



***Initiate and Award Professional and
Technical Services Contract for
Government Consulting Services***

**Board Budget Committee
January 12, 2006**

Request Committee to:

- **Approve the Initiation and Award of Competitive Procurement for Professional and Technical Consulting Services to Assist the Authority Achieve Budgetary and Legislative Goals with the Federal Government, and refer to the Board for approval**



- **Outside Firm has Assisted with Federal Relations for Over 20 Years**
- **Every Major U.S. Transit System Employs Outside Consultants to Assist in Federal Representation**
- **Outside Government Relations Contract Enables Metro to Have More Extensive Outreach to:**
 - U.S. House, Senate and Executive Branch Agencies**
 - Office of Management and Budget***
 - Department of Homeland Security***
 - U.S. Department of Transportation***
 - Federal Transit Administration***
- **This is a Competitive Procurement**
- **Three-Year Contract with Two, One-Year Options**



Current Contract for Federal Representation was awarded in February 2003 for three years with no option, and will be expired in February 2006

Outside Consultants Have Assisted Metro With:

- **Federal Funding**

 - **\$104 million - Purchase of 52 Rail Cars**

 - **\$38 million - Increase in Formula Funding Through Federal FY09**

 - **\$13 million - Bus Purchases**

 - **\$8 million - Paratransit Service**

 - **\$49 million - Security Funding After 9/11 Attacks**

- **Legislative Language**

 - **Allowing Dulles Project to be Considered Under Existing FTA Criteria**

 - **Establishing Office of National Capital Region Coordination as part of Department of Homeland Security**

- **Report Language**

 - **Encouraging Department of Homeland Security to Focus on Metro's Top Security Requirements in Meeting Federal Government Continuity of Operations Needs**



New Contract will Focus On:

- **Securing Transportation Appropriations Authorized Under *Safe, Accountable, Flexible, Efficient Transportation Equity Act: A Legacy for Users* (SAFETEA-LU)**
- **Advising on Multiple Rulemakings Under SAFETEA-LU**
- **Obtaining Federal Homeland Security Appropriations**
- **Enactment of House Resolution 3496 or Similar Legislation to Provide Metro with Special Federal Funding, and Associated Appropriations**
- **Development of Metro's Position on Reauthorization of SAFETEA-LU**



Staff recommends Budget Committee Approval the Initiation and Award of Competitive Procurement for Professional and Technical Consulting Services to Assist the Authority Achieve Budgetary and Legislative Goals with the Federal Government, and refer to the Board for approval



Washington Metropolitan Area Transit Authority
**METRO ELECTRONIC ACTION
 DOCUMENT**

IDENTIFICATION			
MEAD ID:	99161	ACTION:	Initiate & Award
AWARD VALUE:	(Not yet awarded)	CONTRACT: (Proposed)	
FUND SOURCES: (View)	Operating Funds	CONTRACTOR:	
LAST MODIFIED:	01/04/2006		

DESCRIPTION	
SUBJECT:	Approval to initiate and award government services contract
PURPOSE:	To request Board approval to initiate and award a competitive procurement for a three-year multi-year contract with two one-year options for government consulting services. This action may result in the award of one or more contracts within the budgeted amount.

ORIGINATION					
INITIATOR			DEPARTMENTAL APPROVAL		
DEBORAH LIPMAN on 12/02/2005			Approved by FELDMANN , RAYMOND 12/05/2005		
PHONE:	202-962-1003	OFFICE:	GOVR	DEPT:	Secretary and Chief of St

COORDINATION (ROUTING)		
OFFICE	NAME	ACTION/DATE
(8611)	FELDMANN, RAYMOND	Approved 12/05/2005
GOVR (7510)	LIPMAN, DEBORAH	Approved 12/05/2005
AGMC (6110)	AGOURIDIS, LEONA	Re-assigned 12/05/2005
COUN (1410)	O'KEEFFE, CAROL	Approved w/ Comments 12/05/2005
PRMT (7410)	JACKSON, LUCY	Re-assigned 12/06/2005
(1120)	BARTLETT, HAROLD	Approved w/ Comments 12/06/2005
(1110)	WHITE, RICHARD	Not Reviewed Yet
OPAS (3161)	HUGHES, JAMES	Not Reviewed Yet

FINAL APPROVALS	
OFFICE	NAME/ACTION
BEMR	Approved w/ Comments for by HAROLD BARTLETT on 12/06/2005
BEMR	HAROLD BARTLETT (Not Yet Approved)
OPER_CMTE	JAMES HUGHES (Not Yet Approved)
BEMR	HAROLD BARTLETT (Not Yet Approved)
GM	GMGR CEO (Not Yet Approved)
BOARD	BOARD WMATA (Not Yet Approved)



Washington Metropolitan Area Transit Authority
**METRO ELECTRONIC ACTION
DOCUMENT**

NARRATIVE

Discussion:

This contract will assist the Authority in achieving its objectives in the federal budget, legislative and appropriations process.

Alternatives:

There is no satisfactory alternative. There is insufficient staff expertise to perform these highly specialized services:

Impact on Funding:

Budget: Operating Budget, Fiscal Years 2006, 2007, 2008, 2009, 2010 and 2011

Office: Policy and Intergovernmental Relations (GOVR)

Accounts: Professional & Technical Service - Other

This Action: \$ 732,000

Budget Information:

Base Year - FY06	\$122,000 (partial year)	Option Years - FY09	\$122,000
FY07	\$244,000	FY10	\$244,000
FY08	\$244,000	FY11	\$122,000
FY09	\$122,000		(partial year)

Remark: This is a three base year contract, with two one-year option periods. Funding for FY07 has been requested in GOVR's budget. Funding for future base years and two one-year options, if the options are exercised, is subject to Board approval of budgets for those years and availability of funds. No federal money will be used under this contract.

The current government consulting services contract is \$ 258,000 annually.

Affirmative Action Requirements:

Equal Employment Opportunity:

Contractor will be required to comply with Executive Order 11246, Revised Order No. 4.

Disadvantaged Business Enterprise:

Pursuant to the WMATA Board Resolution #99-52, the assigned goal on this project is 0%.

Prior Approvals:

None

RECOMMENDATION:

That the Board approve the initiation and award of the competitive procurement for a three-year multi-year contract(s) with two one-year options for government consulting services.