

#### Finance, Administration and Oversight Committee

Information Item II-A

September 27, 2007

Detailed Review of FY09 Operating Budget Forecast Revenues and Expenses

#### Washington Metropolitan Area Transportation Authority Board Action/Information Summary

<ul><li>☐ Action</li><li>➢ Information</li><li>MEAD Nun</li></ul>	nber: Resolution: $\Box$ Yes $\boxtimes$ No
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#### PURPOSE

To present the Board of Directors with a detailed review of the FY09 Operating budget forecast of revenues and expenses.

#### DESCRIPTION

The FY09 budget forecast projects a net funding need of \$109 million. This is based on an additional \$81 million to provide the same level of service, the loss of \$40 million in one-time-only funding, minimal added service of \$20 million, and the assumption of 6.5 percent or \$33 million in subsidy growth.

#### NEXT STEPS

To proceed, the Board of Directors will review and consider a fare policy and public hearings on fares.

## **Detailed Review of FY09 Operating Budget Forecast Revenues and Expenses**

Presented to the Board of Directors:

Finance, Administration and Oversight Committee

September 27, 2007







## **Forecast Summary**

	FY08	_ FY09	
\$ Millions	Budget	Forecast	
<b>Operating Revenue</b>	\$654	\$661	\$8 1% Revenue Increase
<b>Operating Expense</b>	\$1,194	\$1,283	\$89 7% Expense Increase
1-Time-Funding	(\$40)		
Net Expense	\$1,154		\$89 less \$8 = \$81 million
Subsidy	\$500		needed funding increase

#### Key Forecast Assumptions:

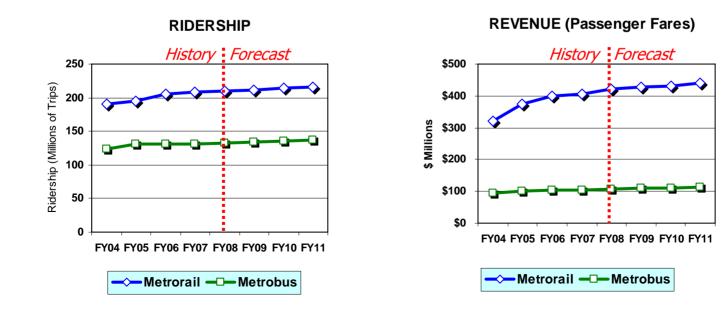
- No fare increase
- No change in bus and rail service levels from FY08
- Continuation of all existing revenue streams and operating expenses from FY08



#### **Budget Forecast – Revenue**

**Ridership and Revenue from Passenger Fares:** 

- Bus and rail ridership growth continues 1% Rail growth last year, slower than prior years Bus growth consistently near 1%
- Each 1% rail growth is \$4 million revenue
- Each 1% bus growth is \$1 million revenue



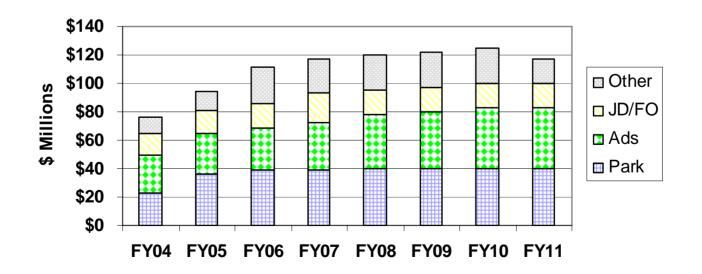
Page 5 of 37



#### **Budget Forecast – Revenue**

Non-Passenger Revenue:

- Parking dollars limited by number of spaces
- Advertising dollars tied to multi year contract
- Joint Development & Fiber Optics react to market forces
- All other



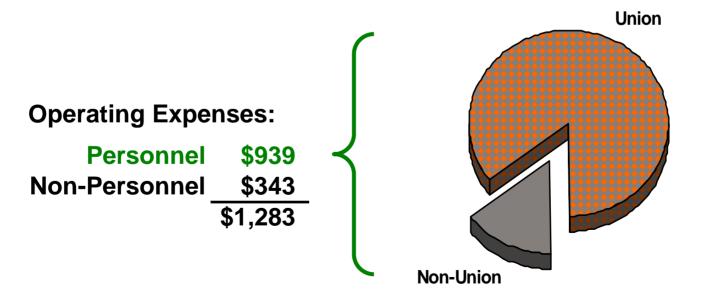
**Non-Passenger Revenue** 



### **Budget Forecast - Expenses**

**Personnel Expense:** 

- 85% of the workforce is unionized
- All union contracts are open for negotiation during this forecast period

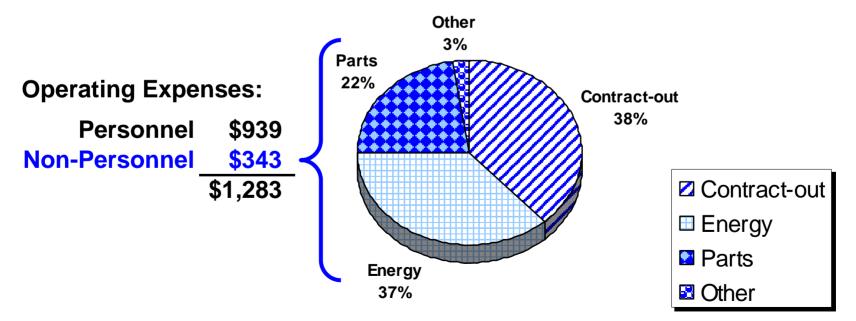




### **Budget Forecast - Expenses**

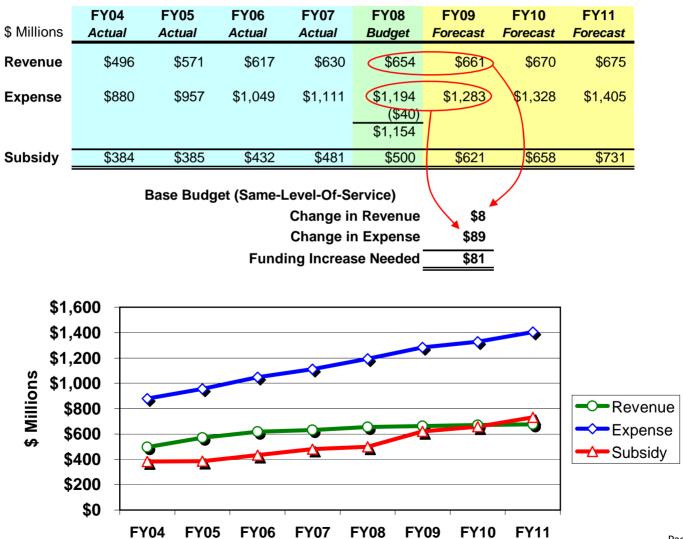
**Non-Personnel Expense:** 

- Contract out for complex, technical, specialized services
- High cost for energy (electricity, diesel, natural gas)
- High cost for parts (engines, transmissions, track equipment)



### **Forecast Summary**

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## **Funding Needed**

Same-Level-of-Services	<mark>\$81</mark>
One-Time-Only in FY08	<b>\$40</b>
Base Budget Subtotal	\$121
Fund Added Service	<del>\$</del> 41
Minimal Added Service	<b>\$20</b>
Fund the Reserve	<del>\$12</del>
Pay Debt Service with Fares	<del>\$12</del>
Funding Needed	\$141
Assume 6.5% Subsidy Growth	\$33



# Appendix



### **Revenue Summary**

	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11
\$ Millions	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
1. Metrorail Passenger Revenue	\$322.3	\$373.3	\$398.5	\$404.8	\$422.5	\$426.7	\$430.9	\$435.3
2. Metrobus Passenger Revenue	\$94.9	\$100.6	\$103.9	\$104.6	\$108.4	\$109.5	\$110.6	\$111.7
3. MetroAccess Passenger Revenue	\$2.4	\$2.8	\$3.0	\$3.0	\$3.4	\$3.6	\$3.9	\$4.2
Total Passenger Revenue	\$419.6	\$476.8	\$505.4	\$512.4	\$534.3	\$539.8	\$545.5	\$557.2
4. Advertising	\$26.0	\$29.0	\$30.0	\$33.0	\$38.0	\$40.0	\$43.0	\$43.0
5. Parking	\$23.1	\$35.7	\$38.6	\$39.2	\$40.0	\$40.0	\$40.0	\$40.0
6. Joint Development	\$6.4	\$7.6	\$7.8	\$10.5	\$7.2	\$7.2	\$7.2	\$7.2
7. Fiber Optics	\$9.4	\$8.9	\$9.3	\$10.3	\$9.8	\$9.8	\$9.8	\$9.8
8. School Fares	\$4.3	\$4.3	\$4.7	\$4.6	\$5.0	\$5.0	\$5.0	\$5.0
9. Charter Bus	\$2.2	\$2.1	\$2.0	\$1.7	\$2.0	\$2.0	\$2.0	\$2.0
10. Interest	\$0.4	\$1.8	\$4.2	\$4.5	\$4.6	\$4.6	\$4.6	\$4.6
11. Other	\$4.6	\$5.0	\$4.3	\$4.8	\$4.0	\$4.0	\$4.0	\$4.0
12. SafeCleanReliable - 1			\$9.0	\$7.0	\$7.0	\$7.0	\$7.0	
SafeCleanReliable - 2			\$1.4	\$1.8	\$2.0	\$2.0	\$2.0	\$2.0
Non-Passenger Revenue	\$76.3	\$94.5	\$111.4	\$117.4	\$119.6	\$121.6	\$124.6	\$117.6
Total Revenue	\$495.9	\$571.3	\$616.8	\$629.8	\$653.9	\$661.4	\$670.1	\$674.7



## 1. Metrorail Passenger Revenue

	<b>FY04</b>	<b>FY05</b>	<b>FY06</b>	<b>FY07</b>	<b>FY08</b>	<b>FY09</b>
	Actual	Actual	Actual	Actual	Budget	Forecast
Metrorail Passenger Revenue \$ Millions	\$322.27	\$373.33	\$398.55	\$404.84	\$422.46	\$426.68
Annual Change \$		51.06	25.22	6.29	17.62	4.22
Annual Change %		15.20%	6.52%	1.53%	4.21%	0.97%
Metrorail Ridership Millions - Linked Trips	189.99	195.19	205.60	207.91	209.72	211.82
Annual Change #		5.20	10.42	2.30	1.81	2.10
Annual Change %		2.7%	5.3%	1.1%	0.9%	1.0%
Rail Average Fare	\$1.77	\$1.98	\$2.00	\$2.01	\$2.08	\$2.08

- Ridership growth slowed to 1% in FY07
- Forecast assumes continued 1% growth
- Each 1% growth in ridership = \$4 million revenue



## 2. Metrobus Passenger Revenue

		<b>FY04</b> Actual	<b>FY05</b> Actual	<b>FY06</b> Actual	<b>FY07</b> Actual	<b>FY08</b> Budget	<b>FY09</b> Forecast	FY10 Forecast	FY11 Forecast
Metrobus F \$ Millions	Passenger Revenue	\$94.9	\$100.6	\$103.9	\$104.6	\$108.4	\$109.5	\$110.6	<b>\$111.7</b>
ψ Winions	Annual Change \$ Annual Change %		\$5.7 7.0%	\$3.3 3.7%	\$0.8 0.8%	\$3.8 4.2%	\$1.1 1.1%	\$1.1 1.1%	\$1.1 1.1%
	Bus Ridership Millions - Unlinked Trips	\$124.1	\$130.4	\$131.1	\$131.5	\$132.8	\$134.1	\$135.4	<mark>\$136.8</mark>
	Annual Change # Annual Change %		6.3 5.1%	0.7 0.6%	0.4 0.3%	1.3 1.0%	1.3 1.0%	1.3 1.0%	1.4 1.0%
	Bus Average Fare	\$0.66	\$0.67	\$0.69	\$0.69	\$0.71	\$0.72	\$0.72	\$0.72

- Ridership growth has remained near 1% each year
- Forecast assumes continued 1% growth
- Each 1% growth in ridership = \$1 million revenue



### 3. MetroAccess Passenger Revenue

	<b>FY04</b> Actual	FY05 Actual	<b>FY06</b> Actual	FY07 Actual	<b>FY08</b> Budget	<b>FY09</b> Forecast	FY10 Forecast	FY11 Forecast
MetroAccess Passenger Revenue	\$2.4	\$2.8	\$3.0	\$3.0	\$3.4	\$3.6	\$3.9	\$4.2
\$ Millions Annual C Annual C	• ·	\$0.5 19%	\$0.2 6%	(\$0.0) -1%	\$0.5 15%	\$0.2 7%	\$0.3 7%	\$0.3 7%
MetroAccess ridership Millions of Trips Completed	1.1	1.3	1.4	1.6	1.6	1.7	1.8	1.9
Annual Change # Annual Change %		0.1 13%	0.1 8%	0.3 22%	(0.1) -6%	0.1 7%	0.1 7%	0.1 7%
MetroAccess Average Fare	\$ 2.13	\$ 2.25 \$	2.21	\$ 1.79	\$ 2.19	\$ 2.19	\$ 2.19	\$ 2.19

- Prior year growth rates of 15% 18% have slowed
- Forecast assumes continued 7% growth/year



## 4. Advertising Revenue

\$ Millions	<b>FY04</b>	FY05	<b>FY06</b>	<b>FY07</b>	FY08	<b>FY09</b>	FY10	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Advertising Revenue	\$26.0	\$29.0	\$30.0	\$33.0	\$38.0	\$40.0	\$43.0	\$43.0
Annual Change \$		\$3.0	\$1.0	\$3.0	\$5.0	\$2.0	\$3.0	\$0.0
Annual Change 9		12%	3%	10%	15%	5%	8%	0%

- FY08 includes \$2 million contractual increase plus
  \$3 million increase for expanded inventory of ad space
- Advertising revenue is guaranteed by contract through FY10 No assumptions are made about FY11 possible changes



# 5. Parking Revenue

\$ Millions	<b>FY04</b>	FY05	FY06	<b>FY07</b>	FY08	<b>FY09</b>	<b>FY10</b>	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Parking Revenue	\$23.1	\$35.7	\$38.6	\$39.2	\$40.0	\$40.0	\$40.0	\$40.0
Annual Change \$		\$12.7	\$2.8	\$0.6	\$0.8	\$0.0	\$0.0	\$0.0
Annual Change %		55%	8%	2%	2%	0%	0%	0%

- Parking facilities are generally at capacity
- 58,186 parking spaces
- Parking fees range from \$2.50 to \$4.00 Most spaces are priced at \$3.50 or \$4.00



## 6. Joint Development Revenue

	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11
\$ Milions	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Joint Development	\$6.4	\$7.6	\$7.8	\$10.5	\$7.2	\$7.2	\$7.2	\$7.2
Annual Change \$		\$1.2	\$0.2	\$2.7	(\$3.3)	\$0.0	\$0.0	\$0.0

- Revenue stream includes Joint Development revenue, plus building/property leases as well as building permits
- Revenue also obtained from percentage rents (a percentage of gross revenue over a base amount)
- In FY07, Metro received an unexpected additional \$2 million because the owners of the office building in Bethesda refinanced the project



## 7. Fiber Optics Revenue

\$ Millions	<b>FY04</b>	FY05	<b>FY06</b>	FY07	FY08	<b>FY09</b>	<b>FY10</b>	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Fiber Optics	\$9.4	\$8.9	\$9.3	\$10.3	\$9.8	\$9.8	\$9.8	<b>\$9.8</b>
Annual Change \$		(\$0.5)	\$0.4	\$1.0	(\$0.5)	\$0.0	\$0.0	\$0.0
Annual Change %		-6%	5%	11%	-5%	0%	0%	0%

- Metro currently has 13 existing licenses for fiber optics within the Metrorail system
- Revenues are approximately \$9.8 million annually
- Metro receives dark fiber for its own use under most of these licenses



## 8. DC School Revenue

\$ Millions	<b>FY04</b>	<b>FY05</b>	<b>FY06</b>	<b>FY07</b>	<b>FY08</b>	<b>FY09</b>	<b>FY10</b>	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
DC Schools	\$4.3	\$4.3	\$4.7	\$4.6	\$5.0	\$5.0	\$5.0	\$5.0
Annual Change \$		\$0.1	\$0.4	(\$0.1)	<b>\$0.4</b>	\$0.0	\$0.0	\$0.0
Annual Change %		2%	9%	-2%	8%	0%	0%	0%

- D.C. government provides a subsidy to Metro for students on the bus and rail systems using subsidized student farecards, tokens and SmartStudent passes
- The subsidy is based on the difference between the amount paid by the student and the calculated average full fare for passenger trips made within the District, by District of Columbia residents



## 9. Charter Bus Revenue

\$ Millions	<b>FY04</b>	FY05	<b>FY06</b>	<b>FY07</b>	<b>FY08</b>	<b>FY09</b>	<b>FY10</b>	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Charter Bus	\$2.2	\$2.1	\$2.0	\$1.7	\$2.0	\$2.0	\$2.0	\$2.0
Annual Ch	•	(\$0.1)	(\$0.1)	(\$0.3)	\$0.3	\$0.0	\$0.0	\$0.0
Annual Cha		-2%	-2%	-15%	15%	0%	0%	0%

- Annual Contract/Charter revenue is generated by recurring contracts from three sources: the Washington Redskins, Andrews Air Show, and the Annual Bay Bridge Walk
- In addition, Metro has a steady stream of small scale charters, including school and sightseeing trips
- Metro also provides charter services for events at Wolftrap
- Charter services are also available for special events, like the WWII Memorial dedication services



## 10. Interest Revenue

\$ Millions	<b>FY04</b>	FY05	<b>FY06</b>	<b>FY07</b>	<b>FY08</b>	<b>FY09</b>	<b>FY10</b>	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Interest Revenue	\$0.4	\$1.8	\$4.2	\$4.5	\$4.6	\$4.6	\$4.6	\$4.6
Annual Cha	•	\$1.4	\$2.4	\$0.3	<b>\$0.0</b>	\$0.0	\$0.0	\$0.0
Annual Cha		319%	131%	7%	1%	0%	0%	0%

- All investments in operating budget are short-term
- Interest earnings could decline in the future if the Federal Reserve continues reducing interest rates



## 11. Other Revenue

\$ Millions	<b>FY04</b>	FY05	<b>FY06</b>	<b>FY07</b>	FY08	<b>FY09</b>	FY10	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Other Revenue	\$4.6	\$5.0	\$4.3	\$4.8	\$4.0	\$4.0	\$4.0	\$4.0
Annual Cha	•	\$0.4	(\$0.7)	\$0.4	(\$0.8)	\$0.0	\$0.0	\$0.0
Annual Cha		9%	-14%	10%	-16%	0%	0%	0%

- Includes 7 categories of revenue:
  - Employee Parking
  - Bicycle Locker
  - Telephone Revenue
  - Vending Machines
  - Cellular Telephones
  - Subrogation Collection
  - Miscellaneous Other



## 12. Safe Clean Reliable Revenue

\$ Millions	<b>FY04</b> Actual	<b>FY05</b> Actual	<b>FY06</b> Actual	<b>FY07</b> Actual	<b>FY08</b> Budget	<b>FY09</b> Forecast	FY10 Forecast	FY11 Forecast
Safe Clean Reliable	n/a	n/a	\$10.4	\$8.8	\$9.0	\$9.0	\$9.0	\$2.0
Annual Cha Annual Cha	-			(\$1.7) -16%	\$0.2 3%	\$0.0 0%	\$0.0 0%	(\$7.0) -78%

Program began with FY06 budget Funding Sources:

- Unencumbered TITF revenue contributes \$7 million/year Funding stream will be depleted by FY11
- Additional \$2 million/year generated from ATM program, tunnel advertising program and other advertising initiatives



## 12. Revenue Summary

\$ Millions	<b>FY04</b> Actual	<b>FY05</b> Actual	<b>FY06</b> Actual	FY07 Actual	FY08 Budget	<b>FY09</b> Forecast	<b>FY10</b> Forecast	FY11 Forecast
Total Revenue	\$495.9	\$571.3	\$616.8	\$629.8	\$653.9	\$661.4	\$670.1	\$674.7
Annual Cha Annual Cha	ange \$	\$75 15%	\$46 8%	\$13 2%	\$24 4%	\$8	<b>\$9</b> 1%	\$5 1%

Forecast Generates \$8 million revenue increase in FY09
 *No Fare Increase*



#### **Forecast of Operating Expenses**



### **Expense Summary**

\$ Millions	FY04 Actual	FY05 Actual	FY06 Actual	FY07 Actual	FY08 Budget	FY09 Forecast	FY10 Forecast	FY11 Forecast
Salaries	\$148.3	\$155.0	\$167.2	\$174.7	\$179.1	\$188.0	\$197.3	\$207.1
Wages	\$375.5	\$400.1	\$424.8	\$440.9	\$459.1	\$480.7	\$503.3	\$526.9
1. Payroll	\$523.8	\$555.1	\$592.0	\$615.6	\$638.3	\$668.7	\$700.6	\$734.0
2. Fringes	\$153.4	\$168.4	\$188.3	\$216.4	\$244.1	\$270.6	\$264.1	\$281.4
PERSONNEL COST	\$677.3	\$723.5	\$780.3	\$832.0	\$882.4	\$939.3	\$964.7	\$1,015.4
3. Services	\$77.1	\$86.4	\$101.7	\$106.3	\$125.1	\$131.5	\$138.3	\$145.5
4. Materials & Supplies	\$59.7	\$67.8	\$70.9	\$67.9	\$73.1	\$76.9	\$81.0	\$85.2
5. Fuel & Propulsion	\$43.1	\$56.5	\$68.8	\$73.7	\$77.3	\$85.0	\$93.5	\$102.8
6. Utilities	\$23.8	\$28.2	\$31.0	\$32.1	\$37.4	\$41.1	\$45.2	\$49.8
7. Insurance & Claims	\$12.3	\$9.1	\$10.9	\$12.7	\$18.0	\$27.6	\$23.5	\$24.8
8. Leases	\$3.8	\$4.8	\$4.6	\$6.0	\$5.6	\$5.8	\$6.0	\$6.2
9. Miscellaneous	\$3.7	\$3.8	\$4.7	\$4.1	\$4.8	\$5.0	\$5.2	\$5.4
10. Reimbursements	(\$21.1)	(\$23.5)	(\$24.2)	(\$24.1)	(\$29.5)	(\$29.5)	(\$29.5)	(\$29.5)
NONPERSONNEL COST	\$202.4	\$233.2	\$268.5	\$278.8	\$311.7	\$343.4	\$363.1	\$390.1
TOTAL COST	\$879.7	\$956.7	\$1,048.8	\$1,110.8	\$1,194.1	\$1,282.7	\$1,327.9	\$1,405.5
					(\$40.3)			
					\$1,153.8			



# 1. Payroll Expense

\$ Millions	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast	
Salaries	\$148.3	\$155.0	\$167.2	\$174.7	\$179.1	\$188.0	\$197.3	\$207.1	
Wages	\$375.5	\$400.1	\$424.8	\$440.9	\$459.1	\$480.7	\$503.3	\$526.9	
1. Payroll	\$523.8	\$555.1	\$592.0	\$615.6	\$638.3	\$668.7	\$700.6	\$734.0	
Annual Ch	•	\$31.3	\$36.9	\$23.6	\$22.6	\$30.5	\$31.9	\$33.4	
Annual Ch		6.0%	6.6%	4.0%	3.7%	4.8%	4.8%	4.8%	
					254 positions abolished in FY08				

Union Pay:

- 85% of pay controlled by collective bargaining
- All contracts open for negotiation during forecast period

		FY04	FY05	FY06	FY07	FY08	Cumulative
	COLA's/Inflation Increases						
	Average of Jurisdictions	2.2%	2.6%	2.8%	1.8%	2.6%	12.0%
	Metro Salaries	0%	0%	0%	<b>5.0%</b>	3.0%	8.0%
Non-Union Pay:	(Non-Union)						
-	Steps/Merit Increases						
	Average of Jurisdictions	2.9%	3.0%	2.6%	3.2%	2.9%	14.6%
	Metro Salaries	2.0%	1.5%	<b>2.0%</b>	<b>0%</b>	<b>2.0%</b>	7.5%
	(Non-Union)						Page 28 of 37



## 2. Fringe Benefits Expense

\$ Millions	FY04 Actual	FY05 Actual	FY06 Actual	FY07 Actual	FY08 Budget	FY09 Forecast	FY10 Forecast	FY11 Forecast
Health	\$96.0	\$98.6	\$110.9	\$116.9	\$129.6	\$141.3	\$154.0	\$167.9
Pension	\$14.1	\$19.6	\$23.0	\$36.9	\$39.7	\$37.3	\$33.5	\$33.1
Other Fringe Benefits	\$42.4	\$45.1	\$46.9	\$49.1	\$55.9	\$58.6	\$61.4	\$64.3
Workers Compensation	\$1.0	\$5.1	\$7.5	\$13.5	\$18.9	\$33.4	\$15.2	\$16.0
2. Fringes	\$153.4	\$168.4	\$188.3	\$216.4	\$244.1	\$270.6	\$264.1	\$281.4
Without Workers Comp	\$152.4	\$163.3	\$180.8	\$202.9	\$225.3	\$237.1	\$248.9	\$265.3
Annual Cl Annual Ch	•	\$10.9 7%	\$17.5 11%	\$22.0 12%	\$22.4 11%	\$11.9 5%	\$11.7 5%	\$16.4 7%

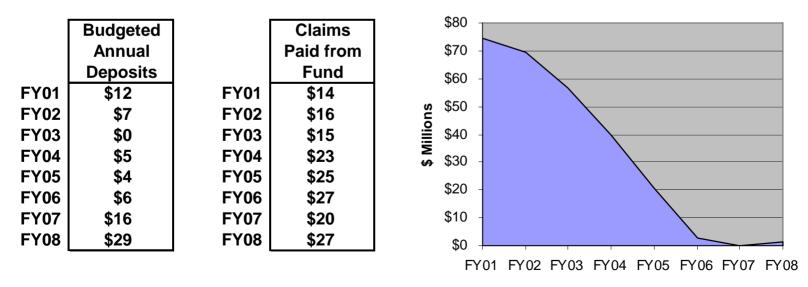
- Inflation on health insurance premiums is moderating Forecast assumes 9%, down from 12%-18% in recent years
- Pension costs are actuarially determined, annual contributions are returning to "normal" levels after multi-budget holiday
- Other fringes (life, dental, payroll taxes, etc) generally tied by formulas to annual pay levels



# 2a. Claims Funding – History

(Workers' Comp and Claims Expense)

- Metro is self-insured for most claims arising from accidents, workers' compensation incidents and law suits
- Budgeted expense pays for depositing funds into a reserve account
- Claims are then paid out of the reserve
- Payouts have been larger than deposits *Reserve balance near \$0*

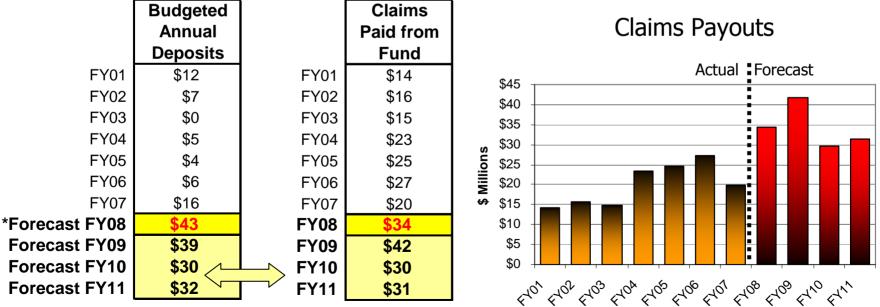




## 2a. Claims Funding – Forecast

(Workers' Comp and Claims Expense)

- Draft actuarial report show \$13.5 million shortfall in FY08 Budget of \$29.3 million vs. Forecast of \$42.8 million
- Reserve account balance will stabilize within two years Claim Payouts = Budgeted Deposits



\* Budget FY08 \$29



## 3. Services Expense

\$ Millions	FY04 Actual	FY05 Actual	FY06 Actual	FY07 Actual	FY08 Budget	FY09 Forecast	FY10 Forecast	FY11 Forecast
Management Fee	\$3.2	\$3.5	\$4.2	\$3.9	\$5.2	\$5.4	\$5.5	\$5.7
Professional & Technical	\$10.0	\$9.4	\$8.8	\$8.0	\$16.6	\$17.2	\$17.8	\$18.5
Temporary Help	\$1.2	\$1.2	\$1.3	\$1.7	\$1.7	\$1.8	\$1.8	\$1.9
Contract Maintenance	\$16.1	\$19.2	\$21.8	\$21.9	\$27.0	\$28.0	\$28.9	\$30.0
Paratransit	\$36.8	\$41.2	\$50.9	\$56.4	\$58.4	\$62.5	\$66.9	\$71.6
Other	\$9.9	\$12.0	\$14.6	\$14.4	\$16.1	\$16.6	\$17.2	\$17.8
3. Services	\$77.1	\$86.4	\$101.7	\$106.3	\$125.1	\$131.5	\$138.3	\$145.5
Annual Change Annual Change		\$9.3 12%	\$15.2 18%	\$4.7 5%	\$18.7 18%	\$6.4 5%	\$6.8 5%	\$7.2 5%

- Management Fee pays for contracted-out parking operation
- Professional & Technical (P&T) is for consulting services \$4m Risk Mgmt, \$3m HR/Training/Labor, \$3m IT, \$1m Planning, \$1m Legal, Remainder is surveys, engineering, auditors, etc.
- Contract Maintenance pays for: elevator/escalator maintenance, landscaping, etc.
- Paratransit is MV (MetroAccess Provider)
- Other Services: Multiple categories ... PC help, economics reports, document scanning)

All except paratransit are forecast to increase at 3.5%/year Paratransit growth assumed at 7%/year



## 4. Materials & Supplies

\$ Millions	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11
	Actual	Actual	Actual	Actual	Budget	Forecast	Forecast	Forecast
Fuel and Lubricants	\$2.6	\$2.5	\$3.5	\$3.4	\$3.5	\$3.8	\$4.2	\$4.6
Tires	\$2.0 \$2.2	\$2.5 \$2.4	\$3.5 \$2.3	\$3.4 \$2.5	\$3.5 \$5.1	\$3.0 \$5.3		\$4.0 \$5.9
Other	\$54.9	\$63.0	\$65.1	\$62.1	\$64.6	\$67.8	\$71.2	\$74.7
. Materials & Supplies	\$59.7	\$67.8	\$70.9	\$67.9	\$73.1	\$76.9	\$81.0	\$85.2
Annual Chang	e \$	\$8.1	\$3.1	(\$3.0)	\$5.2	\$3.8	\$4.0	\$4.3
Annual Change	e %	14%	5%	-4%	8%	5%	5%	5%

- Fuel & Lubricants forecast to increase 10% / year 850,000 gallons gasoline / year, motor oil, grease
- Tires multiyear contract just executed. Cost increase for steel (belts), carbon, environmental fees
- Other- engine and transmission parts, brakes, escalator parts, light bulbs, track & way material, and more....
   Forecast to increase 5% / year



## 5. & 6. Energy Expenses: Diesel, CNG, Electricity, Utilities

\$ Millions	FY04 Actual	FY05 Actual	FY06 Actual	FY07 Actual	FY08 Budget	FY09 Forecast	FY10 Forecast	FY11 Forecast
5. Fuel & Propulsion 6. Utilities								
Diesel Fuel	\$11.6	\$19.9	\$25.8	\$25.4	\$26.3	\$28.9	\$31.8	\$35.0
Propulsion Power	\$29.3	\$33.6	\$36.3	\$39.4	\$45.6	\$50.2	\$55.2	\$60.7
Electricity & Natural Gas	\$20.3	\$25.0	\$31.2	\$34.6	\$35.0	\$38.5	\$42.4	\$46.6
Utilities	\$5.7	\$6.1	\$6.5	\$6.5	\$7.7	\$8.5	\$9.3	\$10.3
Energy Expenses	\$66.9	\$84.7	\$99.8	\$105.8	\$114.6	\$126.1	\$138.7	\$152.6
Annual Change Annual Change		\$17.8 27%	\$15.1 18%	\$6.0 6%	\$8.9 8%	\$11.5 10%	\$12.6 10%	\$13.9 10%

Energy Consumption – controlled by quantity of service provided

- 13 million gallons low-sulfur diesel fuel/year
- 9 million btu's compressed natural gas/year
- <sup>3</sup>⁄<sub>4</sub> million mega watt hours/year

Energy Prices – controlled by world economic events

• Forecast assumes 10% inflation/year

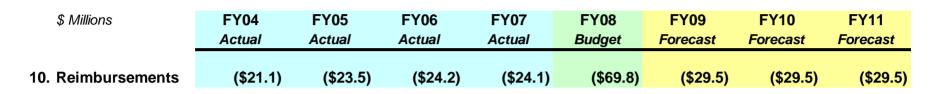


## 7.8.&9.Insurance, Leases, Miscellaneous

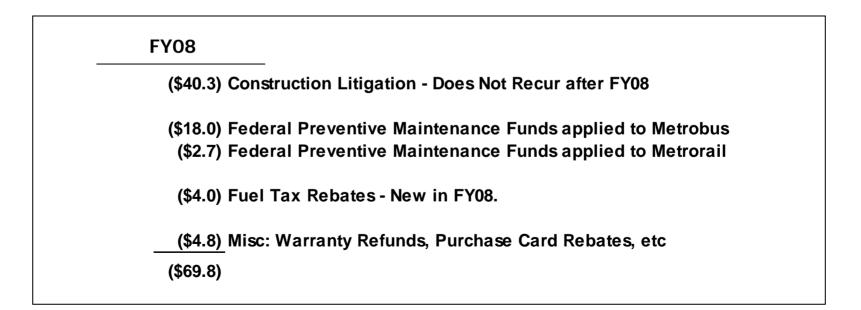
\$ Millions	FY04 Actual	FY05 Actual	FY06 <i>Actual</i>	FY07 Actual	FY08 Budget	FY09 Forecast	FY10 Forecast	FY11 Forecast
7. Insurance	\$7.3	\$7.4	\$7.5	\$7.8	\$8.1	\$8.5	\$9.0	\$9.4
<del>Claims</del>	<del>\$5.0</del>	<del>\$1.8</del>	<del>\$3.4</del>	<del>\$4.9</del>	<del>\$9.9</del>	<del>\$19.1</del>	<del>\$14.6</del>	<del>\$15.4</del>
8. Leases	\$3.8	\$4.8	\$4.6	\$6.0	\$5.6	\$5.8	\$6.0	\$6.2
9. Miscellaneous	\$3.7	\$3.8	\$4.7	\$4.1	\$4.8	\$5.0	\$5.2	\$5.4
Annual Change \$ Annual Change %		\$1.2 8%	\$0.9 5%	\$1.0 6%	\$0.7 4%	\$0.8 4%	\$0.8 4%	<b>\$0.8</b> 4%

- Insurance: Directors & Officers, Liability, etc. Forecast to increase 5%/year
- Leases: Heavy equipment, mainframe, radio towers, call center
  - Forecast 3.5%/year
- Miscellaneous: Includes \$2.5m purchased advertising/marketing. Forecast 3.5%/year . . . remainder accounts for two-tenths of one-percent of total budget
  - Forecast 3.5%/year

## 10. Reimbursements

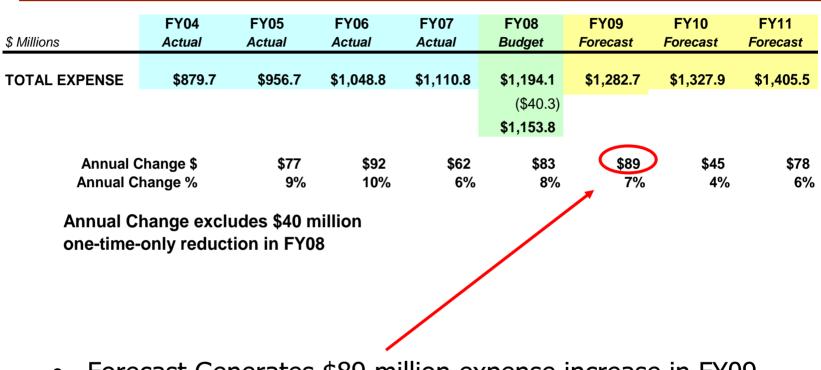


#### Reimbursements have the effect of reducing total expense





## **Expense Summary**



Forecast Generates \$89 million expense increase in FY09
 *No Change in Service Levels*