Finance and Capital Committee
Board Action Item III – A
October 22, 2026

Procurement Activity Concurrence

Board Document

OVERVIEW			
PRESENTATION NAME	Procurement Activity Concurrence	**DOCUMENT NO.**	300166
ACTION OR INFORMATION	[ ] Information [X] Action		
STRATEGIC TRANSFORMATION PLAN GOAL	[X] Service Excellence [X] Talented Teams [ ] Financial & Organizational Efficiency		
RESOLUTION	YES		
EXECUTIVE OWNER			
EXECUTIVE TEAM OWNER	Rickard, David B.		
DEPARTMENT	Finance		
DOCUMENT INITIATOR	Kim, Jenny P.		
OTHER INFORMATION			
COMMITTEE	[ ]Exec/OIG [ ]Board [ ]Exec/Non-OIG [X]Finance & Capital [ ]Safety & Ops [ ]Board (consent)	**COMMITTEE DATE**	[10/22/2026]
PURPOSE/KEY HIGHLIGHTS	Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for new awards of $15 million or more, sole source contracts valued at $500,000 or greater and contract modifications exceeding $1 million cumulative or 10% of the applicable contract value, whichever is greater.		
DISCUSSION	This package includes three (3) new procurements, and one (1) contract modification. The following items will come before the Finance and Capital Committee for concurrence pursuant to Motion 2025-01.		

	1. A new procurement is proposed to provide Authority-wide armed and unarmed security services supporting Metrorail stations, trains, parking facilities, revenue collection operations, administrative buildings, rail yards, bus facilities, and other operational locations. 2. A new procurement is proposed to provide Authority-wide solid waste (refuse) and recycling collection services for the Washington Metropolitan Area Transit Authority (WMATA). 3. A new procurement is proposed to provide installation services to deploy and integrate video surveillance and network infrastructure on 7000-Series railcars fleet and one married pair of 2000-Series Revenue Collection Vehicles (Cars 2016 and 2017). 4. A contract modification is proposed to provide OEM hybrid drive rebuild kits required to support WMATA's bus rehabilitation program.
INTERESTED PARTIES	1. Inter-Con Security Systems Inc 2. JLT Trucking, Inc. 3. CRC Associates (CRC) 4. Johnson & Towers Baltimore, Inc.
RECOMMENDATION/NEXT STEPS	Staff recommends Finance and Capital Committee concurrence for all procurement actions presented, in accordance with Board Motion 2025-01.
FUNDING IMPACT	All related actions were included in the FY2026 approved budget.

Attachments:

1. Procurement Activity Concurrence- October 22, 2026, PPT
2. Procurement Activity Concurrence Package – October 22, 2026

Procurement Activity Concurrence

Finance and Capital Committee
Washington Metropolitan Area Transit Authority
October 22, 2026

Delivering Your Metro, the Way Forward

Procurement Activities Supports all of Metro's Strategic Goals



Service Excellence
Deliver safe, reliable, convenient, accessible, and world-class service that customers can trust across all modes.

Objectives of Service Excellence Goal

- **Safety and Security**
- **Reliability**
- **Convenience**



Talented Teams
Attract, develop, and retain world-class talent where individuals feel valued, supported, and proud of their contribution.

Objectives of Talented Teams Goal

- **Recruitment and Retention**
- **Learning and Development**
- **Customer Service Mindset**



Financial & Organizational Efficiency
Steward public resources and efficiently allocate resources where they drive the most value, to ensure service delivery.

Objectives of Financial & Organizational Efficiency Goal

- **Financial Responsibility**
- **Organizational Efficiency**
- **Energy Management**

Categories of Procurements for Finance and Capital Committee Concurrence

Procurement Actions for October 22, 2026

New Procurements	Sole Source	Cumulative Modifications
≥ $15 Million	≥ $500 K	≥ $1 M or 10% of contract value whichever is greater
3	0	1

Concurrence Category	Description	Strategic Alignment	Capital Program Plan	Anticipated Amount
New Procurement	**WMATA Wide Security Services** WMATA wide armed and unarmed security services supporting Metrorail stations, trains, parking facilities, revenue collection operations, administrative buildings, rail yards, bus facilities, and other operational locations.	**Service Excellence**	NA	**$115,475,723**
New Procurement	**Refuse and Recycling Collection Services Contract** WMATA wide solid waste (refuse) and recycling collection services at designated locations across multiple jurisdictions.	**Service Excellence**	NA	**$17,200,569**
New Procurement	**Enterprise Video System Installation for Rail Fleet Vehicles** Enterprise Video System (EVS) installation and integration services for WMATA rail vehicles.	**Service Excellence** **Talented Teams**	✓ Capital Program	**$16,084,919**
Modification	**Allison H40EP/H50EP Hybrid Drive Rebuild Kit** Provides Original Equipment Manufacturer (OEM) hybrid drive rebuild kits required to support WMATA's bus rehabilitation program.	**Service Excellence**	✓ Capital Program	**$5,877,848**

Discussion

Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:
Award of a new contract to provide Authority-wide armed and unarmed security services supporting Metrorail stations, trains, parking facilities, revenue collection operations, administrative buildings, rail yards, bus facilities, and other operational locations.

SUMMARY INFORMATION

Vendor Name	**Contract No**
Inter-Con Security Systems Inc	CMTPD266324

Description
WMATA Systemwide Security Services

Category ☒New Award ☐Sole Source ☐ Modification ☐ Other

Total Amount Details **Total Amount** $115,475,723

New Award
☐ $15M+ ☐ $30M+ ☐$50M+ ☒$100M+ ☐$200M+

Sole Source or Modification
☐ $500k+ ☐$1M+ ☐$5M+ ☐$10M+ ☐$50M+

Contract Term (including Options, if any)
Five (5) years: One (1) year base period and Four (4) one-year option periods.

Option(s) included in Total Amount? ☒Yes ☐No

Award Details:

Period	Amount
Base Year	$21,736,567
Option Year 1	$22,332,094
Option Year 2	$23,107,703
Option Year 3	$23,796,540
Option Year 4	$24,502,819
Total	$115,475,723

Renewal? ☐Yes ☒No

Procurement Type ☒Competitive ☐Non-Competitive

Solicitation Type ☒RFP ☐IFB ☐COOP ☐Other:

Small Business Program ☐DBE ☐MBE ☐SBE ☒N/A ☐____%

Funding Source ☒Operating ☐Capital (Fed) ☐Capital (Non-Fed)
Note: Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Provides WMATA wide security services that support the safety and protection of WMATA customers, employees, facilities, and assets. Security personnel provide access control, patrol operations, emergency response, incident reporting, and public safety support that contribute to a safe, reliable, and secure transit environment.

Program Office Summary

WMATA requires a professionally trained contract security workforce to support systemwide security operations across rail stations, trains, administrative facilities, revenue collection operations, bus facilities, rail yards, parking facilities, and other Authority locations. Services include armed and unarmed security officers, supervisors, access control operations, vehicle and pedestrian screening, patrol services, emergency response support, incident reporting, and customer assistance activities.

Procurement Summary for Finance and Capital Committee Concurrence

These services support WMATA's mission to maintain a safe and secure environment while ensuring continuity of operations across the transit system.

Procurement Process Discussion

WMATA issued Request for Proposal (RFP) CMTPD266324 for Systemwide Security Services on May 14, 2026. Twelve (12) proposals were received on September 4, 2026, and evaluated in accordance with the solicitation criteria using a Best Value methodology. Following evaluation by the Technical Evaluation Team (TET), four (4) proposals were determined technically acceptable.

The original solicitation received twelve (12) proposals and was evaluated consistent with the solicitation's technical and price evaluation criteria. Pricing was determined to be fair and reasonable in comparison to both the proposals received and the Independent Cost Estimate (ICE). Inter-Con Security Systems, Inc. was determined to provide the best overall value to the Authority.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.

Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:
Award of a new contract to provide WMATA wide refuse and recycling collection services supporting more than 100 WMATA operational, maintenance, and administrative facilities throughout Maryland, Virginia, and the District of Columbia.

Services include collection, transportation, processing, recycling, and disposal activities that support facility cleanliness, environmental compliance, operational readiness, and customer experience.

SUMMARY INFORMATION

Vendor Name	**Contract No**
JLT Trucking, Inc.	CPLNT277011

Description
Refuse and Recycling Collection Services

Category ☒New Award ☐Sole Source ☐ Modification ☐ Other

Total Amount Details **Total Amount** $17,200,569

New Award
☒ $15M+ ☐ $30M+ ☐$50M+ ☐$100M+ ☐$200M+

Sole Source or Modification
☐ $500k+ ☐$1M+ ☐$5M+ ☐$10M+ ☐$50M+

Contract Term (including Options, if any)
Five (5) years: Two (2) year base period and Three (3) one-year option periods.

Option(s) included in Total Amount? ☒ Yes ☐ No

Award Details:

Period	Amount
Base Year	$3,239,893
Base Year 2	$3,336,918
Option Year 1	$3,437,168
Option Year 2	$3,540,244
Option Year 3	$3,646,347
Total	$17,200,569

Renewal? ☐ Yes ☒ No

Procurement Type ☒Competitive ☐Non-Competitive

Solicitation Type ☐ RFP ☒ IFB ☐ COOP ☐Other:

Small Business Program ☐ DBE ☒ MBE ☐ SBE ☐ N/A ☒ 15%

Funding Source ☒ Operating ☐Capital (Fed) ☐ Capital (Non-Fed)
Note: Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Maintaining clean, safe, and environmentally compliant administrative facilities, stations, and buildings for WMATA staff and patrons.

Program Office Summary

WMATA requires refuse and recycling collection services at more than 100 locations across multiple jurisdictions, including Metrorail stations, rail yards, bus divisions, administrative facilities, and other operational sites. These services are necessary to support daily operations, maintain facility cleanliness, and ensure compliance with applicable environmental and waste management requirements.

This procurement provides continued authority-wide refuse and recycling collection, transportation, processing, and disposal services. Outsourcing these activities allows WMATA to maintain required service levels without dedicating internal resources, vehicles, and disposal infrastructure to perform these functions.

Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

This procurement was conducted as a competitive Request for Proposals (RFP) using the Lowest Price Technically Acceptable (LPTA) methodology. The RFP was issued on July 30, 2026, and one proposal was received from JLT Trucking, Inc. The proposal was evaluated and was determined technically acceptable.

Following a Best and Final Offer (BAFO) review, pricing was reduced by $452,337.90, which was determined fair and reasonable.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.

Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:
Award contract to install and integrate Enterprise Video System (EVS) and onboard network infrastructure across WMATA's 7000-Series railcar fleet and one married pair of 2000-Series Revenue Collection Vehicles.

This modernization expands real-time video capabilities, enhances safety and security, improves incident response and investigations, standardizes video technology across the rail fleet, and establishes infrastructure needed to support future Grade of Automation 4 (GoA4) initiatives.

SUMMARY INFORMATION

Vendor Name	**Contract No**
CRC Associates (CRC)	FIT1266354

Description
Video Surveillance and Enterprise Video System Installation for 7000-Series Railcars and 2000-Series Revenue Collection Vehicles.

Category ☒New Award ☐Sole Source ☐ Modification ☐ Other

Total Amount Details **Total Amount** $16,084,919
New Award
☒ $15M+ ☐ $30M+ ☐$50M+ ☐$100M+ ☐$200M+
Sole Source or Modification
☐ $500k+ ☐$1M+ ☐$5M+ ☐$10M+ ☐$50M+

Contract Term (including Options, if any)
Eighteen (18) Months from Notice to Proceed (NTP); No Option Periods

Option(s) included in Total Amount? ☐ Yes ☒ No
Award Details:

Period	Amount
Base Period	$16,084,919
Total	$16,084,919

Renewal? ☐ Yes ☒ No

Procurement Type ☒Competitive ☐Non-Competitive

Solicitation Type ☒ RFP ☐ IFB ☐ COOP ☐Other:

Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%

Funding Source ☐ Operating ☒Capital (Fed) ☐ Capital (Non-Fed)
Note: Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Enhancing Safety & Security and Reliability through deployment of real-time video surveillance and onboard network infrastructure across the 7000-Series railcar fleet and 2000-Series Revenue Collection Vehicles.

Talented Teams: Providing Metro Integrated Command Center (MICC), Metro Transit Police Department (MTPD), and operations personnel with more reliable tools and improved situational awareness.

Program Office Summary

The 7000-Series Railcar Network Modernization program is a critical investment in WMATA's long-term safety, security, and operational resilience. By modernizing onboard network infrastructure and enabling advanced video off-load capabilities, the initiative improves the Authority's ability to capture, access, and utilize mission-critical video data across the rail system. The program enhances the reliability and availability of video services, reducing operational risk while improving system performance, incident response, and investigative effectiveness.

Procurement Summary for Finance and Capital Committee Concurrence

The investment also provides Metro Integrated Command Center (MICC) operators and video analysts with secure, dependable access to critical video resources and enhanced real-time situational awareness, supporting faster decision-making and improved coordination with MTPD and external partners. Additionally, the modernized railcar infrastructure establishes a scalable foundation for future Grade of Automation 4 (GoA4) implementation and advanced analytics capabilities that strengthen operational awareness, support predictive maintenance, and improve railcar performance and reliability.

Procurement Process Discussion

This procurement was conducted as a limited competition Request for Proposals (RFP) pursuant to a Determination and Findings (D&F) approved by the Office of General Counsel for legal sufficiency on July 16, 2026, authorizing competition among Genetec Certified Unified Elite Dealers ensuring compatibility with WMATA's existing Enterprise Video System (EVS).

On July 24, 2026, a Request for Proposals (RFP) was issued, with additional notifications extended to a group of four vendors based upon Genetec Certified Unified Elite Dealer status. Five responsive proposals were received on August 28, 2026, which were evaluated using the Best Value methodology in accordance with the technical evaluation criteria. Following technical evaluations by a Technical Evaluation Team (TET) and clarification discussions, CRC Associates was determined to provide the best overall value to the Authority.

Procurement subsequently conducted negotiations and obtained a Best and Final Offer (BAFO) on September 21, 2026, resulting in a cost reduction of approximately $194,576.14.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.

Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:
Project Highlight: Modification to increase contract capacity for Allison H40EP/H50EP Hybrid Drive Rebuild Kits required to support WMATA's hybrid bus maintenance program and maintain fleet reliability.

SUMMARY INFORMATION	
Vendor Name Johnson & Towers Baltimore, Inc.	**Contract No** FBMNT255159
Description Modification to increase contract capacity for Allison H40EP/H50EP Hybrid Drive Rebuild Kits across WMATA's bus fleet, supporting roughly 300+ buses. These kits are required for both rehabilitation work and spot repairs of out-of-service assets.	
Category ☐New Award ☐Sole Source ☒ Modification ☐ Other	
Total Amount Details **Total Amount** $5,877,848 **New Award** ☐ $15M+ ☐ $30M+ ☐$50M+ ☐$100M+ ☐$200M+ **Sole Source or Modification** ☐ $500k+ ☐$1M+ ☒$5M+ ☐$10M+ ☐$50M+	
Contract Term (including Options, if any) Three-Year Base Period and Two One-Year Options	
Option(s) included in Total Amount? ☒ Yes ☐ No Award Details:	
Renewal? ☐ Yes ☒ No	
Procurement Type ☒Competitive ☐Non-Competitive	
Solicitation Type ☐ RFP ☒ IFB ☐ COOP ☐Other:	
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%	
Funding Source ☐ Operating ☒Capital (Fed) ☐ Capital (Non-Fed) **Note:** Funding source may change based on business needs.	

Period	Original Value
Base Year 1	$296,013
Base Year 2	$328,575
Base Year 3	$364,718
Option Year 1	$404,837
Option Year 2	$449,369
Total	$1,843,512

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Improves reliability and supports dependable fleet performance to provide reliable bus service for customers.

Program Office Summary

This modification supports WMATA's hybrid bus maintenance program by ensuring the continued availability of rebuild kits required to rehabilitate and repair Allison hybrid drive systems. The maintenance of Capital Inventory Parts involves systematic repair, replacement, and refurbishment of major components to extend vehicle longevity, improve performance, and comply with standards.

Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

Contract FBMNT255159 was competitively awarded to Johnson & Towers Baltimore, Inc. on April 18, 2025, through an Invitation for Bid (IFB) for Allison H40EP/H50EP Hybrid Drive Rebuild Kits. The kits support maintenance and rehabilitation activities for WMATA's hybrid bus fleet and are utilized for both planned rehabilitation work and out-of-service repairs. Increased operational demand and higher-than-anticipated usage have resulted in the need for additional contract capacity to support ongoing fleet maintenance requirements. A Determination & Findings (D&F) was reviewed and approved by Counsel for legal sufficiency on July 23, 2026, authorizing the increase in requirements for Contract FBMNT255159. The D&F identified the need for additional rebuild kits to maintain fleet reliability, reduce vehicle downtime, and support continued revenue service operations.

Modification No. 3 increases the contract value by $5,877,848, from $1,843,512 to $7,721,360, with no changes to the existing terms, conditions, pricing, or delivery requirements. The additional capacity is allocated across the remaining contract term as follows: Base Year 2 is increased by $1,002,153; Base Year 3 is increased by $1,458,872; Option Year 1 is increased by $1,619,348; and Option Year 2 is increased by $1,797,476. These increases support forecasted Allison H40EP/H50EP Hybrid Drive Rebuild Kit usage and anticipated fleet maintenance and rehabilitation requirements through the remaining contract term. This action is not a request for annual incremental funding approval but rather provides sufficient contract capacity to support projected requirements over the balance of the contract period. Cumulative breakdown of modifications are as follows:

Value	Amount
Contract Value Baseline*	$1,843,512
Prior Modifications Since Baseline	$0
Current Modification	$5,877,848
New Cumulative Contract Value	$7,721,360

*Contract Value Baseline represents the original contract value or the most recent contract value previously presented for Finance and Capital Committee concurrence.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for the action contained herein.