



Capital Project

OPPORTUNITIES

NEWSLETTER

March 2026 - Issue 13

Welcome!

Thank you for your interest in Capital Project Opportunities with the Washington Metropolitan Area Transit Authority (WMATA/Metro). This quarterly newsletter features prospective solicitations, updates from prior issues and upcoming events, and guidelines for working with Metro on capital projects. Please confirm your interest in receiving future newsletter issues [here](#).

A Message from Metro's Senior Capital Program Manager of Project Development and Delivery Strategy, Reza Ghotbi, PE, PMP, CCM, DBIA

I began my career in structural engineering and have spent more than 17 years delivering residential, commercial, government, and infrastructure projects. After serving as the builder's Senior Construction Engineer on the WMATA Headquarters Building at L'Enfant Plaza, I developed a deep understanding of the Washington Metropolitan Area Transit Authority's culture, standards, and mission, which led me to join WMATA in 2021.

Over the past five years, I've managed mechanical infrastructure programs across rail and bus systems, including fire life safety improvements, facilities rehabilitation, and specialty projects. This work requires leading multidisciplinary teams and partnering closely with consultants, contractors, and vendors to deliver projects from design through commissioning in active transit environments.



Key takeaways from my experience working at WMATA:

- Delivering in an active system requires precision and planning – Projects must be carefully phased and coordinated to maintain safe and reliable operations.
- Strong collaboration drives success – Early and consistent engagement with WMATA teams, contractors, and stakeholders is critical.
- Design must be practical and constructible – The most successful projects balance engineering excellence with real-world constructability and cost efficiency.
- Experience matters – Working with seasoned teams and partners who understand transit infrastructure significantly improves outcomes.
- Focus on long-term performance – Every project should enhance safety, resilience, and lifecycle value for the system.

I'm proud to contribute to infrastructure that supports the region's mobility, working alongside teams committed to excellence, innovation, and continuous improvement, while strengthening partnerships with consultants, contractors, suppliers, and communities to advance solutions and deliver safe, efficient, and reliable service as Metro evolves.

Best Regards,

Reza Ghotbi, PE, PMP, CCM, DBIA

Senior Capital Program Manager, Project Development and Delivery Strategy (PDDS)

Washington Metropolitan Area Transit Authority (WMATA)

IN THIS ISSUE



The March 2026 newsletter highlights several planned architectural, engineering, and construction opportunities, with information on the anticipated delivery method, potential contract value, planned solicitation time-frame (season/year), and SBPO events.

Solicitation Calendar



Spring 2026



Summer 2026



Fall 2026



Winter 2026

Planned Solicitations

Spring 2026

Fleet Maintenance Facility - Dulles Rail Yard
Metro Center - Gallery Place Fire Protection Upgrades
FLS Forest Glen

Fall 2026

Garage Standpipe Replacement Pkg 1 - 6 locations

Winter 2026

Structural Rehabilitation Project - Package B
Drainage Pumping Stations (DPS) – Phase 2

OPPORTUNITIES



Planned Solicitations



Spring 2026

Fleet Maintenance Facility – Dulles Rail Yard

Expansion of the existing Service and Inspection Building and conversion of existing warehouse into industrial shop space.

Scope: Creating repair bays, industrial shop space for specialized equipment, and new track connections.

Anticipated Delivery Method: Design-Build (DB)

Budget: \$150M – \$175M

Planned Solicitation: Spring 2026

Metro Center – Gallery Place Fire Protection Upgrades

Modernization of fire alarm and automatic sprinkler systems at two major hubs.

Scope: New sprinkler infrastructure, CCTV coverage at shafts, and physical security system integration.

Anticipated Delivery Method: Design-Bid-Build (DBB)

Budget: \$15M – \$20M

Planned Solicitation: Spring 2026

FLS Forest Glen

Life and fire safety system upgrades at Forest Glen Station.

Scope: Replacement of fire shutters, standpipe systems, and installation of backup electrical infrastructure.

Anticipated Delivery Method: Design-Build (DB)

Budget: \$18M – \$23M

Planned Solicitation: Spring 2026



Fall 2026

Garage Standpipe Replacement Pkg 1 - 6 locations

Garage standpipe replacement at Shady Grove North, Wheaton, Glenmont, Hyattsville Crossing, Southern Avenue and Franconia-Springfield.

Scope: Replacement of the fire life safety systems including sprinkler, standpipe and fire alarm systems along with their communication and electrical components for Parking Garages at 6 locations to comply with the newest fire codes and standards.

Anticipated Delivery Method: Design-Bid-Build (DBB)

Budget: \$10M – \$20M

Planned Solicitation: Fall 2026



Winter 2026

Station Standpipe – 3 Locations

Partial standpipe replacements at Stadium Armory, Smithsonian, and Eastern Market.

Scope: Rerouting and replacing dry standpipes from grade level to water service rooms.

Anticipated Delivery Method: Design-Build (DB)

Budget: \$2M – \$4M

Planned Solicitation: Winter 2026

UPDATES



Small Business Programs Office (SBPO) Events

Thursday, April 23, 2026: Generating Leads with Power for Small Businesses

This workshop covers practical strategies to help small businesses generate leads, build strong relationships, and support long-term growth. Participants will explore key lead generation channels, tracking systems, and follow-up techniques, and will leave with a clear, actionable plan to strengthen their lead generation efforts.

Registration Link: [Generating Leads with Power for Small Businesses | Meeting-Join | Microsoft Teams](#)

Thursday, May 7, 2026 – Metro’s Small Business Opportunities Fair (in person, New Carrollton Building)

In celebration of National Small Business Week, this event connects small businesses with government agencies to explore contracting opportunities. Attendees will hear brief presentations, meet agency representatives, and visit exhibitor tables to learn about upcoming projects, requirements, and available resources. This is a valuable opportunity to network, gain insights, and position your business for future contracts.

Registration Link: [Metro’s 2nd Annual Small Business Opportunities Fair - 2026 – Fill out form](#)

Thursday, May 14, 2026 – Roger Nicolas / How Science can Enhance Leadership & Business Growth

This session explores how behavioral science and customer experience insights can help leaders strengthen visibility, build trust, and drive sustainable business growth. Participants will learn strategies to overcome leadership blind spots and improve customer relationships.

Registration Link: [How Science can Enhance Leadership & Business Growth | Meeting-Join | Microsoft Teams](#)

Thursday, May 21, 2026 – Madia Brown / How to Harness Your Personal Brand Power to Boost Your Business

Join Madia Brown, Chief Storytelling Strategist for Brandire, an award-winning brand marketing communications firm, for an interactive session on the power of personal branding. This session is for anyone looking to stand out in the business world. Discover how your unique qualities and values can supercharge your business, drawing in more opportunities and making a lasting impression.

[Registration Coming Soon!](#)

Thursday, June 18, 2026 – Metro’s Meet the Primes | Engineering Edition (in person, New Carrollton Building)

Network (in person) with engineering industry leaders and explore potential partnership opportunities. Learn about upcoming projects, procurement processes, and how your business can collaborate with WMATA’s prime contractors. Don't miss this chance to connect and grow your business. Space is limited so reserve your spot now!

[Registration Coming Soon!](#)

To stay up to date on SBPO Events, visit the [SBPO Outreach Calendar page](#)

To view recordings and materials from past events visit the [SBPO News page](#)

For additional information on eligibility and programs, visit the [Small Business Programs Office site](#)

Procurement & Contracting

To participate in future procurement solicitations, please register or update your vendor information on the [Metro Supplier Portal](#). For information on active solicitations, please visit the [Metro Procurement Opportunities](#) page, including the following:

Disclaimer

This newsletter is published for informational purposes only and is based on good faith estimates subject to change, delay, or removal. Metro is not liable for the content included or omitted in this newsletter, and any reliance on procurement opportunities planned at this time that may or may not come to fruition. The information provided may evolve over time as plans develop.

Questions?

For any questions or comments about upcoming opportunities, or assistance with vendor registration, please reach out via one of the channels below. We welcome and encourage your engagement.

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