



Finance and Capital Committee

Action Item III-A

July 9, 2026

Procurement Activity Concurrence



Board Document

OVERVIEW			
PRESENTATION NAME	Procurement Activity Concurrence	DOCUMENT NO.	300136
ACTION OR INFORMATION	☐ Information ☒ Action		
STRATEGIC TRANSFORMATION PLAN GOAL	☒ Service Excellence ☐ Talented Teams ☒ Financial & Organizational Efficiency		
RESOLUTION	YES		
EXECUTIVE OWNER			
EXECUTIVE TEAM OWNER	Rickard, David B.		
DEPARTMENT	Finance		
DOCUMENT INITIATOR	Kim, Jenny P.		
OTHER INFORMATION			
COMMITTEE	☐ Exec/OIG ☐ Board ☐ Exec/Non-OIG ☒ Finance & Capital ☐ Safety & Ops ☐ Board (consent)	COMMITTEE DATE	[07/09/2026]
PURPOSE/KEY HIGHLIGHTS	Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for new awards of \$15 million or more, sole source contracts valued at \$500,000 or greater and change orders or modifications to existing contracts where the cumulative total of the current and all prior modifications exceeds \$1 million or 10% of the original contract amount, whichever is greater.		
DISCUSSION	This package includes one (1) new contract award, two (2) sole source awards, and one (1) contract modification.		



Board Document

	The following items will come before the Finance and Capital Committee for concurrence pursuant to Motion 2025-01. 1. A new contract award is proposed to procure OEM rail inventory parts to support fleet reliability, preventive maintenance, and safe operations. 2. A sole source award is proposed for OEM HVAC rehabilitation kits supporting Fleet 61 bus mid-life overhaul activities and maintaining OEM configuration. 3. A sole source award is proposed for proprietary HVAC Bench Test Equipment to support diagnostics and maintenance of 7000-series railcar HVAC systems. 4. A contract modification is proposed to resolve WMATA-attributed delay costs and provide final settlement for Aerial Structures Rehabilitation Package A.
INTERESTED PARTIES	1. Toshiba International Corp 2. Thermo King West Inc. 3. Merak North America LLC 4. WM Schlosser Co., Inc.
RECOMMENDATION/NEXT STEPS	Staff recommends Finance and Capital Committee concurrence for all procurement actions presented, in accordance with Board Motion 2025-01.
FUNDING IMPACT	All related actions were included in the FY2026 approved budget.

Attachments:

1. Procurement Activity Concurrence- July 9, 2026, PPT
2. Procurement Activity Concurrence Package – July 9, 2026

Procurement Activity Concurrence



Finance and Capital Committee

Washington Metropolitan Area Transit Authority

July 9, 2026

Delivering Your Metro, the Way Forward

Procurement Activities Supports all of Metro's Strategic Goals



Service Excellence

Deliver safe, reliable, convenient, accessible, and world-class service that customers can trust across all modes.

Objectives of Service Excellence Goal

- **Safety and Security**
- **Reliability**
- **Convenience**



Talented Teams

Attract, develop, and retain world-class talent where individuals feel valued, supported, and proud of their contribution.

Objectives of Talented Teams Goal

- **Recruitment and Retention**
- **Learning and Development**
- **Customer Service Mindset**



Financial & Organizational Efficiency

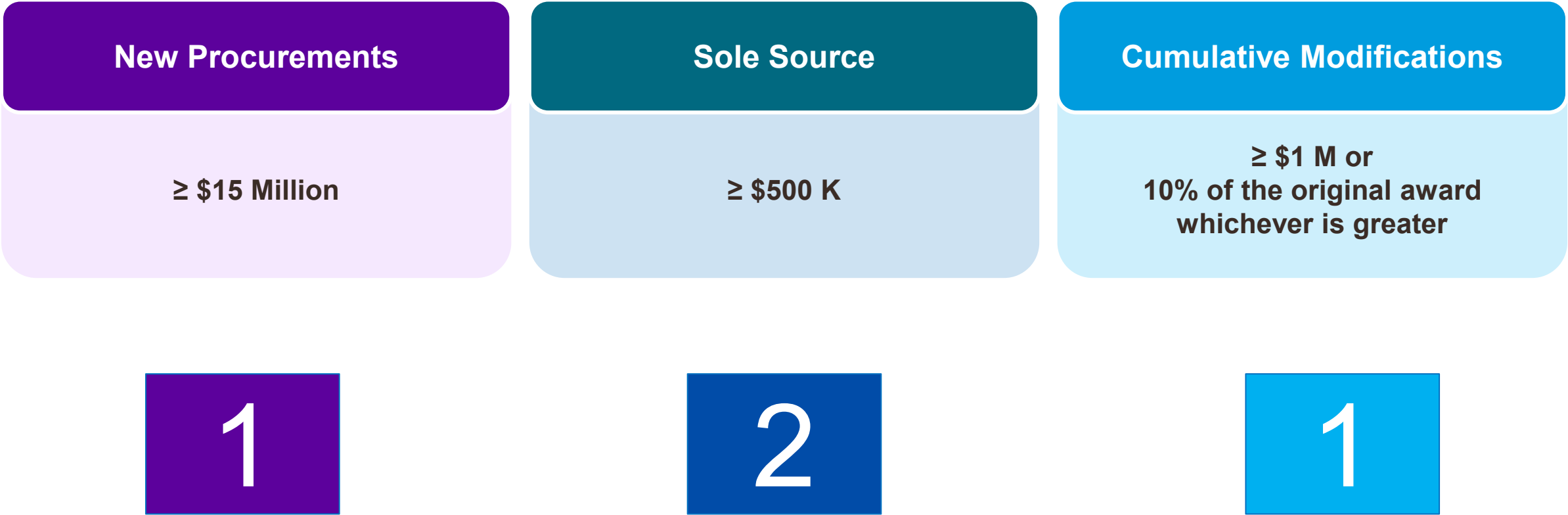
Steward public resources and efficiently allocate resources where they drive the most value, to ensure service delivery.

Objectives of Financial & Organizational Efficiency Goal

- **Financial Responsibility**
- **Organizational Efficiency**
- **Energy Management**

Categories of Procurements for Finance and Capital Committee Concurrence

Procurement Actions for July 9, 2026



Concurrence Category	Description	Strategic Alignment	Capital Program Plan	Anticipated Amount
New Award	OEM 7K Rail Inventory Parts Provides Original Equipment Manufacturer rail inventory parts to support preventive maintenance and improve fleet reliability and safety across WMATA's 7000-series railcars.	Service Excellence	NA	\$33,287,814
Sole Source	SR2307 Fleet 61 Thermo King Kits Provides Original Equipment Manufacturer HVAC rehabilitation kits to support New Flyer XN40 CNG bus mid-life overhaul activities, improving system reliability, operational readiness, and asset lifecycle performance.	Service Excellence	✓ Capital Program CIP0005	\$1,173,486
Sole Source	HVAC Bench Test Equipment (BTE) Provides HVAC Bench Test Equipment (BTE) units to support maintenance and diagnostics of 7000-series railcar HVAC systems.at Sheriff Road.	Service Excellence	✓ Capital Program CIP0279	\$616,500
Modification	Structural A Package Delays Settlement Final modification to Contract FIRPG211113: Aerial Structures Rehabilitation Package A represents global settlement and close out of contract.	Service Excellence	✓ Capital Program CIP0348	\$12,450,000

Discussion





Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Award of a new contract to Toshiba International Corp. to provide Original Equipment Manufacturer (OEM) propulsion related parts for WMATA's 7000-series railcars.

SUMMARY INFORMATION

Vendor Name

Toshiba International Corp

Contract No

CCMNT266132

Description

Provide OEM Toshiba propulsion related parts for 7000-series railcars.

Category ☒ New Award ☐ Sole Source ☐ Modification ☐ Other

Total Amount Details

Total Amount \$33,287,814

New Award

☐ \$15M+ ☒ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+

Sole Source or Modification

☐ \$500k+ ☐ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+

Contract Term (including Options, if any)

One Base Year- 2 Option Years

Option(s) included in Total Amount? ☒ Yes ☐ No

Award Details:

Period	Amount
Base Year	\$10,056,741.47
Option Year 1	\$11,062,415.62
Option Year 2	\$12,168,657.18
Total	\$33,287,814.27

Renewal?

☐ Yes ☐ No

Procurement Type

☒ Competitive ☐ Non-Competitive

Solicitation Type

☒ RFP ☐ IFB ☐ COOP ☐ Other:

Small Business Program

☐ DBE ☐ MBE ☐ SBE ☐ N/A ☒ 0%

Funding Source

☒ Operating ☐ Capital (Fed) ☐ Capital (Non-Fed)

Note: Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Supports vehicle reliability, emissions compliance, and maintains dependable public transit for customers.

Program Office Summary

WMATA's Office of Rail Fleet has established a comprehensive preventive maintenance program to ensure the reliability and safety of its Rail Fleet throughout each vehicle's lifecycle. A key element of this program is to perform routine maintenance. The Toshiba manufactured 7000-series propulsion related parts allows systematic repair, replacement, and refurbishment of major components to extend vehicle longevity, improve performance, and comply with OEM standards.



Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

A Limited Competition Determination & Findings (D&F) was approved for legal sufficiency on November 12, 2025. This was a competitive procurement conducted via Request For Proposal (RFP). WMATA received two proposals on April 21, 2026. Proposals were evaluated in accordance with the solicitation criteria using a low-price technically acceptable (LPTA) methodology.

A price analysis confirmed the proposed pricing to be fair and reasonable and consistent with the Independent Cost Estimate (ICE). Toshiba International Corp. was determined to provide the best overall value and is recommended for award.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee (FCC) concurrence is requested pursuant to Board Motion 2025-01 for a new contract award valued at \$33,287,814, exceeding the \$15M FCC concurrence threshold. Recommend concurrence to award Contract CCMNT266132 to Toshiba International Corp. for OEM propulsion related parts for 7000-series railcars.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Sole source award to Thermo King West Inc. for Original Equipment Manufacturer (OEM) HVAC rehabilitation kits required to preserve system reliability, ensure operational readiness, and maintain OEM configuration for New Flyer XN40 CNG buses

SUMMARY INFORMATION

Vendor Name Thermo King West Inc	Contract No FBMNT266335						
Description Sole source award to Thermo King West Inc. for Original Equipment Manufacturer (OEM) HVAC rehabilitation kits required to preserve system reliability, ensure operational readiness, and maintain OEM configuration for New Flyer XN40 CNG buses							
Category ☐ New Award ☒ Sole Source ☐ Modification ☐ Other							
Total Amount Details New Award ☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+ Sole Source or Modification ☐ \$500k+ ☒ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+	Total Amount \$1,173,486						
Contract Term (including Options, if any) Base year; no options.							
Option(s) included in Total Amount? ☐ Yes ☒ No Award Details: <table><tr><td>Period</td><td>Amount</td></tr><tr><td>Base Year</td><td>\$1,173,486</td></tr><tr><td>Total</td><td>\$1,173,486</td></tr></table>		Period	Amount	Base Year	\$1,173,486	Total	\$1,173,486
Period	Amount						
Base Year	\$1,173,486						
Total	\$1,173,486						
Renewal? ☐ Yes ☒ No							
Procurement Type ☐ Competitive ☒ Non-Competitive							
Solicitation Type ☒ RFP ☐ IFB ☐ COOP ☐ Other:							
Small Business Program ☐ DBE ☐ MBE ☐ SBE ☐ N/A ☒ ___%							
Funding Source ☐ Operating ☒ Capital (Fed) ☐ Capital (Non-Fed) Note: Funding source may change based on business needs.							

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Improves reliability, customer comfort, maintainability, and lifecycle asset management.

Program Office Summary

This procurement supports WMATA’s New Flyer XN40 CNG buses (3200–3274), restoring vehicles through replacement of life-expired HVAC components and refurbishment of key climate control systems.

It includes Thermo King OEM HVAC Kit B (999ML0044), with components such as compressors, filters, sensors, harnesses, valves, clutches, seals, and refrigerant hardware to restore system performance and reliability.

Use of standardized OEM kits ensures configuration control, compatibility, reduced engineering risk, and efficient production. The program supports a rate of two buses per week, with safety stock to maintain



Procurement Summary for Finance and Capital Committee Concurrence

continuity, improve HVAC reliability, reduce downtime, enhance passenger comfort, and support WMATA's asset management objectives.

Procurement Process Discussion

This procurement was conducted as a noncompetitive sole source action pursuant to a Determination & Findings (D&F) approved for legal sufficiency on May 15, 2026, citing OEM/proprietary requirements. An RFP was issued on May 25, 2026, and WMATA received one responsive proposal from Thermo King West Inc.

Pricing was evaluated through negotiation and determined to be fair and reasonable based on cost analysis and comparison to historical and OEM pricing.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for a sole source award valued at \$1,173,486, meeting the FCC concurrence threshold for sole source actions $\geq$ \$500,000. Recommend concurrence to award Contract FBMNT266335 to Thermo King West Inc for OEM HVAC rehabilitation kits supporting New Flyer XN40 CNG buses .



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:**Project Highlight:**

Sole source award to Merak North America LLC to procure proprietary Heating, Ventilation, and Air Conditioning (HVAC) Bench Test Equipment (BTE) required to test, diagnose, and return to service HVAC rooftop units installed on WMATA's 7000-series railcars.

SUMMARY INFORMATION**Vendor Name**

Merak North America LLC

Contract No

FCMNT266180-SS

Description

Procure HVAC Bench Test Equipment (BTE) units for the Sheriff Road HVAC Facility to support maintenance of 7000-series railcar HVAC systems.

Category ☐ New Award ☒ Sole Source ☐ Modification ☐ Other**Total Amount Details****Total Amount** \$616,500**New Award**☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+**Sole Source or Modification**☒ \$500k+ ☐ \$1M+ ☐ \$5M+ ☐ \$10M+ ☐ \$50M+**Contract Term (including Options, if any)**

Fifteen (15) Months

Option(s) included in Total Amount? ☐ Yes ☒ No

Award Details:

Period	Amount
15 Months	\$616,500

Renewal?☐ Yes ☒ No**Procurement Type**☐ Competitive ☒ Non-Competitive**Solicitation Type**☒ RFP ☐ IFB ☐ COOP ☐ Other:**Small Business Program**☐ DBE ☐ MBE ☐ SBE ☒ N/A ☐ ____%**Funding Source**☐ Operating ☒ Capital (Fed) ☐ Capital (Non-Fed)**Note:** Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Improves reliability and customer comfort through faster and more accurate diagnosis and repair of HVAC systems on 7000-series railcars. Reliable HVAC performance is essential to customer experience, particularly during periods of extreme heat and humidity.

Program Office Summary

The Office of Railcar Maintenance requires the purchase of equipment to test and diagnose faults in the HVAC systems in use on WMATA's 7000-series railcars. This equipment will be used at Sheriff Road HVAC facility, where units will be tested after being removed from the railcars. Due to the proprietary design of the 7000 series railcar HVAC system, Merak North America LLC is the only vendor that can supply Bench Test Equipment approved for use by the Original Equipment Manufacturer (OEM); this solicitation was therefore conducted as a sole source procurement.



Procurement Summary for Finance and Capital Committee Concurrence

Procurement Process Discussion

This procurement was conducted as a noncompetitive sole source action pursuant to a Determination & Findings approved for legal sufficiency on October 21, 2025. The D&F documents that Merak North America LLC is the only vendor capable of supplying OEM-approved Bench Test Equipment compatible with WMATA's 7000-series HVAC systems. A sole source Request for Proposals (RFP) was issued on January 15, 2026. Merak North America LLC submitted a proposal consistent with the solicitation requirements. Pricing was evaluated and determined to be fair and reasonable based on market research and validation of proprietary OEM requirements. The extended contract term reflects long manufacturing lead times necessary to produce and deliver specialized equipment.

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for a sole source contract award valued at \$616,500, meeting the FCC concurrence threshold for sole source actions exceeding \$500,000. Recommend concurrence to award Contract No. FCMNT266180-SS to Merak North America LLC for HVAC Bench Test Equipment supporting the 7000-series railcars.



Procurement Summary for Finance and Capital Committee Concurrence

Board Control Number:

Project Highlight:

Final modification to Contract FIRPG211113: Aerial Structures Rehabilitation Package A with WM Schlosser Co., Inc. provides funding to close out contract.

SUMMARY INFORMATION

Vendor Name

WM Schlosser Co., Inc

Contract No

FIRPG211113

Description

Final modification to Contract FIRPG211113: Aerial Structures Rehabilitation Package A with WM Schlosser Co., Inc. provides funding to close out contract.

Category ☐ New Award ☐ Sole Source ☒ Modification ☐ Other

Total Amount Details

Total Amount \$12,450,000

New Award

☐ \$15M+ ☐ \$30M+ ☐ \$50M+ ☐ \$100M+ ☐ \$200M+

Sole Source or Modification

☐ \$500k+ ☐ \$1M+ ☐ \$5M+ ☒ \$10M+ ☐ \$50M+

Contract Term (including Options, if any)

21 Months: 04/08/2021 – 12/22/2022, extended through 12/31/2025;
No options

Option(s) included in Total Amount? ☐ Yes ☒ No

Award Details:

Period	Amount
21 Month Period	\$49,427,000
Total	\$49,427,000

Renewal?

☐ Yes ☒ No

Procurement Type

☒ Competitive ☐ Non-Competitive

Solicitation Type

☒ RFP ☐ IFB ☐ COOP ☐ Other:

Small Business Program

☒ DBE ☐ MBE ☐ SBE ☐ N/A ☒ 22%

Funding Source

☐ Operating ☐ Capital (Fed) ☒ Capital (Non-Fed)

Note: Funding source may change based on business needs.

Alignment to Strategic Transformation Plan (STP)

Service Excellence: Supports safe, reliable infrastructure and ensures completion of critical aerial structure rehabilitation, improving long-term system reliability and service delivery at the Grosvenor Aerial Structure.

Program Office Summary

MOD82 (Time Impact Analysis Settlement): The cost of this modification represents a global settlement which includes all contractor costs for extended general conditions, direct labor, materials, equipment, and subcontractor costs and closes out the contract.

Procurement Process Discussion

The original contract was competitively awarded through an RFP process as a design-build contract for the rehabilitation of multiple aerial structures throughout the Metrorail system. During contract administration, the period of performance was extended to facilitate coordination and completion of key project components, including cable relocation, CSX permitting, and multiple Revenue Service Adjustments (RSAs).



Procurement Summary for Finance and Capital Committee Concurrence

MOD82 is the final modification and contract closeout action for Contract FIRPG211113. The settlement amount of \$12,450,000 was established following an evaluation of project impacts, supporting cost analyses, and negotiations between the parties, and was determined to be fair and reasonable.

Cumulative breakdown of modifications are as follows:

Value	Amount
Original Contract Value	\$49,427,000
Prior Modifications Total	\$26,352,026
Current Modification	\$12,450,000
New Cumulative Total	\$88,229,026

Prior modifications totaled approximately \$26.35 million. The five largest modifications, which collectively accounted for approximately 69% of all prior modification value included D&G Electrical Relocation Phase 2 (\$4.9M), Rockville Bus Shelter Phase 2 (\$4.3M), D&G Conduit Relocation Phase 1 (\$3.3M), Rockville Bus Shelter Phase 1 (\$3.0M), and Community Outreach requirements (\$2.5M).

Recommendation for Finance and Capital Concurrence

Finance and Capital Committee concurrence is requested pursuant to Board Motion 2025-01 for a final modification valued at \$12,450,000. The cumulative value of all modifications totals \$38,802,060, increasing the total contract value to \$88,229,026, which exceeds the greater of \$1,000,000 or 10% of the original contract award, thereby triggering FCC concurrence. Recommend concurrence to execute Modification 82 to Contract FIRPG211113 with WM Schlosser Co., Inc. for final settlement and contract closeout.