



# SBPO Quarterly Newsletter

A Small Business Programs Office Publication

## Metro announces contract award to Hitachi Rail for 8000-series railcars

Up to \$2.2 billion agreement expected to create local jobs.

Metro has selected Hitachi Rail Washington LLC ("Hitachi Rail") to build the system's 8000-series railcars in the U.S. The contract, valued up to an estimated \$2.2 billion, includes a base order of 256 railcars, with options to build up to 800 in the fleet. The project is expected to create direct and indirect jobs in the region.

"We are excited about this critical investment in safe and reliable railcars and service for Metro customers, made possible through the region's dedicated funding commitment," said Board of Directors Chair Paul C. Smedberg. "the capital investments we are making in our transit system also support our businesses, our environment, and our quality of life in the national capital region."

"The 8000-series railcars are funded using new dedicated revenue streams established by the District of Columbia, Maryland and Virginia. In recognition of the region's commitment to Metro's long-term future, Metro structured the procurement process to encourage reinvestment of local tax dollars in the regional economy. Hitachi is exploring sites in the region with plans to add an assembly plant for the 8000-series railcars that will result in direct and indirect local jobs and return Metro's investment to the local economy.

While there are no U.S. manufacturers of passenger rail cars, Metro included aggressive goals in its request for proposal to ensure investment in local vendors.



## Welcome, Isabella Casillas Guzman!

On March 16, 2021, the Senate confirmed President Biden's nominee for Administrator of the U.S. Small Business Administration with broad bipartisan support (81-17 votes). Guzman will represent over 30 million small businesses and lead an agency committed to helping small businesses start and grow.



Administrator Guzman will lead a workforce of over 9,000 SBA employees and administer the SBA's portfolio of loans, investments, disaster assistance, contracting, and counseling. Additionally, she will implement critical financial relief for small businesses impacted by the pandemic through the Paycheck Protection Program, Economic Injury Disaster Loan Program, Shuttered Venue Operators Grant Program, and additional support recently passed in the American Rescue Plan.

## SBPO Employee Highlight Going the Extra Mile

SBPO would like to highlight Lilliette Rivera, Small Business Analyst for going that "Extra Mile" to make WMATA shine with excellent customer service.

Lilliette main job responsibility is to assist small, minority and women-owned businesses that are applying for or maintaining their Disadvantage Business Enterprise (DBE) and Small Business Enterprise (SBE) programs certification with the District of Columbia Unified Certification Program (DCUCP). Lilliette has been a one-woman show for a long time, trying to balance all the responsibilities that are involved with the certification process of the socioeconomic programs that SBPO has oversight daily. Lilliette is dedicated to her career and prevails despite the challenges she faces with her heavy workload with little or no assistance handling over 1,000 certified firms. She is known for her excellent Customer Service with Internal and External Customers and has proven that working remotely can be achieved with the same quality and excellence. Lilliette continues to represent WMATA, PRMT and SBPO with pride. Way to go!

Shout-out to Michael Bing, SBPO's newest member who started on March 15, 2021. Welcome Michael and thank you for the value skillsets you bring to PRMT/SBPO.

## Current Solicitations

To view a current listing of contract opportunities online, go to [wmata.com](http://wmata.com). Click on Business > Procurement & Contracting > WMATA Procurement Opportunities > View WMATA Procurement Opportunities > View Active Solicitations Opportunities.

WMATA-0000008121  
Seasonal Landscape Laborers  
04/28/2021 02:00 PM EDT  
IFB

WMATA-0000007740  
Merak Engineered Parts for 7K Series Maintenance  
04/30/2021 02:00 PM EDT  
IFB

WMATA-0000008182  
Traction Power State of Good Repair  
05/03/2021 01:21 PM EDT  
RFP

WMATA-0000008218  
IVR Annual Maintenance 2021 to 2023  
05/03/2021 02:00 PM EDT  
RFQ

WMATA-0000008169  
Repair of Swarts/Impulse Relays  
05/04/2021 02:00 PM EDT  
IFB

WMATA-0000008181  
COVID 19 Management Response Support Contractor  
05/06/2021 02:00 PM EDT  
RFP

WMATA-0000008171  
Office Consolidation Facilities Management  
05/06/2021 02:00 PM EDT  
RFP

WMATA-0000008206  
CENGA211203, Potomac Yard Metrorail Station Public  
05/07/2021 01:00 PM EDT  
N/A

WMATA-0000008155  
Contingent Search Firms for Executive Recruitment  
05/10/2021 02:00 PM EDT  
RFP

WMATA-0000008114  
Internal Audit, Advisory and Risk Management Suppo  
05/10/2021 05:00 PM EDT  
RFP

WMATA-0000007538  
Dellner Engineered 7K Inventory Parts  
05/12/2021 02:00 PM EDT  
IFB

WMATA-0000008094  
FIRPG211121, Platform Rehabilitation Contract 4  
05/17/2021 02:00 PM EDT  
RFP

WMATA-0000008170  
RFQ21016 SNOW REMOVAL FROM DRIVEWAYS, ROADWAYS  
05/19/2021 02:00 PM EDT  
RFQ

WMATA-0000007800  
7K INTER-CAR BARRIER (ICB) SYSTEM ASSEMBLIES  
05/19/2021 09:00 AM EDT  
RFP

WMATA-0000008216  
RFP 211211 Dulles Power Distribution PM  
05/26/2021 02:00 PM EDT  
RFP

WMATA-0000008213  
ESCALATOR CANOPIES AND STAIR REPLACEMENT - PHASE 4  
06/02/2021 02:00 PM EDT  
IFB

WMATA-0000008017  
MetroAccess Production Line Inspections  
06/16/2021 02:00 PM EDT  
RFP

WMATA-0000008190  
Fiber Optic & Metro Box Enclosure Installation  
06/30/2021 05:00 PM EDT  
RFP

## Upcoming Outreach Events

District's Department of Transportation

### **DBE Virtual Networking Event**

May 3, 2021, 9:00am -1:00pm

Register at [ddotdbe.events@dc.gov](mailto:ddotdbe.events@dc.gov)

Maryland Washington Minority Companies Association  
(MWMCA)

### **18th Annual Spring Breakfast salute to Covid-19 Heroes/ Business Matchmaking Meetings**

May 13, 2021 9:00am-10:00am

and May 14, 2021 9:00am-11:00am

More information at [mwmca.org](http://mwmca.org) (click on events calendar)

Maryland Public Purchasing Association

### **Virtual Matchmaking Government Vendor Fair**

May 19, 2021, 9:00am-1:00pm

More information at [mppainc.org](http://mppainc.org)

## FRA Promoting Diversity, Inclusion

The Federal Railroad Administration (FRA) is conducting a first of its kind nationwide small, minority-owned and woman-owned business disparity study whose intent is to determine whether the playing field is level for firms bidding on subcontracts from grantees receiving FRA funds. Surveys will help assess the current extent of DBE and WBE Inclusion, and if any disparities exist.

FRA Acting Administrator Amit Bose, states that “we are firmly committed to increasing equity across the American economy and ensuring that woman and minority-owned businesses have a fair shot at contracting opportunities funded by federal dollars”. “The results of the surveys will be used to assess how many small and local disadvantaged businesses we are reaching and whether we can do a better job of working with all that aspire to be FRA Contractors”.

U.S. Department of Transportation announces initial steps toward Aviation Manufacturing jobs Protection Program, Especially Small Businesses, to begin preparing for the Application Process

The U.S. Department of Transportation (DOT) announced initial steps toward launching the Aviation Manufacturing jobs Protection (AMJP) program and is encouraging small businesses who may be eligible for funding under this program to begin preparing for the application process.

The AMJP program, created under the American Rescue Plan, will provide funding to eligible businesses to pay up to half of their compensation costs for certain categories of employees, for up to six months. In return, the business is required to make several commitments, including a commitment that it will not involuntarily furlough or lay off employees within that group during the same period. The maximum amount available for this program is \$3 billion, one percent of which will be applied to program administration.

DOT estimates that thousands of businesses that meet the statutory criteria may be eligible to receive funding. The eligibility criteria include businesses that are actively engaged in aircraft manufacturing, maintenance, and repair. DOT is also taking steps to help ensure that small, socioeconomically disadvantaged businesses (including those in underserved communities) receive timely information about this assistance.

## SBPO Email Update

The new name of the DBE Hotline has been changed from [DBEHotline@WMATA.com](mailto:DBEHotline@WMATA.com) to [SBPOHotline@WMATA.com](mailto:SBPOHotline@WMATA.com).

## MED WEEK 2021 Notice

MED Week 2021 is on the horizon! The Minority Business Development Agency (MBDA) will be putting out its 2021 Call for Nominations of MBEs in your community that deserves to be awarded for their achievements and outstanding service. Registration information will be forthcoming.

MBDA Summer Internship deadline is May 10, 2021. College students or recent grads can apply at [mbda.gov](http://mbda.gov).

Greater Greater Washington News-The high-tech mobility revolution is leaving seniors behind

Elders are being left out of the new mobility revolution-and if we don't learn from the failures of the rise of e-taxis, the transportation challenges of older Americans will only compound with the rise of auto vehicles, a new study argues.

Though it might seem paradoxical at first, some of the most important ways that policymakers can support connecting seniors to new mobility is to improve their access to old mobility, like good sidewalks that pedestrian-centered road design that makes the last ten miles of their journey every bit as safe and convenient as the time they spend in the back of an AV.

To keep transit strong and make sure that seniors aren't left out of emerging modes, Nick Larco, Director of the Urbanism Next Center states that, “it would be wise for the feds to take a stronger hand in steering the next wave of the new mobility revolution, if not pump the brakes”.

## Procurement Corner

Shout out to Wondem Asres!

Wondem realized a cost saving opportunity by modifying the Metrorail Faregates contract. The contract has a provision that required the contractor to store legacy fare gates. By modifying the contract and requiring the contractor to store the fare gates in WMATA's storage facility, there is an immediate and initial cost savings of \$74,565.00. There will also be an opportunity for income once the old fare gates are sold on the market.



# **WMATA's SBPO DBE Certifications January-April 2021 Update**

## **Initial Certifications**

Dynamic Green Radiance, LLC  
Atmos Solutions, Inc.  
Creation Steel Fabricators, LLC  
Development Innovation System C (DISC), LLC

## **Proposed Decertification**

None

## **Denials**

Modulus, LLC

## **Final Decertification**

G.E. Frisco, Inc.

## **Initial Interstate Certification**

Arnold Solutions, LLC  
Caliber Consulting Group, LLC  
Broadway Electric Supply Company, Inc.  
LCCI Construction Management, LLC  
Dai Technologies Corporation  
Royal Construction Materials, LLC  
Professional Mechanical Services, Inc.  
Franklin Transit Services, LLC  
Quintessential Construction Managers & Consultants  
W2W Design Studio, LLC  
The Kennedy Company of Virginia, Inc  
Napier Industries, LLC  
Molecular Systems, Inc.  
EPEC SOLUTIONS, Inc.  
Polished Technologies, LLC  
Momentum, Inc.  
Empire Coach Line, Inc  
D.T. Read Steel Company, Inc.  
AP Ventures, LLC  
King Davis Electric, LLC  
Brightcon LLC  
Environmental Health Consultants, LLC  
Homeland Industrial Supply, Inc.

## **Three-Year Reviews**

BizTech Fusion, LLC  
Esp Enterprises  
Rohadfox Construction Control Services  
Idle Time Advertising  
Lord & Mitchell, Inc.  
BBA Project, Inc.  
Findling, Inc.  
McMillion Communications, Inc.  
Sandy Audio Visual, LLC  
Mansai Corporation  
Terrazzo USA, LLC  
Floura Teeteer Landscape Architects, Inc.  
Punch Out Specialist Team, LLC  
Virginkar and Associates, Inc.  
RGM Graphics, Inc  
Paradise Ironworks & Construction  
Siva Corrosion Services, Inc.  
Radin Consulting, Inc.  
Alliance International, Inc.  
Jaxon Point, Inc.  
Elite Professionals. LLC  
BTI Security  
J.K tile Company, Inc.

## **Additional NAICS Codes Request**

Virginkar and Associates, 541614, 541620, 541690  
RGM Graphics, Inc., 541611, 561320, 561499, 561410

## **NAICS Code Withdrawal**

Punch Out Team Specialists-  
voluntary withdrawal form 236115 and 236220

## **Voluntary Withdrawal from DBE Program**

Corporate Office Solutions  
Creation Iron, LLC  
LC Systems  
Champion Painting Specialty Services Corporation  
Alto Technical, LLC

**To address any concerns or questions regarding  
WMATA's Small Business Programs, contact our DBE Hotline at  
dbehotline@wmata.com or 202-962-6493.**