



SBPO Quarterly Newsletter

A Small Business Programs Office Publication

All About Metro's Small Business Programs Office (SBPO)

MISSION STATEMENT

To provide exceptional services to our internal and external customers which "open the doors to opportunities" for the disadvantaged business enterprise community while assisting to increase their economic capacity and develop state-of-the-art training, contracting opportunities and outreach initiatives that will serve as a viable resource to our customers.

VISION STATEMENT

To create a model program for the nation by strengthening the capabilities of our broad customer base while building strategic partnerships committed to the overall success of business development and entrepreneurship.

IBOP CORE VALUES

Customer Focus Integrity Respect Excellence

POLICY

Pursuant to Title 49 Code of Federal Regulations (CFR) Part 26, it is the policy of the Washington Metropolitan Area Transit Authority (WMATA) that disadvantaged business enterprises (DBEs) – owned by women and minorities – as defined by the regulation, shall have a fair opportunity to compete for and participate in WMATA's contracts and subcontracts. WMATA assigns DBE participation goals on a contract-by-contract basis on federally funded construction contracts having a total dollar value greater than \$500,000 and on non-construction procurements (i.e., contracts for services, supplies and equipment) having a total value greater than \$150,000. WMATA's DBE goal may be satisfied by utilizing one or more DBEs as joint venture partners, subcontractors or suppliers of goods and services of any kind or nature, provided that the DBE performs the tasks awarded when the contract is executed. DBE firms may also participate as prime contractors. The DBE regulations also provide for a Small Business Enterprise (SBE) element that is race and gender neutral. WMATA established the SBE Program to increase opportunities for small businesses, including DBEs, to participate as prime contractors on selected federally funded contracts. Any contract, with a total value less than \$1,000,000.00 will be reviewed for a potential set-aside for certified SBEs.

Welcome to PRMT

Marlo Johnson, SBPO Manager
Seema Mittal, SBPO Performance Analyst

Schedule for Prompt Payment Trainings

If you need assistance with this training, please email
DBE Hotline@wmata.com.

DBE certified firms for 2nd Quarter

Green Shape, LLC

ATTENTION/ALERTS

- Reminder to Renew Annual DBE Certification

**For more information
on Supplier Portal,
certification, DBE, SBE,
UCP and SBLPP,
please visit wmata.com.**

Upcoming Procurement Opportunities

Search Results		Personalize  First  1-20 of 20  Last		
Solicitation ID	End Date	Solicitation Name	Format	Type
WMATA-C20014	Solicitation Completed	Security Center Support and Professional Services	Sell	RFx
WMATA-0000007054	Solicitation Completed	IFB - FQ19276 Fiberglass Insulators	Sell	RFx
WMATA-0000007047	Solicitation Completed	IFB-FQ19114 VERICAL BOLTER W/ELECTRIC START	Sell	RFx
WMATA-FQ20054	11/06/2019 02:00 PM EST	3rd Party Wheel Inspection	Sell	RFx
WMATA-FQ19255	11/06/2019 02:00 PM EST	6000 Series Railcar Coupler Overhaul	Sell	RFx
WMATA-CQ19241MW	10/30/2019 02:00 PM EDT	Philtek PHIV Series Power Inverters	Sell	RFx
WMATA-FQ19260RSC	10/25/2019 03:00 PM EDT	Non-Revenue / Non-Police Service Vehicles	Sell	RFx
WMATA-0000007068	10/24/2019 02:00 PM EDT	C20043_Policy Management Solution	Sell	RFx
WMATA-0000007075	10/23/2019 05:00 PM EDT	COO Phase 2A Furniture	Sell	RFx
WMATA-CQ19270	10/23/2019 02:00 PM EDT	RFP CQ19270/LP Custodial Services	Sell	RFx
WMATA-C20032	10/16/2019 08:59 AM EDT	Palo Alto Support Renewal	Sell	RFx
WMATA-C20034	10/16/2019 02:00 PM EDT	Train Wash Chemical	Sell	RFx
WMATA-C20023	10/16/2019 02:00 PM EDT	Ride-On Floor Scrubbers 26" and Accessories	Sell	RFx
WMATA-0000007060	10/16/2019 02:00 PM EDT	RAIL CAR WHEELS	Sell	RFx
WMATA-0000007051	10/16/2019 02:00 PM EDT	Metrobus Beacon Technology Deployment Project	Sell	RFx
WMATA-0000007044	10/16/2019 02:00 PM EDT	CQ19284RLJ 7000-Series Cab Simulators	Sell	RFx
WMATA-C20005	10/15/2019 02:00 PM EDT	Academic Research Partnership	Sell	RFx
WMATA-F20051	10/14/2019 05:00 PM EDT	RFI - Station Platform Rehab - Phase 2	Sell	RFx
WMATA-RFI20012A	10/13/2019 11:21 AM EDT	Intercar Barrier	Sell	RFx
WMATA-0000007034	10/11/2019 02:00 PM EDT	C20011_WMATA Advertising Concessions	Sell	RFx

Upcoming Outreach Events

October 23, 2019, 1:00 pm to 3:00 pm

Trade Partners Outreach and Networking Session (WMATA)
Virginia Headquarters Project, Courtyard Alexandria Pentagon
South, 4641 Kenmore Avenue, Alexandria, VA. 22304

October 26, 2019, 7:00 pm -11:00pm

DC Chamber Small Business Choice Awards and Gala, National
Business Museum, 401 G Street, NW, Washington, DC

October 29, 2019, 8:00 am -4:00 pm

Washington Metropolitan Council "Second Annual Sustainable
Purchasing Forum & Expo 2019" Hyatt Regency Dulles,
2300 Dulles Corner Blvd., Herndon, Va. 20171

November 4, 2019, 8:00 am to 5:00 pm

Maryland Department of Transportation, General Services
and University System of Maryland, 5th Annual Business
Opportunities & Entrepreneurial Training Summit, Turf Valley
Conference Center, 2700 Turf Valley Road,
Ellicott City, Md. 21042

November 7, 2019, 9:00 am -2:00 pm

U.S. Department of Transportation, OSDBU "Outreach and
Matchmaking Event", 1200 New Jersey Avenue SE,
Washington, DC

November 12, 2019, 8:00 am to 3:00 pm

District Department of Transportation Equity and Inclusion Division,
9th Annual Disadvantaged Business Enterprise (DBE) Summit &
Networking Symposium, Kellogg Conference Hotel,
Gallaudet University, Washington, DC

November 21, 2019, 8:00am to 2:00 pm

MWMCA presents "Minority Outreach Fair"
Maryland Live Hotel/Casino, Arundel Mills, Md

December 5, 2019, 8:00 am -11:00am

Maryland Legislative/Small Business Breakfast, Marriott Hotel,
5151 Pooks Hill Road, Bethesda, MD.

**Contact our DBE Hotline for immediate assistance concerning SBPO
at dbehotline@wmata.com or 202-962-6493.**

Premier Customer Service Shout Out

Alfonzo Dixon, contractor/SBPO Certification Specialist, was recently acknowledged by his colleagues and customers for his commitment to Customer Service and Excellence in his work. Alfonzo has been with WMATA for about a year and a half, and within that time he has made his mark as a Certification Specialist. With no signs of slowing down, Mr. Dixon always brings his considerable customer service experience and IT skills to assist small business vendors.

Here's a letter from one of Alfonzo customers

Dear Ms. Edwards,

I am writing this letter to let you know how much I appreciated the excellent service I received during my telephone conversation with Alfonzo Dixon today. He has an exceptional talent in dealing with people, a cheerful disposition and handled my call with a high level of professionalism. It's rare to receive good service these days so I wanted to make you aware of Alfonzo's spectacular service. It's a great testimony to WMATA being a top-quality service organization.

Thank you, Alfonzo Dixon, for exemplifying IBOP's core values!

1. **Outreach** Exhibited and/or participated in 17 Outreach and networking events this year to increase our pool of local, small, and minority owned business.
2. **Supplier Development** To date, WMATA is constantly conducting certification trainings and certified DBE's.
3. **Compliance** Reviewed and processed over 80 Procurement goal setting memos for Solicitations; in addition to contacting firms about entering prompt payments into system.
4. **Supplier Advocacy** Staff has attended six pre-bids and continuously recommend minority participation on contracts.