



SBPO Quarterly Newsletter

A Small Business Programs Office Publication

Director's Corner

To better position you for success, always remember "Certification is the Key to Participation". We look forward to your certification applications being submitted to WMATA's Small Business Programs Office.

We know that everyone's schedule is busy, and you may not be able to make all our events. If for some reason you missed any of our outreach trainings/events, you can find the on the SBPO website or by clicking on the following link: <https://wmata.com/business/Small-Business-Programs-Office/News.cfm>.

Visit [Socio Economic Programs | WMATA](#) to learn more about how to become certified with WMATA in one or more of the following socioeconomic programs:

- Disadvantage Business Enterprise (DBE)
- Small Business Enterprise (SBE)
- Minority Business Enterprise (MBE) – New
- Small Business Program (SBP) – New
- Micro-Business Program (MBP) - New

SBPO Employee Highlight SHOUT OUT

Rashida Reid – SBPO Sr. Auditor

On Friday, December 10, 2021, Rashida along with other professional leaders attended a Minority Outreach Fair hosted by Md. Washington Minority Companies Association at the Live Casino & Hotel – Event Center. Rashida was one of many exhibitors in attendance representing WMATA's Small Business Programs Office (SBPO) by informing local Small, Minority, and Women Owned Enterprise firms (SMWBE) of WMATA's new socioeconomic programs, future procurement opportunities, and certification. Although Rashida was an exhibitor, she was able to connect and build new professional relationships with other agencies and professional in building a larger pool of opportunities for our SMWBE community. If you missed this opportunity, there's more to come.



Certification News & Updates

The SBPO certification unit has been receiving and processing applications for the new programs since June 2nd. Businesses approved by WMATA for one or more of the new programs are identified/labeled in the DCUCP vendor directory as "MBE", "SBP" and/or "MBP". In addition, SBPO is currently working with certain Departments to identify upcoming locally funded procurements for potential inclusion of MBE subcontract goals.

Shortly after the first of the year, SBPO began marketing the new programs both internally and externally via a number of outlets, including targeted business outreach/training sessions, utilizing existing connections with sister agencies, surveys, focus groups, internal management/planning meetings, and email marketing campaigns directed towards existing DBE certified businesses.

M&T Bank's John Campbell Answers: What Are You Going to Do With Your Wealth from Owning Your Business?

Business owners, consider this: What are you going to do with your business when you want to retire or do something else? What are you going to do with the wealth you've built in your business over the years or perhaps even generations?

John Campbell is director of minority business owner engagement for Wilmington Trust, a subsidiary of M&T Bank. He helps business owners determine their next step, how to transfer the wealth they've earned in their business into something that can help them meet their financial goals. Learn more about Campbell's approach to working with clients and how you can make the most of the wealth you've built during your career.

FUNDING OPPORTUNITIES

Comcast RISE - Opportunity to receive marketing consultations, media placements, commercial creative production services, or technology services from Effectv and Comcast Business. Starting January 16th, 2022, the program will expand eligibility to all women-owned small businesses, regardless of race or ethnicity. NOTE: Several students in our program have been recipients of media placements and/or technology from this program. (yay!) [Learn more here](#).

Wells Fargo Open for Business Fund Grant Recipients - This requires a little scrolling - but this PDF is a list of organizations that received funding from Wells Fargo to help small businesses impacted by COVID. Many of the organizations on the list (broken out by US State on page 2) are offering grants and loans to their local community businesses. [Review the list here](#).

Current Solicitations

To view a current listing of contract opportunities online, go to wmata.com. Click on Business > Procurement & Contracting > WMATA Procurement Opportunities > View WMATA Procurement Opportunities > View Active Solicitations Opportunities.

WMATA-0000008570

RFP

40ft Battery Electric Buses

02/02/2022 02:00 PM EST

WMATA-0000008577

RFP

Case Management System for WMATA OIG

02/03/2022 03:25 PM EST

WMATA-0000008642

RFP

FRBIR222051/RCD, Structural Project B

02/04/2022 09:39 AM EST

WMATA-0000008570

RFP

40ft Battery Electric Buses

02/02/2022 02:00 PM EST

WMATA-0000008577

RFP

Case Management System for WMATA OIG

02/03/2022 03:25 PM EST

WMATA-0000008642

RFP

FRBIR222051/RCD, Structural Project B

02/04/2022 09:39 AM EST

WMATA-0000008582

RFP

Transit Bus Wireless Router Standardization

02/11/2022 03:00 PM EST

WMATA-0000008628

RFQ

Electrical Contractors MATOC Advance Notice

03/01/2022 12:00 PM EST

WMATA-0000008610

RFP

SOLICITATION NOTICE TO
SUBCONTRACTORS - NORTHERN

12/31/2022 11:47 AM EST RFP

External Projects/Solicitations

Barton Malow

TU Glen Towers Project

Bid Due Date & Time:

Thursday, February 3, 2022 at 5pm

Clark Construction Group, LLC

The Baltimore Arena (TBA) - Package 2

Bid Due Date & Time:

Thursday, January 20, 2022 at 2pm

Clark Construction Group, LLC

Bid Package #2

Washington Metropolitan Area Transit Authority Northern Bus
Garage Project

Bid Due Date & Time:

Tuesday, February 1, 2022 at 5pm

Turner Construction Company

CROSS COUNTRY ES/MS REPLACEMENT – Building Envelop,
Interior, MEP and AV/IT Secondary Package

Bid Due Date & Time:

Wednesday, February 16, 2022 at 12pm

Tutor Perini/Lunda, a JV

American Legion Bridge I-270 to I-70 Traffic Relief Plan Phase
South Design-Build

Bid Due Date & Time:

Tuesday, April 26, 2022 at 12pm

Additional Agencies Contracting Opportunities

Baltimore City Department of Public Works

- [Contracting Opportunities](#)

Baltimore City Public Schools

- [Contracting Opportunities](#)

DC Water

- Vendor Registration Form
- [Contracting Opportunities](#)

Maryland Transportation Authority

- [Contracting Opportunities](#)
- [List of Procurement Officers](#)

Metropolitan Washington Airports Authority (MWAA)

- [Contracting Opportunities](#)

Port Covington

- [Contract Opportunities](#)

Washington Metropolitan Area Transit Authority (WMATA)

- [Contract Opportunities](#)

WSSC Water

- [WSSC's Supplier Portal System](#)
- [WSSC Water Solicitations](#)

CERTIFICATION

NEWLY CERTIFIED FIRMS

SEPTEMBER-DECEMBER 2021

Development Institute, LLC
dba Institute for Development Impact (I4DI)
Tinico, LLC

INITIAL INTERSTATE CERTIFICATION

SEPTEMBER-DECEMBER 2021

American Home Services, Inc.
Reliance Engineers, LLC
Gabtics, LLC
Adams Environmental Engineering Group, LLC
Integrated Systems Technology, LLC
Fayriz Group LLC- Gabtics, LLC
ReConnect Transportation Services, LLC
CAB Certified Electric LLC
LMR Group
JR MALEY ENGINEERING LLC
DAMKAM, INC
IJ Products Supplies Elevator Equipment
Toscano Clements Taylor, LLC
Infrastructure Advisors LLC
PMA Associates Inc
Moonin Associates, PLLC
Clean Streams LLC
TransSIGHT LLC
Swain Enterprises LLC
Acuity Design Group
MFS Construction, LLC
Unicorn Consulting Solutions, LLC
NeoNiche Strategies LLC
S&S Partners, LLC
TerryWorldWide, LLC
P2 Cleaning Services
Boonerang Consulting LLC
H & J International, PC
Insight Transportation Consulting, Inc.
Dragon Fly LLC
JOSY Properties of LI LLC DBA Karmic
Tejji, Inc
Novisal LLC
Tri-State Waterstoppers, LLC

DENIAL CERTIFICATION

SEPTEMBER-DECEMBER 2021

Eagle Integrated Solutions, LLC

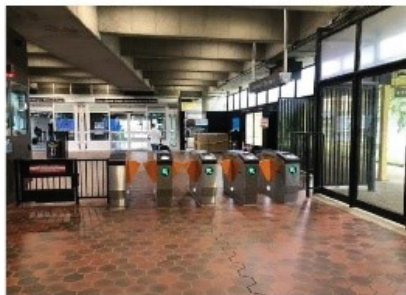
THREE YEAR REVIEW

SEPTEMBER-DECEMBER 2021

Best Fence, LLC
Dimensional Products, Inc
Longi Engineering, P.C
RCE Construction LLC
AC & DC Power Technologies LLC
Stokes Creative Group dba JMS Visual Com
Ab Consultants Inc
DK Consulting, LLC
Expedited Transportation Services, Inc.
Unified Industries, Inc
Nebula Engineering P.C.
STI-CO INDUSTRIES, INC.
Sharp And Company
NBB Media Solutions LLC
Bithgroup Technologies, Inc.
EAC/Archaeology, Inc.
Daniel Consultants, Inc. (Dci)
Metropolitan Enterprises, Inc.
Cincar Consulting Group, LLC
KLI Incorporated
District Safety Products Inc
JJ Prime Services, LLC
Cleaning 2 Perfection, LLC
TMS Supplies, Inc
A&F Engineers, Inc.
Global Geotechnical Consultants, LLC
F&C Eaton Enterprises, LLC
J. Roberts, Inc.
Knowledge Architects, LLC
Continental Construction Inc
Aguas, Incorporated

**To address any concerns or questions regarding
Metro's Small Business Programs, contact our
SBPO Hotline at SBPOHotline@wmata.com
or 202-963-6493.**

Electrical Contractors Multiple Award Task Order Contracts (MATOC) Advance Notice



The Washington Metropolitan Area Transit Authority (Metro) is preparing a procurement solicitation **seeking to engage the services of qualified contractors specializing in electrical and low voltage systems** to support work across Metro's stations and facilities.

The procurement solicitation is expected to be **issued in early 2022 (January-March)**.

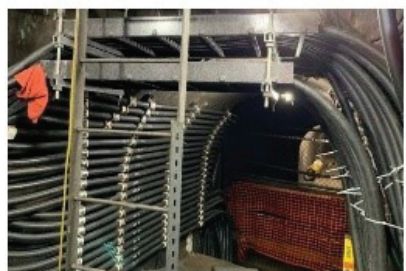


The work will include **supporting Metro's ongoing capital program through competitive Multiple Award Task Orders** for electrical and communication design, electrical repairs fire alarm/detection, access control, security systems, lighting, and fare vending, among other activities.

Up to five (5) firms will be selected and the task orders (TO) may include elements of design development or completion and construction services.

- **Project Value:** up to \$20 million per TO*
- **Period of Performance:** up to 60 months*
- **Program DBE Participation Goal:** 25%*

**estimated*



The procurement solicitation will be published on **[Metro's Procurement Portal](#)**. Consult this site for additional details about this exciting opportunity, and to register or update your information in the Supplier Portal.



Please direct expressions of interest and any questions to **MetroProcurementOutreach@wmata.com**.

BUSINESS PARTNERS OUTREACH EVENTS

We encourage Minority, Women and Disadvantaged Businesses to participate. Contact our Estimating Department at 703-486-6575 for further information. Quotes may be submitted by email to BClestimating@branchcivil.com or US Mail to P.O. Box 40004, Roanoke, VA 24022.

Elizabeth River Crossings

Elizabeth River Crossings would like to present an RFP to your company. Based on the observed visual findings of the survey, as described in this RFP, the structural components within the crawl space at the Downtown Tunnel Westbound PTSB are in fair to satisfactory conditions, with some repairs necessary to ensure continued serviceability and integrity of the building structure. The RFP enclosed or in the drop box link enclosed provides the scope of work items that are to be performed before waterproofing of the crawl space.

Please use the following Dropbox link for the RFP document and any addendums that may be added to this RFP up-until the closing date of 2 pm March 1st, 2022

<https://www.dropbox.com/sh/xxomk3kjasb7bkn/AAD427kLWTpqAw1os6NYSrdpa?dl=0>

Elizabeth River Crossings, OPCO, LLC
152 Tunnel Facility Dr
Portsmouth VA 23707
Attention: Scott Schlossberg, Procurement Manager

Site Visit for prospective contractors with the Project manager
February 7th, 2022 @ 10:00

1134 Pavilion Dr. Portsmouth VA 23704

Please RSVP NLT February 3rd, 2022:

sschlossberg@ercopco.com

All Questions/Inquiries for information should be directed to:

Scott Schlossberg, Procurement Manager

Email: sschlossberg@ercopco.com

Proposals must be received by 2 pm Tuesday, March 1st, 2022

All bids shall be delivered electronically to ERC, care of Procurement Manager Scott Schlossberg sschlossberg@ercopco.com.

Maryland Washington Minority Company Association (MWMCA) - [Opportunities](#)

Maryland Department of Transportation & The Alliance for Hispanic Commercial Contractors

Application Assistance Workshop For MBE/DBE/ACDBE/SBE Certification

Wednesday, January 12, 2022

10am-1pm

[Click Here for More Information](#)



The U.S. Department of Education's (ED) Office of Small and Disadvantaged Business Utilization (OSDBU) is hosting an online HUBZone Conference on Thursday, February 17, 2022, from 10:00AM-1:00PM EST. This HUBZone conference is open to all small businesses wishing to do business with the U.S. Department of Education (ED). It is one of many conferences the Office of Small and Disadvantaged Business Utilization (OSDBU) hosts during the fiscal year. The OSDBU targets all socio-economic small businesses to increase ED's knowledge base for simplified acquisitions, prime awards, and subcontracts. During the conference, acquisition information, education and business opportunities will be provided for VOSBs, SDVOSBs, WOSBs, SDBs and HUBZone small businesses. This conference will be a

good opportunity for small businesses to partner or team in order to pursue contracts traditionally awarded to large businesses.

Please note that you must register to join the conference. Upon successful registration, you will receive an email containing a personalized access link. Please also note that our events have limited capacity and vendors are encouraged to register promptly. We look forward to your participation.

To register for this event, visit <https://www.eventbrite.com/e/us-department-of-educations-osdbu-hubzone-conference-registration-252212964767>. If you experience difficulties or have questions, contact small.business@ed.gov.