



Finance and Capital Committee
Board Action Item III – A
October 8, 2026

Procurement Activity Concurrence



Board Document

OVERVIEW			
PRESENTATION NAME	Procurement Concurrence	DOCUMENT NO.	300159
ACTION OR INFORMATION	☐ Information ☒ Action		
STRATEGIC TRANSFORMATION PLAN GOAL	☒ Service Excellence ☐ Talented Teams ☒ Financial & Organizational Efficiency		
RESOLUTION	YES		
EXECUTIVE OWNER			
EXECUTIVE TEAM OWNER	Rickard, David B.		
DEPARTMENT	Finance		
DOCUMENT INITIATOR	Kim, Jenny P.		
OTHER INFORMATION			
COMMITTEE	☐ Exec/OIG ☐ Board ☐ Exec/Non-OIG ☒ Finance & Capital ☐ Safety & Ops ☐ Board (consent)	COMMITTEE DATE	[10/8/2026]
PURPOSE/KEY HIGHLIGHTS	Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for new awards of \$15 million or more, sole source contracts valued at \$500,000 or greater and contract modifications exceeding \$1 million cumulative or 10% of the applicable contract value, whichever is greater.		
DISCUSSION	This package includes one (1) sole source procurement and five (5) contract modifications. The following items will come before the Finance and Capital Committee for concurrence pursuant to Motion 2025-01.		



Board Document

	1. A sole source procurement is proposed to provide OEM inventory parts to support maintenance and overhaul activities for the 3000-series and 6000-series railcar fleets. 2. A contract modification is proposed to add scope and funding to support additional website functionality, customer accessibility improvements, CMS enhancements, backend optimization, SmartTrip integration support, and operations and maintenance services. 3. A contract modification is proposed to increase contract capacity for OEM Thermo King HVAC replacement parts to meet increased operational demand and support WMATA's preventive maintenance program. 4. A contract modification is proposed to continue AI-enabled customer communications and support services for MetroAccess, improving customer experience and supporting reliable ADA-compliant paratransit service delivery. 5. A contract modification is proposed to add six (6) escalator replacements at Metro Center Station supporting operational readiness for anticipated ridership growth beginning in 2027. 6. A contract modification is proposed to provide continued Warranty Repair Support Services for an additional one-year term and one optional one-year term at fixed prices.
INTERESTED PARTIES	1. Alstom Transportation, Inc 2. J.R. Reingold 3. Thermo King 4. Replicant Solutions, Inc. 5. KONE, Inc. 6. Cubic Transportation Systems
RECOMMENDATION/NEXT STEPS	Staff recommends Finance and Capital Committee concurrence for all procurement actions presented, in accordance with Board Motion 2025-01.
FUNDING IMPACT	All related actions were included in the FY2026 approved budget.

Attachments:

1. Procurement Activity Concurrence- October 8, 2026, PPT
2. Procurement Activity Concurrence Package – October 8, 2026

Procurement Activity Concurrence



Finance and Capital Committee

Washington Metropolitan Area Transit Authority
October 8, 2026

Delivering Your Metro, the Way Forward

Procurement Activities Supports all of Metro's Strategic Goals



Service Excellence

Deliver safe, reliable, convenient, accessible, and world-class service that customers can trust across all modes.

Objectives of Service Excellence Goal

- **Safety and Security**
- **Reliability**
- **Convenience**



Talented Teams

Attract, develop, and retain world-class talent where individuals feel valued, supported, and proud of their contribution.

Objectives of Talented Teams Goal

- **Recruitment and Retention**
- **Learning and Development**
- **Customer Service Mindset**



Financial & Organizational Efficiency

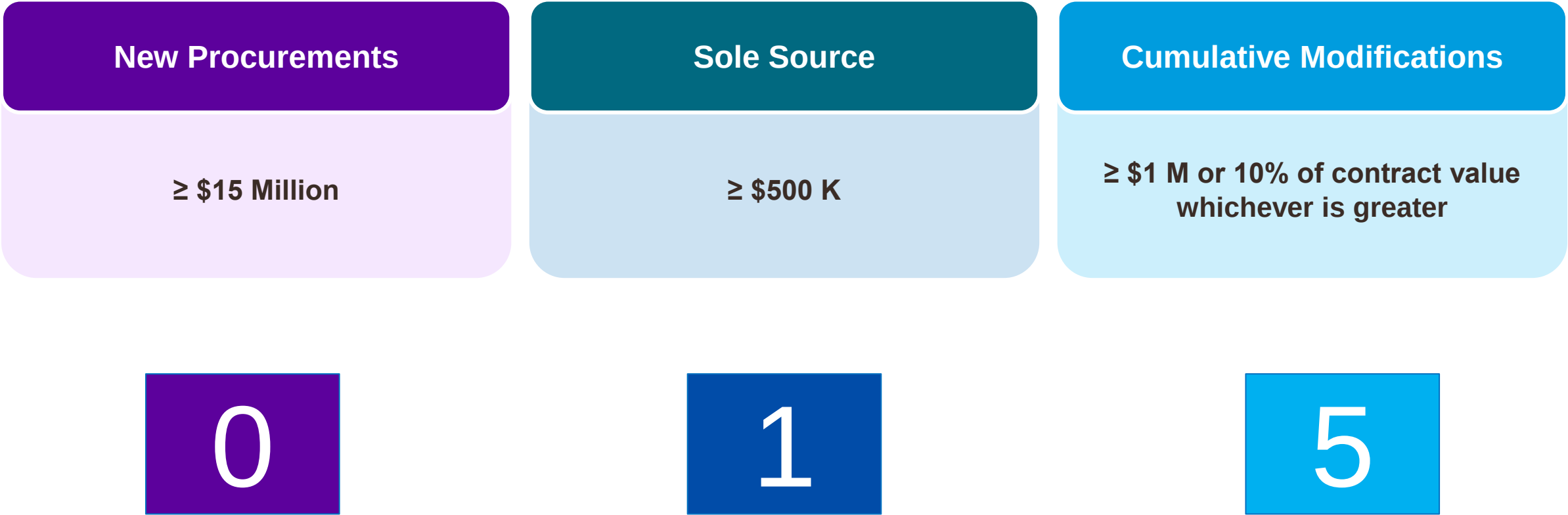
Steward public resources and efficiently allocate resources where they drive the most value, to ensure service delivery.

Objectives of Financial & Organizational Efficiency Goal

- **Financial Responsibility**
- **Organizational Efficiency**
- **Energy Management**

Categories of Procurements for Finance and Capital Committee Concurrence

Procurement Actions for October 8, 2026



Concurrence Category	Description	Strategic Alignment	Capital Program Plan	Anticipated Amount
Sole Source	Alstom Engineered Inventory Parts Provide OEM inventory parts to support maintenance and overhaul activities for the 3000-series and 6000-series railcar fleets.	Service Excellence	NA	\$5,209,729
Modification	wmata.com modernization Adds scope and funding to support additional website functionality, customer accessibility improvements, CMS enhancements, backend optimization, SmartTrip integration support, and operations and maintenance services.	Service Excellence	✓ Capital Program	\$2,974,360
Modification	Thermo King Manufactured Parts Increase contract capacity for OEM Thermo King HVAC replacement parts to meet increased operational demand and support WMATA's preventive maintenance program.	Service Excellence	NA	\$1,476,254
Modification	Artificial Intelligence Call Center Services Provide continued AI-enabled customer service capabilities supporting customer communications, service information delivery, and operational efficiency.	Service Excellence	NA	\$3,000,000

Concurrence Category	Description	Strategic Alignment	Capital Program Plan	Anticipated Amount
Modification	MetroCenter Escalator Replacements Add six (6) escalator replacements at Metro Center Station supporting operational readiness for anticipated ridership growth beginning in 2027.	Service Excellence Financial & Organizational Efficiency	✓ Capital Program	\$8,515,817
Modification	Farebox Warranty Repair Support Services Provide continued Warranty Repair Support Services for an additional one-year term and one optional one-year term at fixed prices.	Service Excellence	✓ Capital Program	\$4,924,289



Discussion





Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Sole source award to Alstom Transport USA, Inc. for Original Equipment Manufacturer (OEM) engineered inventory parts supporting Rail Fleet's Scheduled Maintenance Program (SMP) and maintaining the reliability of WMATA's 3000-series and 6000-series railcar fleets.

SUMMARY INFORMATION

Vendor Name Alstom Transport USA, Inc.	Contract No CCMNT266269												
Description Sole source contract for OEM engineered inventory parts supporting Rail Fleet's SMP for WMATA's 3000-series and 6000-series railcar fleets.													
Category ☐ New Award ☒ Sole Source ☐ Modification ☐ Other													
Total Amount Details New Award ☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+ Sole Source or Modification ☐ \$500k+ ☐ \$1M+ ☒ \$5M+ ☐ \$10M+ ☐ \$50M+	Total Amount \$5,209,729												
Contract Term (including Options, if any) Four Years: One (1) Year Base Period and Three (3) One-Year Options													
Option(s) included in Total Amount? ☒ Yes ☐ No Award Details: <table><tr><th>Period</th><th>Amount</th></tr><tr><td>Base Year</td><td>\$1,254,628.00</td></tr><tr><td>Option Year 1</td><td>\$1,285,958.90</td></tr><tr><td>Option Year 2</td><td>\$1,318,093.70</td></tr><tr><td>Option Year 3</td><td>\$1,351,048.70</td></tr><tr><td>Total</td><td>\$5,209,729.30</td></tr></table>		Period	Amount	Base Year	\$1,254,628.00	Option Year 1	\$1,285,958.90	Option Year 2	\$1,318,093.70	Option Year 3	\$1,351,048.70	Total	\$5,209,729.30
Period	Amount												
Base Year	\$1,254,628.00												
Option Year 1	\$1,285,958.90												
Option Year 2	\$1,318,093.70												
Option Year 3	\$1,351,048.70												
Total	\$5,209,729.30												
Renewal? ☐ Yes ☒ No													
Procurement Type ☐ Competitive ☒ Non-Competitive													
Solicitation Type ☒ RFP ☐ IFB ☐ COOP ☐ Other:													
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%													
Funding Source ☒ Operating ☐ Capital (Fed) ☐ Capital (Non-Fed) Note: Funding source may change based on business needs.													

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Supports railcar fleet reliability and safe operations through the continued availability of 3000-series and 6000-series railcars Scheduled Maintenance Program.

Program Office Summary

Alstom Transport USA is the Original Equipment Manufacturer (OEM) of the proprietary components required to support the maintenance of WMATA's 3000-series and 6000-series railcar fleets. The contract includes engineered inventory parts used during scheduled maintenance and overhaul activities, including bearings, switches, housings, coupling components, and gear shafts. Use of OEM parts is necessary to maintain equipment compatibility, preserve system reliability, and support the safe operation of rail service.



Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

A sole source Determination & Findings (D&F) was reviewed and approved by counsel for legal sufficiency on March 3, 2026. A non-competitive Request for Proposal (RFP) was issued to Alstom Transport USA, Inc. on March 12, 2026, and a proposal was received on April 30, 2026. Negotiations on pricing and contractual terms were completed on June 30, 2026. Consistent with the approved D&F, Alstom Transport USA, Inc. is the sole authorized source for these proprietary OEM parts. Pricing was evaluated through negotiation and comparison to the Independent Cost Estimate (ICE) and determined to be fair and reasonable.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:
Project Highlight: Modernization of the wmata.com website and related digital customer platforms to support WMATA's next-generation customer experience.

SUMMARY INFORMATION													
Vendor Name Reingold, Inc.	Contract No COBTR233336												
Description Modification adds scope and funding to continue modernization of WMATA's digital customer platforms, including wmata.com, Rider Tools, and the Smart Trip web application, enhancing customer experience, accessibility, functionality, and platform performance.													
Category ☐ New Award ☐ Sole Source ☒ Modification ☐ Other													
Total Amount Details New Award ☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+	Total Amount \$2,974,360												
Sole Source or Modification ☐ \$500k+ ☒ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+													
Contract Term (including Options, if any) Base Period of 46 Months with three (3) One-Year Options													
Option(s) included in Total Amount? ☒ Yes ☐ No Award Details:													
<table><tr><th>Period</th><th>Amount</th></tr><tr><td>Base Year</td><td>\$3,087,325.50</td></tr><tr><td>Option Year 1</td><td>\$33,619.20</td></tr><tr><td>Option Year 2</td><td>\$34,627.20</td></tr><tr><td>Option Year 3</td><td>\$35,666.40</td></tr><tr><td>Total</td><td>\$3,191,238.30</td></tr></table>		Period	Amount	Base Year	\$3,087,325.50	Option Year 1	\$33,619.20	Option Year 2	\$34,627.20	Option Year 3	\$35,666.40	Total	\$3,191,238.30
Period	Amount												
Base Year	\$3,087,325.50												
Option Year 1	\$33,619.20												
Option Year 2	\$34,627.20												
Option Year 3	\$35,666.40												
Total	\$3,191,238.30												
Renewal? ☐ Yes ☒ No													
Procurement Type ☒ Competitive ☐ Non-Competitive													
Solicitation Type ☒ RFP ☐ IFB ☐ COOP ☐ Other:													
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%													
Funding Source ☐ Operating ☐ Capital (Fed) ☒ Capital (Non-Fed) Note: Funding source may change based on business needs.													

Alignment to Strategic Transformation Plan (STP)

The wmata.com modernization effort aligns with the Strategic Transformation Plan goal of Service Excellence. The effort will deliver a next-generation product with improved usability, accessibility, language access, personalization, and visibility of transit service information driving improvements in customer convenience.

Program Office Summary

This modification addresses several elements to improve the overall usability, accessibility, and feature-set of wmata.com, the Rider Tools web application, and the Smart Trip web application. Following the initial launch of wmata.com, WMATA has identified additional requirements, accessibility enhancements, user experience improvements, and platform optimization needs outside of the scope of the original



Procurement Summary for Finance and Capital Committee Concurrence

project. This Modification is tied to specific improvements to the platform requested by WMATA customers, staff, and stakeholders.

Procurement Process Discussion

Contract COBTR233336 was competitively awarded to Reingold, Inc. through a Request for Proposal (RFP) utilizing a Best Value methodology. WMATA received seven (7) proposals, with three (3) proposals determined technically acceptable by the Technical Evaluation Team. Contract award was made to Reingold, Inc. on December 15, 2023.

This modification is being processed as a noncompetitive action pursuant to Determination and Findings (D&F) DNF0002462 approved on August 10, 2026. The D&F determined that continuation with Reingold, Inc. is necessary due to the contractor’s specialized knowledge of WMATA’s Adobe Experience Manager environment, Smart Trip integrations, deployment architecture, and existing platform configuration. Award to another source would result in substantial duplication of cost, knowledge-transfer requirements, implementation risk, and unacceptable delays to program objectives.

Pricing for Modification 02 was evaluated through independent cost estimate comparison, technical evaluation, and cost analysis of proposed labor categories and rates. The proposal was determined technically acceptable and the final negotiated price was determined fair and reasonable based on the scope of work, proposed staffing approach, historical contract pricing, and comparison to Reingold’s standard government rates.

This modification does not extend the current contract period of performance. The existing contract period remains January 8, 2024 through November 7, 2027, including available option periods. The modification adds scope and funding necessary to continue implementation of the modernization effort and support deployment of the Smart Trip web application and related digital customer experience enhancements. Cumulative breakdown of modifications are as follows:

Value	Amount
Contract Value Baseline*	\$ 3,191,238.30
Prior Modifications Since Baseline	\$ 1,988,200.00
Current Modification	\$ 2,974,360.00
New Cumulative Contract Value	\$ 8,153,798.30

*Contract Value Baseline represents the original contract value or the most recent contract value previously presented for Finance and Capital Committee concurrence.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Modification to Contract CBMNT255241 with Thermo King West, Inc. to increase the availability of Original Equipment Manufacturer (OEM) HVAC replacement parts supporting WMATA's bus fleet maintenance program and ensuring continued vehicle reliability and service availability.

SUMMARY INFORMATION

Vendor Name Thermo King West, Inc.	Contract No CBMNT255241														
Description Modification to increase the contract capacity for OEM Thermo King HVAC replacement parts needed to support increased maintenance demands and maintain fleet reliability.															
Category ☐ New Award ☐ Sole Source ☒ Modification ☐ Other															
Total Amount Details New Award ☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+	Total Amount \$1,476,254														
Sole Source or Modification ☐ \$500k+ ☒ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+															
Contract Term (including Options, if any) One (1) Base Year and Four (4) One-Year Option Periods															
Option(s) included in Total Amount? ☒ Yes ☐ No Award Details: <table><tr><th>Period</th><th>Amount</th></tr><tr><td>Base Year</td><td>\$1,164,950.00</td></tr><tr><td>Option Year 1</td><td>\$1,184,440.00</td></tr><tr><td>Option Year 2</td><td>\$1,207,340.00</td></tr><tr><td>Option Year 3</td><td>\$1,231,300.00</td></tr><tr><td>Option Year 4</td><td>\$1,254,760.00</td></tr><tr><td>Total</td><td>\$6,042,790.00</td></tr></table>		Period	Amount	Base Year	\$1,164,950.00	Option Year 1	\$1,184,440.00	Option Year 2	\$1,207,340.00	Option Year 3	\$1,231,300.00	Option Year 4	\$1,254,760.00	Total	\$6,042,790.00
Period	Amount														
Base Year	\$1,164,950.00														
Option Year 1	\$1,184,440.00														
Option Year 2	\$1,207,340.00														
Option Year 3	\$1,231,300.00														
Option Year 4	\$1,254,760.00														
Total	\$6,042,790.00														
Renewal? ☐ Yes ☒ No															
Procurement Type ☒ Competitive ☐ Non-Competitive															
Solicitation Type ☐ RFP ☒ IFB ☐ COOP ☐ Other:															
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%															
Funding Source ☒ Operating ☐ Capital (Fed) ☐ Capital (Non-Fed) Note: Funding source may change based on business needs.															

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Improves reliability, customer comfort, maintainability, and lifecycle asset management.

Program Office Summary

WMATA's Office of Bus Maintenance has established a comprehensive preventive maintenance program to ensure the reliability and safety of its bus fleet throughout each vehicle's lifecycle. A key element of this program is the performance of routine maintenance. The maintenance of repair parts involves systematic repair, replacement, and refurbishment of major components to extend vehicle longevity, improve performance, and comply with OEM standards.



Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

Contract CBMNT255241 was competitively awarded to Thermo King West, Inc. on July 31, 2025, through an Invitation for Bid (IFB) for HVAC manufactured parts used in the maintenance of WMATA's bus fleet. Due to higher-than-anticipated usage of replacement components, additional contract capacity is required to support ongoing fleet maintenance needs. A Determination & Findings (D&F) was reviewed and approved by counsel for legal sufficiency on July 17, 2026, authorizing the increased contract capacity. Modification No. 3 increases the contract value by \$1,476,254 to provide additional capacity for Option Years 1 through 4 based on forecasted HVAC parts usage demands. This increase addresses anticipated requirements for the remaining option periods and is not a request for annual incremental funding approval. Cumulative breakdown of modifications is as follows:

Value	Amount
Contract Value Baseline*	\$6,042,790
Prior Modifications Since Baseline	\$0
Current Modification	\$1,476,254
New Cumulative Contract Value	\$7,519,044

*Contract Value Baseline represents the original contract value or the most recent contract value previously presented for Finance and Capital Committee concurrence.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Final modification to Contract CACCS233111 with Replicant Solutions, Inc. to continue Artificial Intelligence (AI) Call Center Services supporting MetroAccess customer service operations.

SUMMARY INFORMATION

Vendor Name Replicant Solutions, Inc.	Contract No CACCS233111						
Description Final modification to Contract CACCS233111 with Replicant Solutions, Inc. to continue Artificial Intelligence (AI) Call Center Services supporting MetroAccess customer service operations.							
Category ☐ New Award ☐ Sole Source ☒ Modification ☐ Other							
Total Amount Details New Award ☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+ Sole Source or Modification ☐ \$500k+ ☒ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+	Total Amount \$3,000,000						
Contract Term (including Options, if any) One Year: (1/24/2023-1/23/2024); Extended through 12/31/2026							
Option(s) included in Total Amount? ☐ Yes ☒ No Award Details: <table><tr><td>Period</td><td>Amount</td></tr><tr><td>Base Year</td><td>\$ 413,000.00</td></tr><tr><td>Total</td><td>\$ 413,000.00</td></tr></table>		Period	Amount	Base Year	\$ 413,000.00	Total	\$ 413,000.00
Period	Amount						
Base Year	\$ 413,000.00						
Total	\$ 413,000.00						
Renewal? ☐ Yes ☒ No							
Procurement Type ☐ Competitive ☒ Non-Competitive							
Solicitation Type ☒ RFP ☐ IFB ☐ COOP ☐ Other:							
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____ %							
Funding Source ☒ Operating ☐ Capital (Fed) ☐ Capital (Non-Fed) Note: Funding source may change based on business needs.							

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Increases operational efficiency and expands customer contact capacity by leveraging AI.

Program Office Summary

This modification provides the funding for the increased usage of Metro Access’s AI-driven customer contact system, which has served as the default MetroAccess call path since March 2026. TiM (“the Thinking Machine, an AI application developed by Replicant) handles customer calls, trip status, scheduling, Uber rebooking, and related contacts, without requiring a live agent for a share of interactions.

Procurement Process Discussion

Contract CACCS233111 was originally awarded to Replicant Solutions, Inc. on January 24, 2023, as a sole source procurement pursuant to a Determination & Findings (D&F) that was approved for legal sufficiency on August 12, 2022. The original award included a one-year period of performance and supported implementation of an Artificial Intelligence (AI) customer communications platform for



Procurement Summary for Finance and Capital Committee Concurrence

MetroAccess customer reservations, scheduling, and trip status services. Subsequent D&Fs extended the period of performance and added funding to the Contract.

Since the initial award, the cost for Replicant’s services has increased as a result of shifting more calls to AI in lieu of the more expensive calls handled by a human agent. A Determination & Findings (D&F) DNF0002433 to extend the contract through September 30, 2027, was approved by counsel for legal sufficiency on October 1, 2026. The extension is required to support continued MetroAccess customer communications services while Metro builds an-house solution in Genesys that will eliminate the need for a future contract.

Pricing was evaluated through analysis of historical contract utilization, prior contract actions, and operational requirements and was determined to be fair and reasonable. This action represents Modification M008 and adds \$3 million in funding, increasing the cumulative contract value to \$5,692,920.00. Cumulative modifications are as follows:

Value	Amount
Contract Value Baseline*	\$413,000.00
Prior Modifications Since Baseline	\$2,279,920.00
Current Modification	\$3,000,000.00
New Cumulative Contract Value	\$5,692,920.00

*Contract Value Baseline represents the original contract value or the most recent contract value previously presented for Finance and Capital Committee concurrence.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Modification to Contract F20064 with KONE, Inc. to add six escalator replacements at Metro Center Station, advancing critical State of Good Repair work at one of WMATA's highest-volume transfer stations and supporting operational readiness for anticipated ridership growth beginning in 2027.

SUMMARY INFORMATION

Vendor Name

KONE, Inc.

Contract No

F20064

Description

Add six Metro Center escalator replacement units (C01N03, C01N04, C01N05, C01S04, C01S05, and C01S06) under the New Escalator Replacement Project.

Category ☐ New Award ☐ Sole Source ☒ Modification ☐ Other

Total Amount Details

Total Amount \$8,515,817

New Award

☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+

Sole Source or Modification

☐ \$500k+ ☐ \$1M+ ☒ \$5M+ ☐ \$10M+ ☐ \$50M+

Contract Term (including Options, if any)

2,555 calendar days from Notice to Proceed issued December 23, 2020 through December 21, 2027; No options.

Option(s) included in Total Amount? ☐ Yes ☒ No

Award Details:

Period	Amount
Base Year	\$179,412,999
Total	\$179,412,999

Renewal?

☐ Yes ☒ No

Procurement Type

☒ Competitive ☐ Non-Competitive

Solicitation Type

☒ RFP ☐ IFB ☐ COOP ☐ Other:

Small Business Program

☒ DBE ☐ MBE ☐ SBE ☐ N/A ☒ 23%

Funding Source

☐ Operating ☐ Capital (Fed) ☒ Capital (Non-Fed)

Note: Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

This action advances Service Excellence by replacing aging escalator assets at Metro Center Station, improving availability, customer circulation, and system reliability.

This action advances Financial & Organizational Efficiency by leveraging an existing competitively awarded contract, reducing procurement lead time and supporting efficient delivery of State of Good Repair investments.

Program Office Summary

Metro Center Station is the second busiest station in the Metrorail system and a major transfer hub for the Blue, Orange, and Silver Lines. This modification adds six escalator replacements, increasing the number of Metro Center units included under Contract F20064 from nine to fifteen. The units are approximately 50 years old and were previously planned for a future replacement contract. Advancing this work under the existing contract will support expected ridership growth beginning in April 2027 while leveraging existing engineering, construction, and project management resources for efficient project delivery.



Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

WMATA issued Request for Proposal (RFP) F20064 using a Best Value evaluation methodology, resulting in the competitive award of Contract F20064 to KONE, Inc. on October 14, 2020, in the amount of \$179,412,999, for the New Escalator Replacement Project. A Determination & Findings (D&F) (DNF0002494) for the additional escalator replacements, was approved by counsel for legal sufficiency on October 1, 2026. This action represents Modification M007 and adds the not-to-exceed amount of \$8,515,817 in funding, increasing the cumulative contract value to \$212,772,306. Cumulative breakdown of modifications is as follows:

Value	Amount
Contract Value Baseline*	\$179,412,999
Prior Modifications Since Baseline	\$24,843,490
Current Modification (Estimated NTE)**	\$8,515,817
New Cumulative Contract Value	\$212,772,306

*Contract Value Baseline represents the original contract value or the most recent contract value previously presented for Finance and Capital Committee concurrence.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Modification to add an additional year and one option year to Cubic's Farebox Warranty Repair Services Support for the bus fleet.

The enhanced support program provides onsite diagnostics, repairs, inventory management, and campaign support to maintain farebox reliability, minimize revenue loss, and support uninterrupted fare collection operations across WMATA's eight bus garages.

SUMMARY INFORMATION

Vendor Name Cubic Transportation Systems	Contract No FCPPM200214-W01								
Description Additional year, with an option for another year of Farebox Warranty Repair Support Services for Bus Fare Collection Equipment.									
Category ☐ New Award ☐ Sole Source ☒ Modification ☐ Other									
Total Amount Details New Award ☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+ Sole Source or Modification ☐ \$500k+ ☒ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+	Total Amount \$4,924,289								
Contract Term (including Options, if any) Thirteen Years and Nine Months: Three-Year Base Period with One Ten-Year Option to purchase additional fareboxes Base: December 24, 2020 – September 19, 2024 (including 9-month no-cost extension) Ten-year Option: September 19, 2024 - September 19, 2034									
Option(s) included in Total Amount? ☒ Yes ☐ No Award Details: <table><tr><td>Period</td><td>Amount</td></tr><tr><td>Base Period</td><td>\$57,674,071</td></tr><tr><td>Options</td><td>\$9,150,653</td></tr><tr><td>Total</td><td>\$66,824,724</td></tr></table>		Period	Amount	Base Period	\$57,674,071	Options	\$9,150,653	Total	\$66,824,724
Period	Amount								
Base Period	\$57,674,071								
Options	\$9,150,653								
Total	\$66,824,724								
Renewal? ☐ Yes ☒ No									
Procurement Type ☐ Competitive ☒ Non-Competitive									
Solicitation Type ☒ RFP ☐ IFB ☐ COOP ☐ Other:									
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%									
Funding Source ☐ Operating ☐ Capital (Fed) ☒ Capital (Non-Fed) Note: Funding source may change based on business needs.									

Alignment to Strategic Transformation Plan (STP)

This action advances Service Excellence by improving the reliability and availability of WMATA's bus fare collection system. Maintaining operational fareboxes minimizes service disruptions, supports fare compliance and revenue collection, and ensures customers continue to have dependable access to fare payment technology across the bus network.

Program Office Summary

The original warranty support structure relied on a single maintenance crew to perform services fleetwide. WMATA's enhanced Farebox Warranty Repair Services Support model, which provides dedicated resources at each bus garage, has proven effective in maintaining farebox reliability and supporting continuous fare collection operations. Through onsite supervisory, administrative, inventory management, and technical resources, Cubic provides diagnostics, repairs, warranty administration, fleetwide campaign support, and rapid response services across all eight operating bus garages.



Procurement Summary for Finance and Capital Committee Concurrence

This modification adds to the current enhanced Farebox Warranty Repair Services Support model by providing one additional year of warranty support with an additional one-year option year. Continuing these services will help maintain farebox availability, minimize bus out-of-service impacts resulting from fare collection equipment failures, support fare compliance, protect revenue collection, and allow Metro Bus Maintenance personnel to focus on core fleet maintenance activities.

Procurement Process Discussion

Contract FCPPM200214-W01 was awarded to Cubic Transportation Systems on December 24, 2020, as a non-competitive firm-fixed-price contract. A Determination and Findings (D&F) supporting the sole source procurement was approved for legal sufficiency on June 5, 2020. This modification allows the enhanced Warranty Repair Services Support services currently being performed under the contract to continue for an additional year, with an option for another year beyond that at the discretion of the Authority.

Pricing was evaluated through comparison of the contractor's proposal and the Independent Cost Estimate (ICE) and determined to be fair and reasonable. Cumulative breakdown of modifications is as follows:

Value	Amount
Contract Value Baseline*	\$66,824,724.00
Prior Modifications Since Baseline	\$ 7,613,956.25
Current Modification	\$ 4,924,289.00
New Cumulative Contract Value	\$79,362,969.25

*Contract Value Baseline represents the original contract value or the most recent contract value previously presented for Finance and Capital Committee concurrence.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.