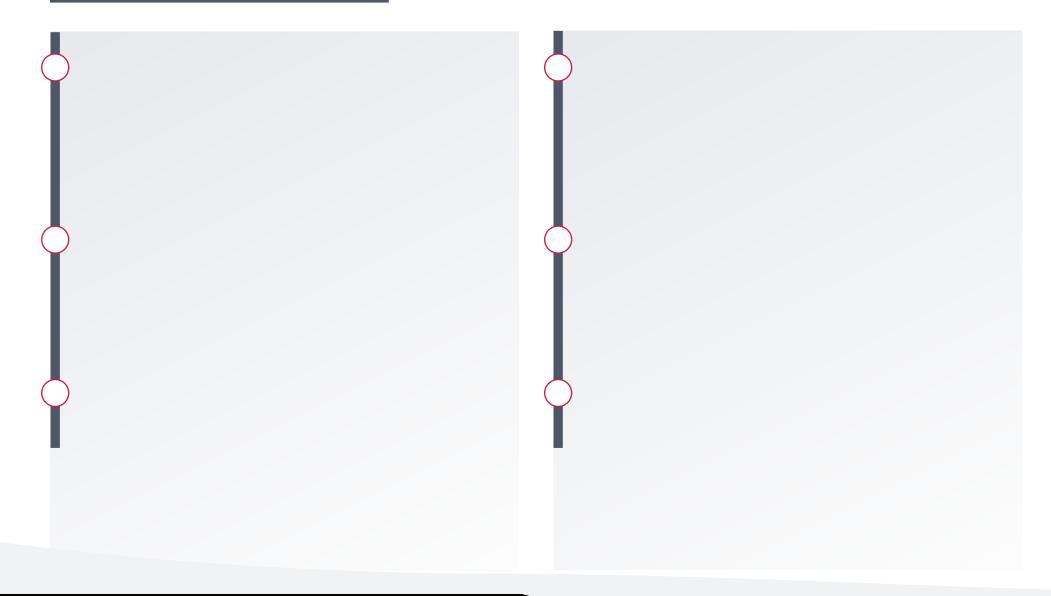
## **Media Stories**

# **During** Earned Media - 33 Stories



## **Media Stories**

**After** Earned Media - 7 Stories



## **Accomplishments**

