# GM/CEO's FY2024 Proposed BudgetService and Fare Optimization

Riders' Advisory Council

January 4, 2023



# Service and Fare Optimization



### **Metrobus**

- Launch the Better Bus network redesign
- Advance incremental changes to improve frequency and expand access



### Metrorail

- More frequent service
  - Trains every 3 to 6 minutes in the core
  - Trains every 8 to 12 minutes systemwide
- Enable efficient and predictable transfers and increase access to destinations



#### **Fares**

- Simplify Metrorail fare structure
  - Eliminate peak / offpeak price difference
  - Align Metrorail and Metrobus base fare
- Launch a low-income fare discount program
- Encourage ridership, increase revenue, and advance equity



Strengthening the Network with Frequency and Efficient Transfers

 Increase core frequency on Green, Yellow, and Orange Lines

 Focuses service where the network is carrying the most customers and areas with high ridership potential

 Offers benefits for customers across the entire network, enabling efficient and predictable transfers and providing access to more destinations

Estimated
Ridership Change
(Annual)

Incremental Net
Operating Budget
Impact (\$, Millions,
Annual)

3.4 million
\$ 19.0

Assumes railcar fleet fully available (including 7000 series)

Core Trains arrive every 3 to 6 minutes **Systemwide** Trains arrive every 8 to 12 minutes or better New Carrollton Downtown Largo East Falls Churc **Annual Customer Trips** Baseline: 112.3m Proposal: 115.7m Ronald Reagan Washington National Airport New Trips 3% Not Impacted King St-Old Town Positively Impacted Huntington Negatively 49% Impacted Franconia-Springfie

SYSTEM SERVICE CONCEPT

### **Service Optimization – Metrorail**

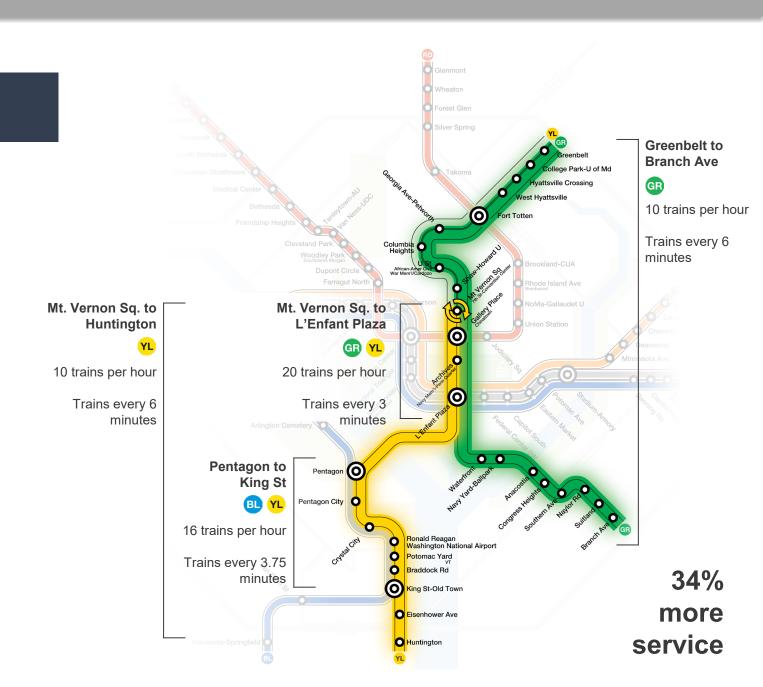
Green/Yellow Line Proposal

Increased Green and Yellow Service with Yellow Line Short Turns

By running more trains, the entire Green and Yellow Lines will receive 6 minute service all day, instead of only the combined parts

Opportunity to grow ridership with enhanced service for fast growing parts of system, games and other events at four major sports venues, airport travelers (DCA), and a new station (Potomac Yard)

Reduces transfer times at Gallery Place and L'Enfant Plaza, provides equity benefits on Southern Green Line, increases utilization of key assets (e.g., Yellow Line bridge)



### **Service Optimization – Metrorail**

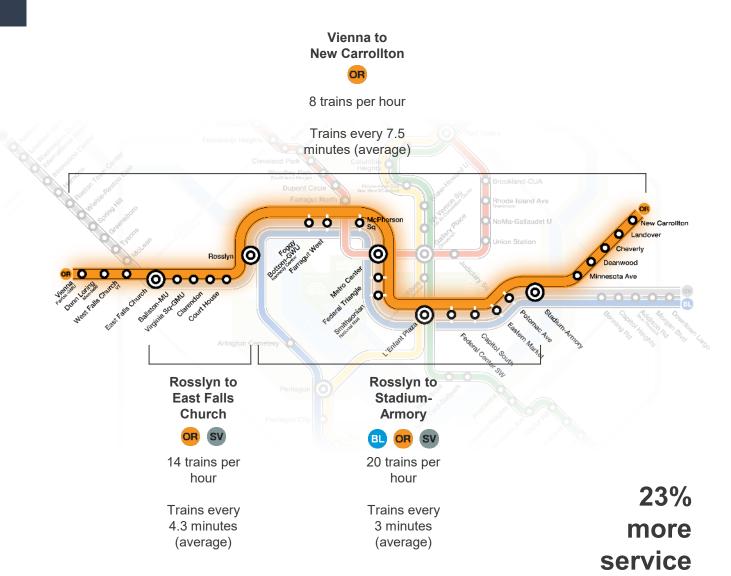
Orange Line Proposal

### **Improve Orange Line Service**

Run more Orange Line trains to provide 7.5 minute peak frequency and 10 minute all day frequency

Improves potential connections at New Carrollton to Amtrak, MARC, and the future Purple Line and offers increased frequency in the busy Rosslyn to Ballston corridor

Current ridership on the eastern Orange and Blue/Silver branches is roughly even, and the New Carrollton branch historically had 10-25% more customers



# More Frequent Service for Customers

Trains every 3 to 6 minutes in the central part of the system, 8 to 12 minutes or better systemwide

Congress Heights
Weekend afternoon



Eisenhower Avenue Weekday midday



Vienna
Weekday morning rush



Baseline:
Trains every

12 minutes



Proposed: Trains every

6 minutes

Baseline: Trains every

12 minutes



Proposed: Trains every

6 minutes

Baseline: Trains every



Proposed: Trains every

7.5 minutes

(average)

LN CAR DEST MIN
GR 8 Greenbelt 1
GR 8 Greenbelt 7
GR 8 Greenbelt 13





Orange Line service would alternate between trains every 6 and 9 minutes in order to accommodate Blue and Silver Line services



### Efficient and Predictable Transfers

Frequent service at transfer stations enhances regional access



	Line	Destination	Minutes
	GR	Greenbelt	1
North	YL	Mt Vernon Sq	4
	GR	Greenbelt	7
	BL	Downtown Largo	1
East	OR	New Carrollton	4
	SV	Downtown Largo	8
	YL	Huntington	2
South	GR	Branch Ave	5
	YL	Huntington	8
	SV	Ashburn	ARR
West	BL	Franconia-Springfield	4
	OR	Vienna	7

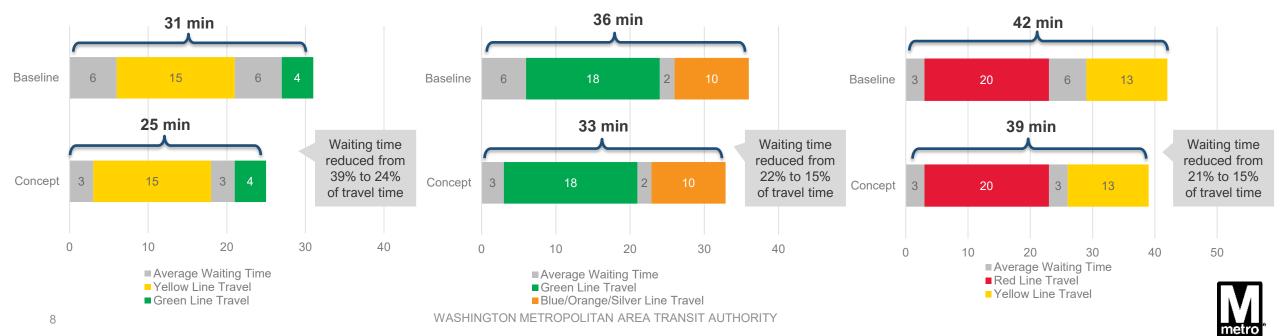
### Reduced Travel Times with Efficient Transfers

Passengers perceive waiting time to be about twice as long as equivalent time on the train

Example Trip:
Braddock Road to
Navy Yard
Weekend afternoon travel
Transfer at L'Enfant Plaza

Example Trip:
Suitland to
Foggy Bottom
Weekday mid-day travel
Transfer at L'Enfant Plaza

Example Trip:
Silver Spring to
Reagan National Airport
Weekday mid-day travel
Transfer at Gallery Place



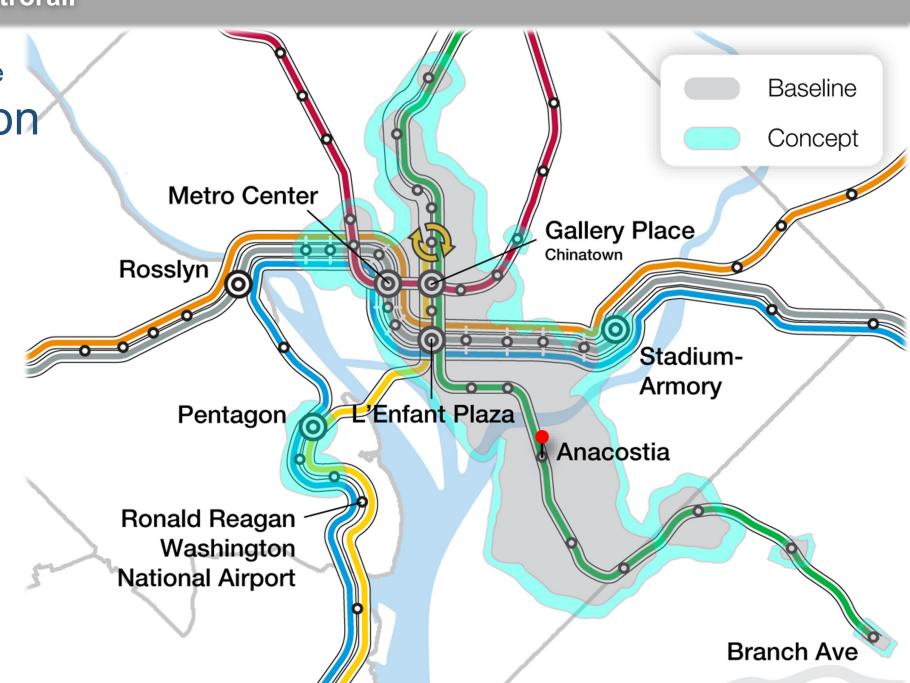
**Destination Access Example** 

**Anacostia Station** 

For a customer starting a short walk from Anacostia Metro Station...

By reducing average wait times for Green Line trains and enabling further time savings with quicker transfers to Yellow or Orange Lines:

Jobs accessible within 30 minutes increase approximately 25%



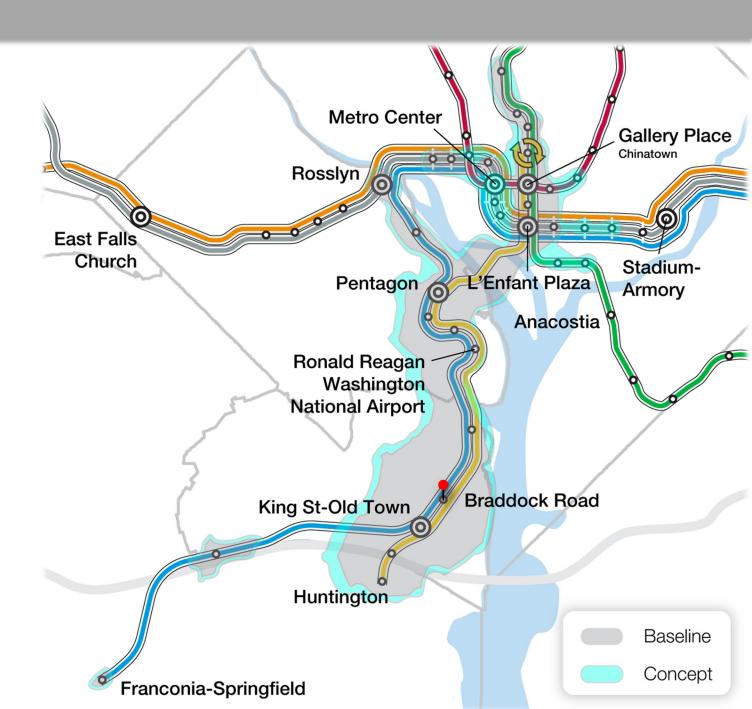
### **Destination Access Example**

### **Braddock Road Station**

For a customer starting at Braddock Road Metro Station...

By reducing average wait times for Yellow Line trains and enabling further time savings with quicker transfers to Green or Orange Lines:

Jobs accessible within 30 minutes increase approximately 15%



# Rail Optimization Summary

Make service more frequent to reduce travel times, expand destination access, and grow ridership

### More frequent all day service

- Core: Trains arrive every 3 to 6 minutes
- Systemwide: Trains arrive every 8 to 12 minutes or better

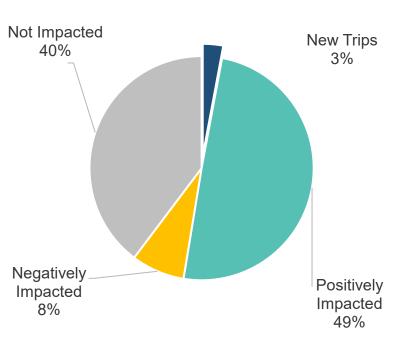
# Running 62% more daily train trips systemwide than today

■ 101% more than in July 2022

Faster trips for customers, less time waiting to transfer

### **Annual Customer Trips**

Baseline: 112.3m Proposal: 115.7m







# Delivering a Better Bus network

Metro is working to make bus service better and more frequent, addressing top customer priorities

### FY2022 to FY2023 FY2024 and beyond FY2024 Launched all day service Designing a new network Incremental changes to improve frequency and that is fast, frequent, improvements • 20 lines every 12 minutes reliable, and easier to access 16 lines every 20 minutes understand Implemented free rail-bus Improving the customer transfers experience with enhanced bus priority and better real-time



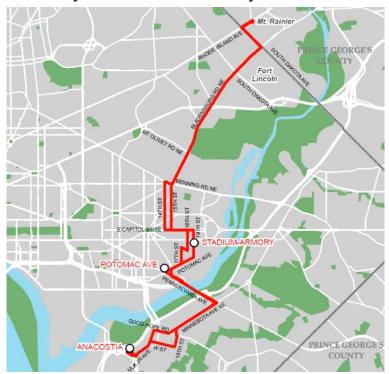
information

## Improve Frequent Bus Service

Grow ridership, expand access, advance equity

### **B2 – District of Columbia**

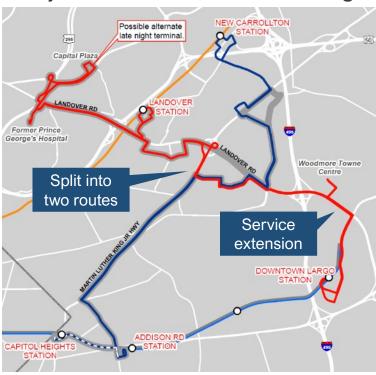
Upgrade busy **Bladensburg Road- Anacostia** line, a top 15 ridership route, to every 12 minutes all day



**Frequency Improvement** 

### A12 - Maryland

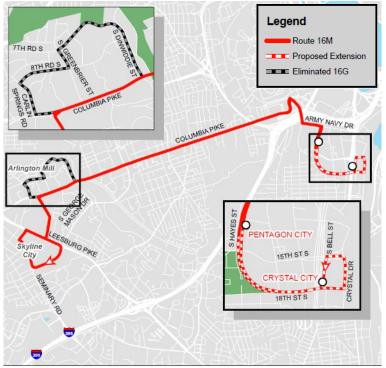
Restructure Martin Luther King Jr. Highway service, extending service every 20 minutes to Downtown Largo



#### Restructure/Extension

### 16M - Virginia

Restructure **Columbia Pike** service, connecting **Skyline** to **Crystal City** with service every 12 minutes all day



Restructure/Extension



## Improve Frequent Bus Service

Grow ridership, expand access, advance equity

### **Annual Impact of Improved Service**

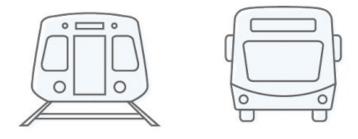
Line	Jurisdiction	Cost (\$M)	Ridership(M)	Revenue (\$M)	Net Budget Impact (\$M)
B2 - Bladensburg Road- Anacostia	DC	\$2.5	0.30	\$0.19	\$2.3
A12 - Martin Luther King Jr. Highway	MD	\$2.0	0.25	\$0.15	\$1.9
16M – Columbia Pike – Crystal City	VA	\$1.0	0.10	\$0.08	\$0.9
Total		\$5.5	0.65	\$0.40	\$5.1



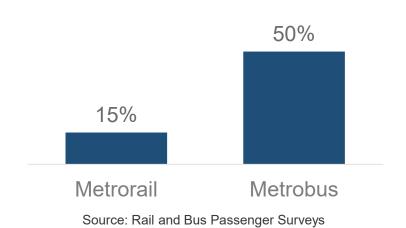
# Implement Regional Low-Income Fare Program Administered by Metro

- Offer low-income customers a 50% discount, matching the discount for senior and disabled customers
- Customers qualify based on enrollment in jurisdictional Supplemental Nutrition Assistance Program (SNAP)
- Offer customers a straightforward sign-up process

Estimated	Estimated	
Ridership	Budget Impact	
Impact (FY2024)	(FY2024)	
1.6 million	-\$4.0 million	



Low Income Share of Ridership, %





# Fare Simplification Proposal

Standardize peak and off-peak fares, align rail and bus base fares, and discount fares for low-income customers

### **Current Fare Structure**



**MetroAccess** fares are twice the fastest comparable fixed-route fare with a maximum of \$6.50 per trip.

### **Proposed Fare Structure**

		Base Fare	Max Fare	Reduced Fare <sup>1</sup>
	Regular	\$2.00 After first 3 miles	\$6.50 s, \$0.40 per mile	\$1.00 to \$3.25
Free Transfers	Late Night <sup>2</sup> and Weekend	\$2.	00	\$1.00
	Bus	\$2.	00	\$1.00

**MetroAccess** fares are twice the fastest comparable fixed-route fare with a maximum of \$6.50 per trip.



<sup>&</sup>lt;sup>1</sup> For senior and disabled customers

<sup>&</sup>lt;sup>2</sup> Late Night fares apply after 9:30pm

<sup>&</sup>lt;sup>1</sup> 50% discount for senior, disabled, and low-income customers

<sup>&</sup>lt;sup>2</sup> Late Night fares apply after 9:30pm

# **Fare Proposal**

Simplify the Metrorail fare structure and offer discounts for low-income customers

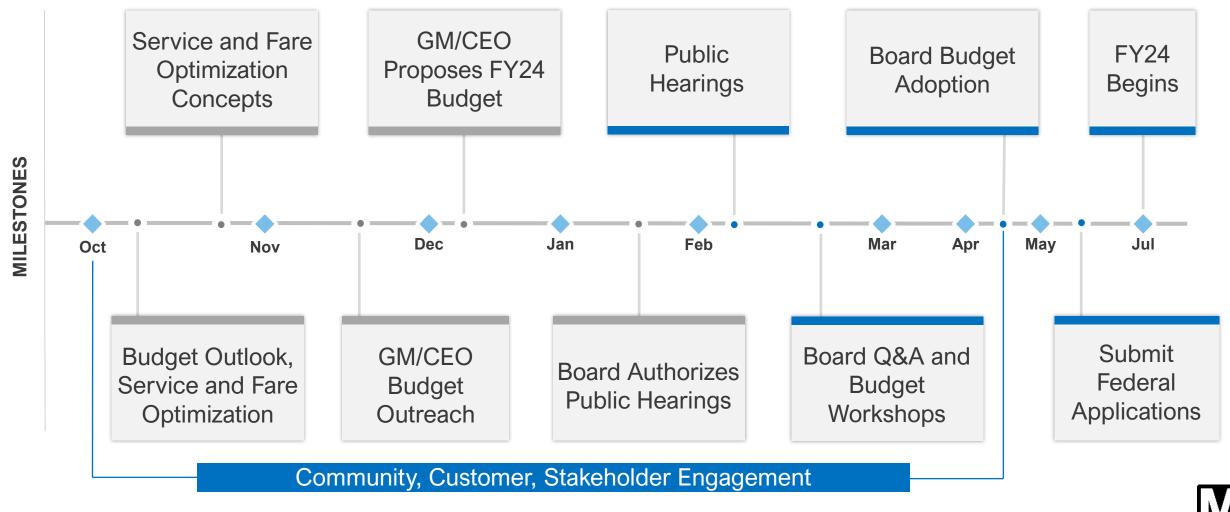
- Proposal advances Metro's Fare Policy Principles
  - Simplifies and standardizes fares for customers
  - Enables offering reduced fares to low-income customers and preserves \$2 bus and late night & weekend rail fares
  - Expected to generate increased revenue and grow ridership

Proposals	Ridership Impact (Millions)	Budget Impact (Millions)
Fare Structure Simplification with Low-Income Fare Program	+1.9	+\$7.1

Metro Fare Policy Principles					
Customer Focused	Simple and Convenient	Equitable	Seamless	Drives Ridership	Generates revenue
<b>~</b>		<b>\</b>		<b>\</b>	



# FY2024 Budget Timeline







### Proposed Service Changes to Improve Frequency and Access

135 Lines

12 Min. Frequency 20 Min. Frequency

20 lines 16 lines

	METRO	PRAIL	(headways in minutes)		
. CL			1,278	Railcars	
	Line	AM/PM Rush	All Day	Late Night	
	RD	5	6	10	
BL OR	GR YL SV	10	12	15	

MEII	ROACCESS				
• •	759 Vehicles				
Vans	Sedans				
532	227				
On-demand paratransit vehicles					

Route	Improve Frequent Bus Service
B2 (DC)	Upgrade busy <b>Bladensburg Road- Anacostia</b> line, a top 15 ridership route, to every 12 minutes all day
A12 (MD)	Restructure Martin Luther King Jr. Highway service, extending service every 20 minutes to Downtown Largo
16M (VA)	Restructure <b>Columbia Pike</b> service, connecting <b>Skyline</b> to <b>Crystal City</b> with service every 12 minutes all day

Line	AM/PM Rush	All Day	Late Night
RD	5	6	10
GR YL	6	6	10
OR	7.5	10	15
BL SV	10	12	15





FY2024 Proposed Budget

# Metrorail Service Frequency Detail

**Peak Headway** Minutes between trains All Day Base Headway\* Minutes between trains

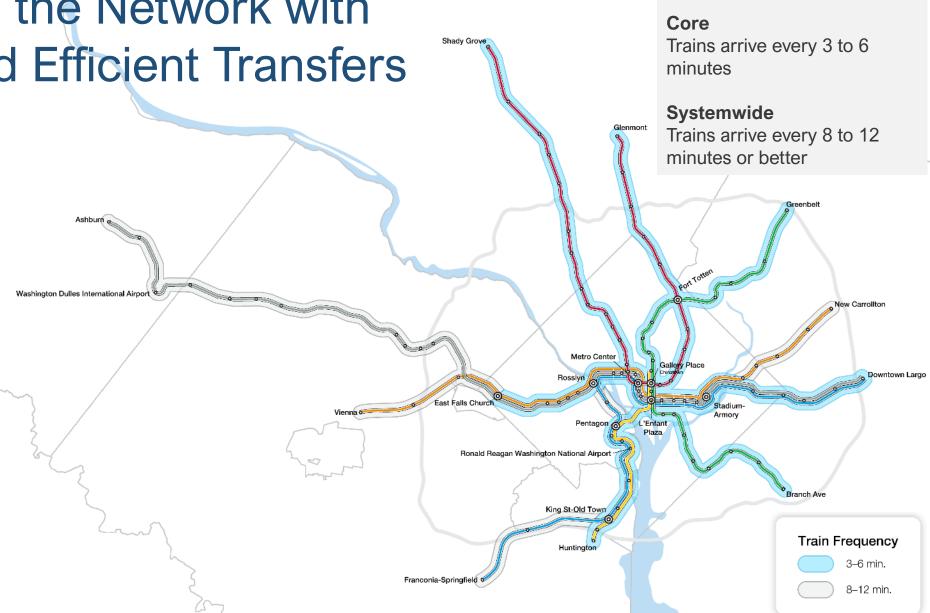
Line	Segment	August**	FY23 Budget	Proposal***	August**	FY23 Budget	Proposal***
RD	Shady Grove to Glenmont	10	5	5	10	6	6
GR YL	Mt. Vernon Sq to L'Enfant Plaza	7.5	5	3	7.5	6	3
GR YL	Greenbelt Terminal****	15	5	6	15	6	6
GR	Branch Avenue Terminal	15	10	6	15	12	6
YL	Huntington Terminal	15	10	6	15	12	6
BL YL	Pentagon to Reagan National Airport	7.5	5	3.75	7.5	6	4
BL OR SV	Rosslyn to Stadium-Armory	5	3.3	3	5	4	3.75
OR SV	East Falls Church to Rosslyn	7.5	5	4.3	7.5	6	5.5
OR	New Carrollton Terminal	15	10	7.5	15	12	10
BL SV	Downtown Largo Terminal	7.5	5	5	7.5	6	6
BL	Franconia Terminal	15	10	10	15	12	12
OR	Vienna Terminal	15	10	7.5	15	12	10
SV	Wiehle (Future Ashburn) Terminal	15	10	10	15	12	12

\*Until 9:30pm, 7 days a week

<sup>\*\*\*</sup>Assumes railcar fleet fully available (including 7000 series) \*\*\*\*Proposal includes all Yellow Line trains terminating at Mt. Vernon Sq; only Green Line trains serving Greenbelt

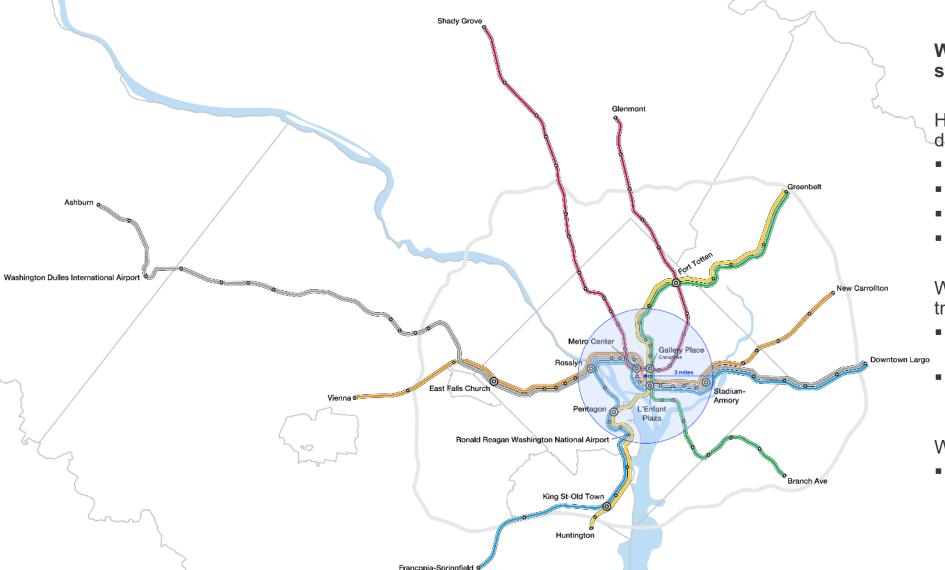
Strengthening the Network with Frequency and Efficient Transfers

 Proposal would increase the share of customer trips with 6 minutes or better service to 74% from 65%



SYSTEM SERVICE CONCEPT

Network concentrates connections in the center



Within a 3-mile radius from the system center:

High concentration of stations, destinations, and customers

- 34 of 97 current stations (35%)
- 60% of station entries and exits
- 10 of the top 10 ridership stations
- 18 of the top 20 ridership stations

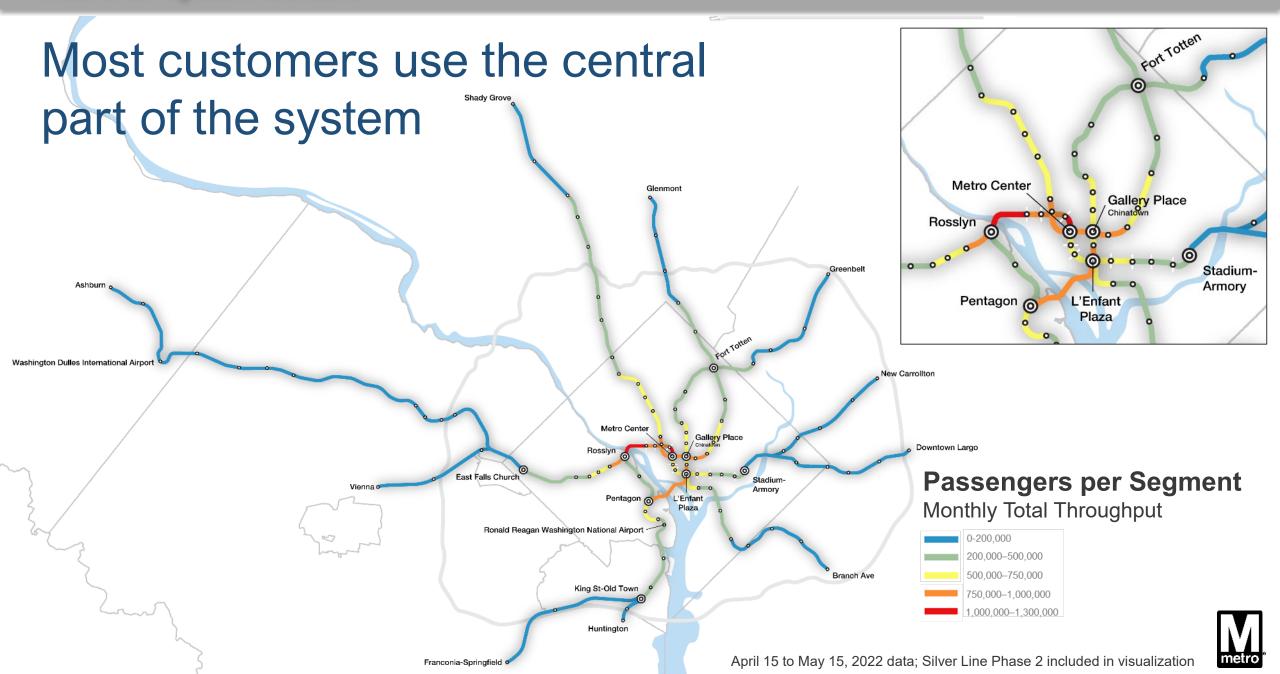
Where customers systemwide are traveling to and from

- 76% of weekday exits before 10 am – where people are headed to
- 75% of weekday entries after 7 pm
   where people are returning from

Where customers transfer

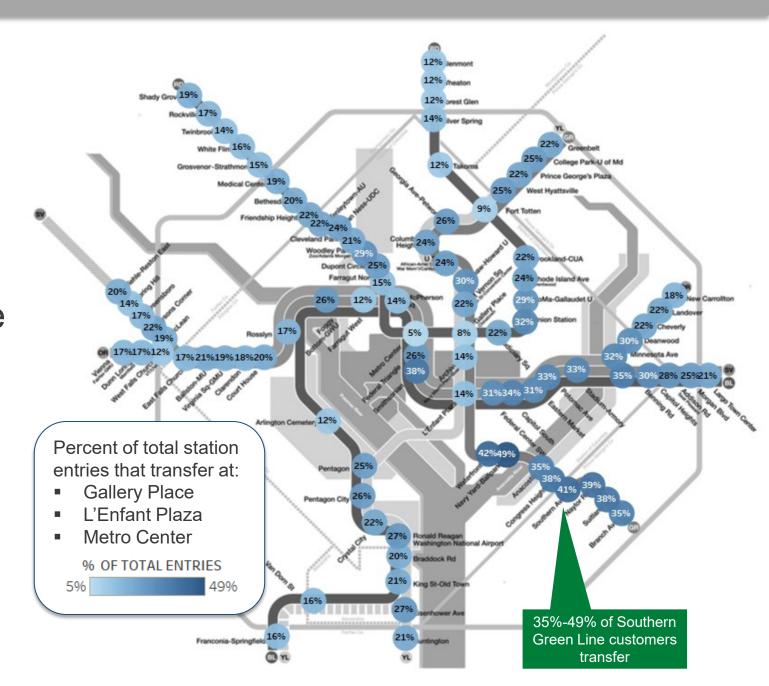
 92% of line transfers with 86% at Metro Center, Gallery Place, and L'Enfant Plaza





# How many customers are transferring?

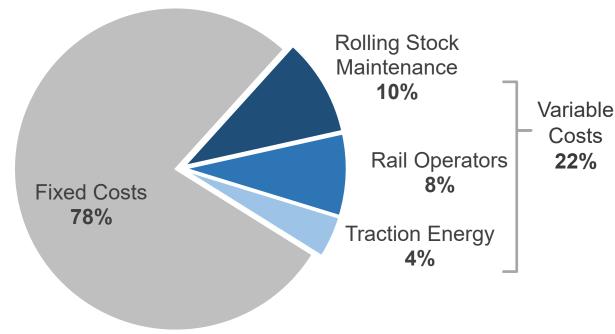
- Approximately 30% of customers transfer during their rail trips
- 86% of those transfers take place at Gallery Place, L'Enfant Plaza, and Metro Center
- For customers entering at non-transfer stations, transfer share ranges from 12% to 49%



# Most Metrorail costs are operations and maintenance of fixed assets or otherwise do not vary with service levels

- Metrorail is a \$100 billion regional system supported by ongoing annual operating and capital expenditures maintaining and renewing assets
- The investment provides potential capacity to deliver service at relatively low marginal cost
  - Both fixed and variable costs are potentially changeable independent of service levels, but only variable costs necessarily scale with the amount of service delivered
  - Some types of service level changes affect fixed costs, including changes to operating hours (affecting the cost of operating stations) or changes above certain thresholds affecting fleet and facility footprint (long-term capacity)

FY2023 Metrorail Costs
Share of \$1.3B Operating Budget

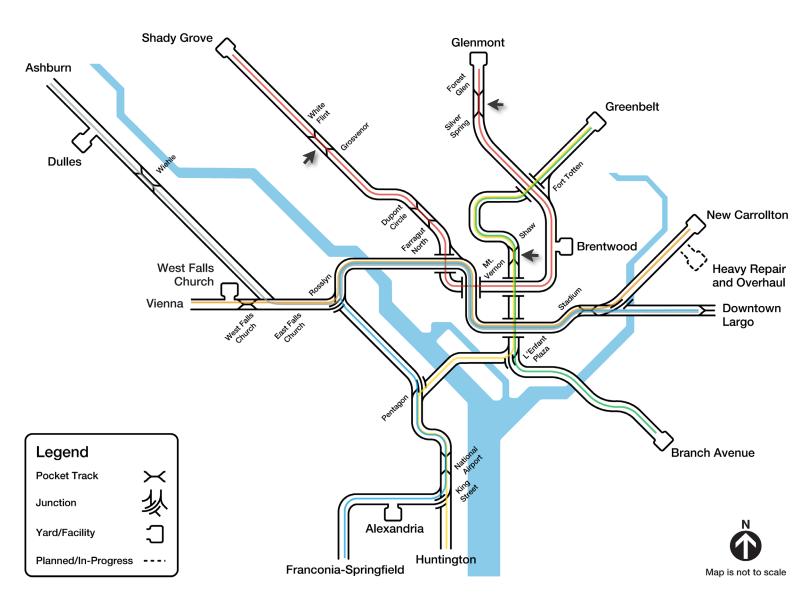


Fixed costs include operation and maintenance of railyards, track, structures, stations, signals, elevators/escalators, fare collection, maintenance equipment and vehicles, police and security, and administrative support.



### Infrastructure & Railcars

- Limited locations to reliably turn trains in service
  - New infrastructure investment could enable more service flexibility beyond FY2024
- With railcar fleet (including 7000 series) fully available, can deploy more trains in service than FY2023 budget baseline



# Fare Optimization Concepts Considered





Focused



**Equitable** 





Convenient Ridership





**FY2024 Concepts** 



Fare increase/decrease: Consider fare level changes



Peak/off-peak: Change or eliminate time of day price difference



**Zone fare**: Establish zone fares to replace mileage charges



Low-income fare: Offer discounts for low-income customers



Parking fees: Reduce fees to increase utilization and ridership



\$1 Bus fare: Reduce standard bus fare to \$1 from \$2



MetroAccess Fare: Consider options to increase predictability

### **Post-FY2024 Concepts**



Fare capping



**Fare integration** 



### Fare Structure Recommendations

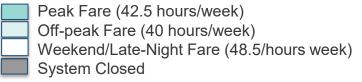
Structural Concept	Recommendation	Rationale
Fare Free	Future consideration	Revenue replacement not feasible for FY2024; requires structural change in funding of transit
Flat Fare	Not recommended for FY2024 implementation; future consideration	High ridership and revenue tradeoffs, equity and Title VI challenges
Zone Fare	Not recommended for FY2024 implementation; future consideration	Continue staff analysis; design complications due to revenue, ridership, and equity considerations relative to benefits/value
Distance Fare Simplification	Eliminate peak/off-peak difference and adopt new distance charge in FY2024	Opportunity to simplify fare structure while encouraging ridership and maintaining revenue; also makes MetroAccess fares more predictable
Reduced Fares for Low-Income Customers	Implement in FY2024	Improves access for most price sensitive customers



# Metrorail Fares by Time Period

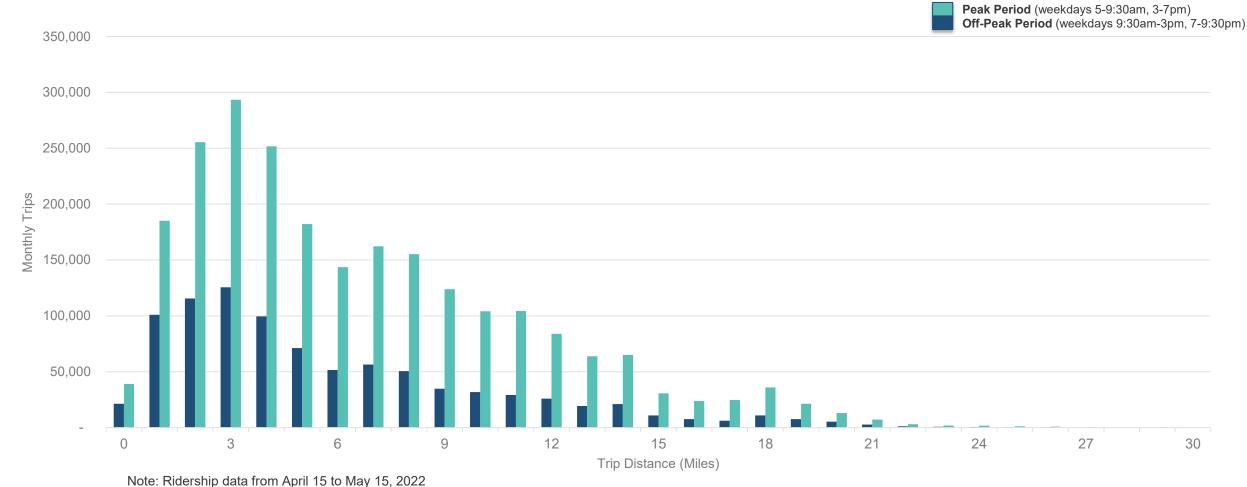
<i></i>	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5am 7am 9:30am	\$2.25-6.00	\$2.25-6.00	\$2.25-6.00	\$2.25-6.00	\$2.25-6.00		
	\$2.00-3.85	\$2.00-3.85	\$2.00-3.85	\$2.00-3.85	\$2.00-3.85		
3pm   7pm	\$2.25-6.00	\$2.25-6.00	\$2.25-6.00 \$2.25-6.0		\$2.25-6.00	\$2.00	\$2.00
9:30pm	\$2.00-3.85	\$2.00-3.85	\$2.00-3.85	\$2.00-3.85	\$2.00-3.85		
12am	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00		
1am							

- Peak Fare Periods
  - 51% of customer trips
  - 62% of fare revenue
  - 32.5% of operating hours
- Off-Peak Fare Periods
  - 20% of customer trips
  - 18% of fare revenue
  - 30.5% of operating hours
- Late Night and Weekend Fare Periods
  - 29% of customer trips
  - 20% of fare revenue
  - 37% of operating hours





# Peak vs. Off-Peak Ridership by Trip Distance





# Simplify Metrorail Fares for Customers

### **Current Fare Structure**

- 1. Higher fares during rush periods when more customers are riding; Regular fare range from \$2.25 to \$6, off-peak range from \$2.00 to \$3.85
- 2. Mileage rates that start after 3 miles and decrease after 6 miles
- 3. Peak rail base fare higher than bus and non-peak rail base fare

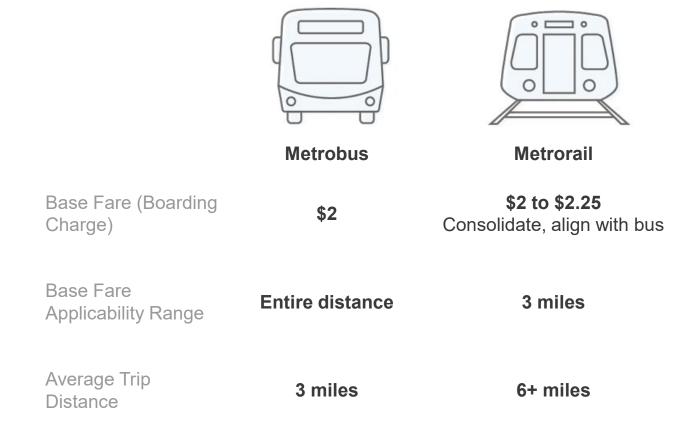
### **Proposed Fare Structure**

- Consolidate weekday peak and off-peak fares
- 2. Standardize the mileage rate
- 3. Match rail and bus base fare



# Bus and Rail Base Fare Integration

- Aligning base bus and rail fares further simplifies the customer experience
- Metrorail's base fare range is equivalent to the average bus trip distance (3 miles)
- Builds off past integration efforts, including free transfers (crediting full fare paid up to \$2)





# Range of options to consolidate rail fare periods

Opportunity to simplify fares while collecting as much or more revenue

- Structures are flexible to different price levels could accommodate a fare increase
- Possibility to offer consistent base charge across rail and bus all week as well as maintain flat night and weekend fares
- Options affect customers differently depending on where and when they travel

Concept	Base Fare	Max Fare	Night/ Weekend Fare	Max / Base Fare Ratio	Mileage Charge		Impact	_	Preliminary Equity Scan
Compressed Range: \$2 to 5	\$2.00	\$5.00	\$2.00	2.5	\$0.40	20%	2.3	-\$1.9	$\checkmark$
Consistent Range: \$2 to 6	\$2.00	\$6.00	\$2.00	3	\$0.40	20%	2.0	\$5.1	$\checkmark$
Increased Range: \$2 to 6.50	\$2.00	\$6.50	\$2.00	3.25	\$0.40	20%	1.9	\$7.1	$\checkmark$
Increased Range: \$2 to 7	\$2.00	\$7.00	\$2.00	3.5	\$0.40	20%	1.8	\$8.6	$\checkmark$
Increased Range: \$2 to 7.50	\$2.00	\$7.50	\$2.00	3.75	\$0.40	20%	1.8	\$9.6	$\checkmark$



# Fare Increase and Fare Simplification Comparison

- Restructuring fares offers advantages over a general fare increase
  - Similar net budget impacts but structural change expected to increase ridership versus ridership loss expected with an across-the-board fare increase
  - Simplifies and standardizes fares for customers
  - Enables offering reduced fares to low-income customers
  - Preserves \$2 bus and late night & weekend rail fares

Fare Concepts Structure with Low-Income Fare	Rail Base Fare	Max			Bus Ridership Impact (Million)	Rail Ridership Impact (Million)	iiipact	Budget Impact (Million)
6% Fare Increase (current structure)	\$2.10	\$6.35	\$2.10	\$2.10	-0.6	-2.0	-2.6	\$7.8
Fare Simplification: \$2 to 6.50	\$2.00	\$6.50	\$2.00	\$2.00	1.2	0.7	1.9	\$7.1

Note: Ridership and budget impacts include low-income fare discount program impact

