

Budget Committee

Reports Item V-A

December 7, 2006

Monthly Financial Report – October 2006



Washington Metropolitan Area Transit Authority Fiscal 2007

Monthly Operating Financial Report Fiscal 2007

October 2006

WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY MONTHLY OPERATING FINANCIAL REPORT Fiscal 2007 October 2006

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OPERATING FINANCIAL PERFORMANCE HIGHLIGHTS



Washington Metropolitan Area Transit Authority October 2006 – Financial Performance Highlights

<u>Summary</u>

The trend of slower-paced ridership growth which began in September continued into October. For the month, Metrorail ridership was 17.9 million, an increase of 2.9 % when compared to last October. Although total ridership was above the total for last year, ridership for the month fell almost 600,000 trips or 3.2 % below budget. Metrobus generated 11.6 million trips, a growth of 3.6 % over the same period last year, but 0.6 % lower than budgeted. For the month, revenues totaled \$54.6 million, \$1.2 million below budget estimates. The largest portion of the unfavorable revenues variance resulted from lower than expected Metrorail passenger fares due to lower than projected ridership. Operating expenses in October totaled \$92.9 million, a negative variance of \$0.6 million.

FINANCIAL SUMMARY October 2006

(in \$1,000s)		Month	1	Year-to-Date				
	Budget	Actual	Favorable	Budget	Actual	Favorable		
			(Unfavorable)			(Unfavorable)		
Revenues	\$55,859	\$54,612	(\$1,247)	\$216,855	\$212,973	(\$3,881)		
Expenses	\$92,295	\$92,896	(\$601)	\$370,370	\$366,178	\$4,192		
Subsidy	\$36,436	\$38,284	(\$1,848)	\$153,515	\$153,205	\$310		

AVERAGE WEEKDAY RIDERSHIP

	Actual Oct 2005	Actual Oct 2006	Budget Oct 2006	% Changes FY07 vs. FY06
Rail	707,900	697,400	719,200	-1.5%
Bus	456,200	451,800	457,300	-1.0%
ADA	4,900	4,900		0.0%
TOTAL	1,169,000	1,154,100		-1.3%

YEAR-TO-DATE TOTAL RIDERSHIP (Includes Weekends and Holidays)

	Actual Oct 2005	Actual Oct 2006	Budget Oct 2006	% Changes FY07 vs. FY06
Rail	69,721,600	70,432,300	72,581,400	1.0%
Bus	44,491,500	45,630,400	45,435,200	2.6%
ADA	454,200	471,200	537,000	3.7%
TOTAL	114,667,300	116,533,900	118,553,600	1.6%



Washington Metropolitan Area Transit Authority October 2006 – Financial Performance Highlights

The negative expense variance of \$0.6 million, combined with lower than expected revenues of \$1.2 million, resulted in an unfavorable jurisdictional subsidy variance of \$1.8 million for October 2006. Higher than expected October expenses in Labor, Insurance/Utilities/Other and Services were partially offset by a favorable variance in Fringe Benefits, but not enough to end the month with a favorable variance in expenses. Through the end of October, the jurisdictional subsidy result was almost exactly as projected.

<u>Ridership</u>

Average weekday Metrorail ridership for October 2006 was 697,400 trips, a decrease of 1.5 % or 10,000 trips when compared with last October, and 3.0 % or 22,000 trips below budget. A large part of the decrease in ridership in October was due to the Columbus Day holiday being counted as a weekday because a weekday level of service was provided on October 9th. This change was approved for Fiscal 2007 and a change from holiday to weekday service levels will occur on four major holidays: Columbus Day, Veterans' Day, Presidents' Day and the Martin Luther King, Jr. Day. Typical ridership this Columbus Day as in previous years was approximately 360,000 trips, significantly below a typical weekday ridership grew about 1.0 % in AM and PM peak periods, a pattern consistent with continued growth in WMATA's core commuter market, but growth that is less vigorous than in previous years. Mid-day and evening ridership growth for the month was stagnant, with mid-day growth at 0.3 % and negative growth in the evening of 0.3 %.

In October, Metrorail average Saturday ridership was 332,600 trips, a 0.4 % increase compared to the same period last year. Average Sunday ridership was 241,800, 1.9 % below last October. The ridership drop on Sunday was partly due to inconsistent rail services on Sundays because of a high level of rail track maintenance activities, as well as a lack of ridership generating special events on the first and third Sundays in October.



Average weekday Metrobus ridership for the month was 452,000 trips, a decrease of 1.0 % when compared with last October. As mentioned above, most of this numerical decrease was due to Columbus Day being counted as a weekday this year. Continuing the trend of the past few months, cash-paying ridership and rail-to-bus transfers grew 2.1 % and 2.8 % respectively, indicating strong feeder bus ridership growth, and confirming the notion that the commuter market is still strong. Weekend bus ridership was also encouraging in October, with average Saturday ridership of 225,570 and average Sunday ridership of 151,000, growth rates of 1.0 and 3.3 %, respectively, when compared to last October.

MetroAccess ridership was estimated at 123,930 completed trips in the month of October. Average weekday MetroAccess trips were estimated at 4,895 and weekend trips at 3,516.

<u>Revenues</u>

For October, total revenue was \$54.6 million, \$1.2 million below the budget for October. A large portion of the unfavorable variance, \$1.4 million, was due to less than anticipated rail passenger revenues largely due to lower than expected ridership. Metrobus passenger revenue had a favorable variance of \$0.1 million, however, nonpassenger revenues ended the month with negative results in all categories except interest revenue.

Total revenue through the end of the first four months of Fiscal 2007 was below projections by almost \$4 million, with the largest negative variances in passenger revenue. Metrorail and MetroAccess passenger revenue for the period fell below projections by \$4.5 million and \$0.2 million, respectively, but was slightly mitigated by a positive variance in bus revenue of \$0.6 million. This resulted in a negative variance for total passenger revenue of \$4.1 million through the end of October. Non-passenger revenues for the period ended with mixed results, with positive variances in fiber optics, interest and joint development revenues, but negative variances in every other account.



Washington Metropolitan Area Transit Authority October 2006 – Financial Performance Highlights

Expenses

As mentioned above, operating expenses for the month of October were over budget by \$0.6 million. For the month, the following categories had budget shortfalls: Labor (-\$0.9M), Services (-\$0.7M), Insurance/Utilities/Other (-\$0.9M). The Fringe Benefits account was under budget by \$1.2 million, mostly as a result of lower than expected claims costs for the Cigna PPO, higher than anticipated vacancy savings, and additional health care savings due to the recent contract settlement with Local 2.

Cost Recovery

For the month, the overall system cost recovery was 59 %, two %age points below budget. On Metrorail, the cost recovery rate was 83 %, exactly as budgeted. The positive revenue variance in Metrobus revenues resulted in a cost recovery for the month of 36 %, one percentage point above the budgeted amount of 35 %.

OPERATING FINANCIAL RESULTS

SUMMARY

Operating Budget

October-06

Dollars in Thousands

		Irrent Year			FISCAL YEAR	Prior Year	CL	Irrent Year		
Actual	Actual	Budget	Variance			Actual	Actual	Budget	Variance	
		Fav	orable/(Unfavora	ble)				Fav	orable/(Unfavorab	ole)
				1	REVENUES:					
\$42,030	\$44,565	\$45,976	(\$1,411)	-3%	Passenger Fares	\$171,227	\$175,359	\$179,424	(\$4,064)	-29
450	505	522	(17)	-3%	D.C. Schools	961	1,089	1,164	(76)	-6
185	185	329	(144)	-44%	Contract Bus	522	496	865	(369)	-439
3,066	3,385	3,480	(95)	-3%	Parking	12,528	13,060	13,200	(140)	-19
2,500	2,750	2,750	0	0%	Advertising	10,000	11,000	11,000	0	09
624	734	602	133	22%	Rent	2,460	2,493	2,407	86	49
635	670	733	(64)	-9%	Fiber Optic	2,952	3,405	2,933	471	169
416	369	336	33	10%	Other	1,438	1,248	1,339	(90)	-79
461	740	381	359	94%	Interest	1,562	1,957	1,523	434	289
856	710	750	(40)	-5%	SCR Funding	3,391	2,866	3,000	(134)	-49
\$51,223	\$54,612	\$55,859	(\$1,247)	-2%	TOTAL REVENUE	\$207,041	\$212,973	\$216,855	(\$3,881)	-29
				(OPERATING EXPENSES:					
\$50,308	\$51,902	\$51,025	(\$877)	-2%	Salary/Wages/OT	\$198,067	\$206,690	\$205,443	(\$1,248)	-19
15,081	16,362	17,577	1,215	7%	Fringe Benefits	62,562	66,967	70,692	3,725	59
8,480	10,382	9,705	(677)	-7%	Services	30,436	35,375	37,920	2,546	79
7,019	6,206	6,141	(64)	-1%	Supplies	24,380	24,673	24,861	188	19
5,760	4,959	5,634	675	12%	Power/Diesel/CNG	22,068	22,629	22,539	(90)	0
3,695	4,810	3,938	(873)	-22%	Insurance/Utilities/Other	15,202	16,745	15,814	(930)	-69
(1,725)	(1,725)	(1,725)	Ó	0%	Reimbursements	(6,900)	(6,900)	(6,900)	Ó	0
\$88,619	\$92,896	\$92,295	(\$601)	-1%	TOTAL EXPENSE	\$345,815	\$366,178	\$370,370	\$4,192	1
\$37,396	\$38,284	\$36,437	(\$1,848)	-5%	OPERATING SUBSIDY	\$138,774	\$153,205	\$153,515	\$310	0
58%	59%	61%			COST RECOVERY RATIO	60%	58%	59%		

YEAR-TO-DATE RESULTS:

MONTHLY RESULTS:

RAIL Operating Budget October-06

Dollars in Thousands

MONTHLY RESULTS:

VE		RESL	II TO

rior Year	Cu	Irrent Year			FISCAL YEAR	Prior Year	Cı	urrent Year		
Actual	Actual	Budget	Variance			Actual	Actual	Budget	Variance	
•		Favo	orable/(Unfavorabl	le)					/orable/(Unfavoral	ole)
					REVENUES:					
\$33,133	\$34,997	\$36,444	(\$1,447)	-4%	Passenger Fares	\$134,941	\$137,829	\$142,319	(\$4,489)	-3%
113	194	212	(18)	-9%	D.C. Schools	248	450	496	(46)	-9%
3,066	3,385	3,480	(95)	-3%	Parking	12,528	13,060	13,200	(140)	-1%
750	828	835	(7)	-1%	Advertising	3,000	3,311	3,340	(29)	-1%
624	734	602	133	22%	Rent	2,460	2,493	2,407	86	4%
635	670	733	(64)	-9%	Fiber Optic	2,952	3,405	2,933	471	16%
196	163	175	(12)	-7%	Other	759	599	697	(98)	-14%
194	(327)	138	(464)	#####	Interest	674	(136)	550	(687)	####
705	594	601	(7)	-1%	SCR Funding	2,786	2,390	2,404	(14)	-1%
\$39,416	\$41,238	\$43,220	(\$1,982)	-5%	TOTAL REVENUE	\$160,348	\$163,400	\$168,346	(\$4,946)	-3%
					OPERATING EXPENSES:					
\$29,084	\$29,502	\$29,122	(\$379)	-1%	Salary/Wages/OT	\$114,431	\$122,481	\$117,529	(\$4,952)	-4%
9,484	9,378	9,984	606	6%	Fringe Benefits	37,589	39,770	40,215	445	1%
2,974	2,559	3,593	1,034	29%	Services	10,722	10,033	14,050	4,017	29%
4,113	2,894	3,218	324	10%	Supplies	12,727	12,402	13,211	809	6%
3,142	1,966	3,340	1,374	41%	Power/Diesel/CNG	11,172	12,205	13,408	1,203	9%
2,686	3,531	2,899	(632)	-22%	Insurance/Utilities/Other	11,257	12,845	11,677	(1,167)	-10%
(225)	(225)	(225)	Û Û	0%	Reimbursements	(900)	(900)	(900)	0	0%
\$51,258	\$49,606	\$51,933	\$2,327	4%	TOTAL EXPENSE	\$196,998	\$208,836	\$209,190	\$354	0%
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\$11,842	\$8,368	\$8,713	\$345	4%	OPERATING SUBSIDY	\$36,650	\$45,436	\$40,844	(\$4,592)	-11%
77%	83%	83%			COST RECOVERY RATIO	81%	78%	80%		
	<u> </u>		\$345	4%		`, ,			(\$4,:	<u>592)</u>

METROBUS

Operating Budget

October-06

					Dollars in Thousands					
	MONTHLY RES	ULTS:					YEAR-TO-DATE	RESULTS:		
rior Year	C	Current Year FISCAL YEAR		FISCAL YEAR	Prior Year	Current Year				
Actual	Actual	Budget	Variance			Actual	Actual	Budget	Variance	
		Fav	vorable/(Unfavo	able)				Fav	orable/(Unfavoral	ble)
				I	REVENUES:					
\$8,656	\$9,351	\$9,226	\$125	1%	Passenger Fares	\$35,302	\$36,572	\$35,932	\$640	2
337	311	310	1	0%	D.C. Schools	714	639	668	(30)	-4
185	185	329	(144)	-44%	Contract Bus	522	496	865	(369)	-43
1,750	1,922	1,915	7	0%	Advertising	7,000	7,689	7,660	29	00
219	206	161	45	28%	Other	679	650	641	8	19
267	1,066	243	823	338%	Interest	887	2,094	973	1,120	1159
130	116	149	(33)	-22%	SCR Funding	521	476	596	(120)	-20
\$11,545	\$13,157	\$12,333	\$824	7%	TOTAL REVENUE	\$45,625	\$48,615	\$47,336	\$1,279	3
					OPERATING EXPENSES:					
\$21,190	\$22,377	\$21,789	(\$588)	-3%	Salary/Wages/OT	\$83,500	\$84,111	\$87,462	\$3,351	4
5,590	6,978	7,557	579	8%	Fringe Benefits	24,936	27,166	30,332	3,167	10
1,384	869	1,502	634	42%	Services	4,427	4,671	5,752	1,081	19
2,905	3,310	2,920	(390)	-13%	Supplies	11,648	12,306	11,638	(668)	-6
2,618	2,993	2,294	(699)	-30%	Power/Diesel/CNG	10,896	10,424	9,132	(1,292)	-14
1,003	1,224	987	(236)	-24%	Insurance/Utilities/Other	3,839	3,702	3,933	230	6
(1,500)	(1,500)	(1,500)	0	0%	Reimbursements	(6,000)	(6,000)	(6,000)	0	0
\$33,190	\$36,250	\$35,549	(\$701)	-2%	TOTAL EXPENSE	\$133,245	\$136,381	\$142,249	\$5,868	4
\$21,646	\$23,093	\$23,215	\$123	1%	OPERATING SUBSIDY	\$87,620	\$87,766	\$94,913	\$7,147	8

33%

35% 36% 35% COST RECOVERY RATIO 34% 36%

REGIONAL BUS

OPERATING BUDGET

Operating Budget

Dollars in Thousands

Dollars in Thousands

	MONTHLY RI	ESULTS:			Donars in Thousands		YEAR-TO-DATE	RESULTS:		
Prior Year	Ci	urrent Year			FISCAL YEAR	Prior Year	C	urrent Year		
Actual	Actual	Budget	Variance			Actual	Actual	Budget	Variance	
		Fav	orable/(Unfavora	,					Favorable/(Unfavora	able)
				-	REVENUES:					
\$7,136	\$7,901	\$7,795	\$106	1%	Passenger Fares	\$29,264	\$30,901	\$30,361	\$541	2%
337	311	310	1	0%	D.C. Schools	714	639	668	(30)	-4%
185	185	329	(144)	-44%	Contract Bus	522	496	865	(369)	-43%
1,750	1,922	1,915	7	0%	Advertising	7,000	7,689	7,660	29	0%
219	206	161	45	28%	Other	679	650	641	8	1%
267	1,066	243	823	338%	Interest	887	2,094	973	1,120	115%
130	116	149	(33)	-22%	SCR Funding	521	476	596	(120)	-20%
\$10,025	\$11,707	\$10,903	\$805	7%	TOTAL REVENUE	\$39,587	\$42,944	\$41,764	\$1,180	3%
					OPERATING EXPENSES:					
\$18,500	\$18,678	\$18,187	(\$491)	-3%	Salary/Wages/OT	\$72,567	\$70,205	\$73,002	\$2,797	4%
5,319	5,824	6,307	483	8%	Fringe Benefits	23.110	22,674	25,317	2,643	10%
1,279	725	1,254	529	42%	Services	4,279	3,899	4,801	902	19%
2,568	2,763	2,437	(326)	-13%	Supplies	10,323	10,272	9,714	(557)	-6%
2,170	2,498	1,914	(583)	-30%	Power/Diesel/CNG	9,257	8,701	7,622	(1,079)	-14%
1,003	1,224	987	(236)	-24%	Insurance/Utilities/Other	3,839	3,702	3,933	230	6%
(1,500)	(1,500)	(1,500)	Ó	0%	Reimbursements	(6,000)	(6,000)	(6,000)	0	0%
\$29,339	\$30,211	\$29,587	(\$625)	-2%	TOTAL EXPENSE	\$117,375	\$113,453	\$118,389	\$4,936	4%
\$19,314	\$18,504	\$18,684	\$180	1%	OPERATING SUBSIDY	\$77,789	\$70,509	\$76,625	\$6,116	8%
34%	39%	37%			COST RECOVERY RATIO	34%	38%	35%		

NON-REGIONAL BUS

Operating Budget October-06

Dollars in Thousands

					Dollars in Thousands					
	MONTHLY R	ESULTS:					YEAR-TO-DATE	RESULTS:		
Prior Year	C	urrent Year			FISCAL YEAR	Prior Year	Cu			
Actual	Actual	Budget	Variance			Actual	Actual	Budget	Variance	
		Fav	vorable/(Unfavora	able)		· · · · · ·		F	avorable/(Unfavorabl	le)
					REVENUES:					
\$1,520	\$1,450	\$1,430	\$19	1%	Passenger Fares	\$6,038	\$5,670	\$5,571	\$99	2%
\$1,520	\$1,450	\$1,430	\$19	1%	TOTAL REVENUE	\$6,038	\$5,670	\$5,571	\$99	2%
					OPERATING EXPENSES:					
\$2,690	\$3,700	\$3,602	(\$97)	-3%	Salary/Wages/OT	\$10,933	\$13,906	\$14,460	\$554	4%
271	1,154	1,249	96	8%	Fringe Benefits	1,826	4,491	5,015	524	10%
105	144	248	105	42%	Services	148	772	951	179	19%
338	547	483	(65)	-13%	Supplies	1,325	2,035	1,924	(110)	-6%
448	495	379	(116)	-30%	Power/Diesel/CNG	1,638	1,723	1,510	(214)	-14%
0	0	0	0		Insurance/Utilities/Other	0	0	0	0	
\$3,852	\$6,039	\$5,962	(\$77)	-1%	TOTAL EXPENSE	\$15,870	\$22,928	\$23,860	\$932	4%
\$2,332	\$4,589	\$4,532	(\$58)	-1%	OPERATING SUBSIDY	\$9,832	\$17,257	\$18,289	\$1,031	6%

PARATRANSIT

Operating Budget

October-06

YEAR-TO-DATE RESULTS:

Dollars in Thousands

MONTHLY RESULTS:

Prior Year	C	urrent Year			FISCAL YEAR	Prior Year	Current Year			
Actual	Actual	Budget	Variance			Actual	Actual	Budget	Variance	
		Fav	orable/(Unfavoral	ble)				Fav	vorable/(Unfavorab	ole)
				I	REVENUES:					
\$241	\$216	\$305	(\$89)	-29%	Passenger Fares	\$983	\$958	\$1,173	(\$215)	-189
\$262	\$216	\$305	(\$89)	-29%	TOTAL REVENUE	\$1,068	\$958	\$1,173	(\$215)	-189
				(OPERATING EXPENSES:					
\$34	\$23	\$113	\$91	80%	Salary/Wages/OT	\$136	\$99	\$452	\$353	78%
7	6	36	30	84%	Fringe Benefits	37	30	145	114	799
4,123	6,954	4,610	(2,344)	-51%	Services	15,288	20,670	18,119	(2,551)	-149
1	2	3	2	48%	Supplies	4	5	12	8	639
6	56	51	(4)	-9%	Insurance/Utilities/Other	107	197	203	6	39
\$4,171	\$7,040	\$4,814	(\$2,226)	-46%	TOTAL EXPENSE	\$15,572	\$21,001	\$18,931	(\$2,070)	-119
\$3,909	\$6,824	\$4,508	(\$2,316)	-51%	OPERATING SUBSIDY	\$14,504	\$20,042	\$17,758	(\$2,285)	-13%

RIDERSHIP AND REVENUE TRENDS



















